## CITIGROUP -- QUARTERLY FINANCIAL DATA SUPPLEMENT

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(1) Latin America GCB consists of Citi's consumer banking operations in Mexico.
(2) Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented.

## CITIGROUP FINANCIAL SUMMARY

(In millions of dollars, except per share amounts and as otherwise noted)

|  | $\begin{array}{r} 1 Q \\ 2020^{(1)} \\ \hline \end{array}$ |  | $\begin{array}{r} 2 Q \\ 2020^{(1)} \\ \hline \end{array}$ |  | $\begin{array}{r} 3 Q \\ 2020^{(1)} \\ \hline \end{array}$ |  | $\begin{gathered} 4 Q \\ 2020 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2021 \end{gathered}$ |  | (Decrease) from(D21 Increase |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 4Q20 | 1 Q20 |  |  |  |  |  |  |
| Total revenues, net of interest expense | \$ | 20,731 |  |  | \$ | 19,766 | \$ | 17,302 | \$ | 16,499 | \$ | 19,327 | 17\% | (7\%) |
| Total operating expenses |  | 10,643 |  | 10,460 |  | 10,964 |  | 11,104 |  | 11,073 | - | 4\% |
| Net credit losses (NCLs) |  | 2,059 |  | 2,161 |  | 1,919 |  | 1,472 |  | 1,748 | 19\% | (15\%) |
| Credit reserve build / (release) for loans |  | 4,318 |  | 5,829 |  | 12 |  | $(1,848)$ |  | $(3,227)$ | (75\%) | NM |
| Provision / (release) for unfunded lending commitments |  | 557 |  | 113 |  | 424 |  | 352 |  | (626) | NM | NM |
| Provisions for benefits and claims, HTM debt securities and other assets |  | 26 |  | 94 |  | 29 |  | (22) |  | 50 | NM | 92\% |
| Provisions for credit losses and for benefits and claims |  | 6,960 |  | 8,197 |  | 2,384 |  | (46) |  | $(2,055)$ | NM | NM |
| Income from continuing operations before income taxes |  | 3,128 |  | 1,109 |  | 3,954 |  | 5,441 |  | 10,309 | 89\% | NM |
| Income taxes ${ }^{(3)}$ |  | 580 |  | 52 |  | 777 |  | 1,116 |  | 2,332 | NM | NM |
| Income from continuing operations |  | 2,548 |  | 1,057 |  | 3,177 |  | 4,325 |  | 7,977 | 84\% | NM |
| Income (loss) from discontinued operations, net of taxes |  | (18) |  | (1) |  | (7) |  | 6 |  | (2) | NM | 89\% |
| Net income before noncontrolling interests |  | 2,530 |  | 1,056 |  | 3,170 |  | 4,331 |  | 7,975 | 84\% | NM |
| Net income (loss) attributable to noncontrolling interests |  | (6) |  |  |  | 24 |  | 22 |  | 33 | 50\% | NM |
| Citigroup's net income | \$ | 2,536 | \$ | 1,056 | \$ | 3,146 | \$ | 4,309 | \$ | 7,942 | 84\% | NM |
| Diluted earnings per share ${ }^{(2)}$ : |  |  |  |  |  |  |  |  |  |  |  |  |
| Income from continuing operations | \$ | 1.06 | \$ | 0.38 | \$ | 1.36 | \$ | 1.92 | \$ | 3.62 | 89\% | NM |
| Citigroup's net income | S | 1.06 | \$ | 0.38 | \$ | 1.36 | \$ | 1.92 | S | 3.62 | 89\% | NM |
| Shares (in millions) ${ }^{(2)}$ : |  |  |  |  |  |  |  |  |  |  |  |  |
| Average basic |  | 2,097.9 |  | 2,081.7 |  | 2,081.8 |  | 2,081.9 |  | 2,082.0 | - | (1\%) |
| Average diluted |  | 2,113.7 |  | 2,084.3 |  | 2,094.3 |  | 2,095.7 |  | 2,096.6 | - | (1\%) |
| Common shares outstanding, at period end |  | 2,081.8 |  | 2,081.9 |  | 2,082.0 |  | 2,082.1 |  | 2,067.0 | (1\%) | (1\%) |
| Preferred dividends | \$ | 291 | \$ | 253 | \$ | 284 | \$ | 267 | \$ | 292 | 9\% | - |
| Income allocated to unrestricted common shareholders - basic |  |  |  |  |  |  |  |  |  |  |  |  |
| Income from continuing operations | \$ | 2,242 | \$ | 793 | \$ | 2,851 | \$ | 4,014 | \$ | 7,586 | 89\% | NM |
| Citigroup's net income | \$ | 2,224 | \$ | 792 | \$ | 2,844 | \$ | 4,020 | \$ | 7,584 | 89\% | NM |
| Income allocated to unrestricted common shareholders - diluted ${ }^{(2)}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Income from continuing operations | \$ | 2,249 | \$ | 793 | \$ | 2,858 | \$ | 4,021 | \$ | 7,593 | 89\% | NM |
| Citigroup's net income | \$ | 2,231 | \$ | 792 | \$ | 2,851 | \$ | 4,027 | \$ | 7,591 | 89\% | NM |
| Regulatory capital ratios and performance metrics ${ }^{(3)}$ : |  |  |  |  |  |  |  |  |  |  |  |  |
| Common Equity Tier 1 (CET1) Capital ratio ${ }^{(4) / 5)}$ |  | 11.11\% |  | 11.50\% |  | 11.66\% |  | 11.73\% |  | 11.7\% |  |  |
| Tier 1 Capital ratio ${ }^{(4)(5)}$ |  | 12.54\% |  | 12.98\% |  | 13.15\% |  | 13.31\% |  | 13.4\% |  |  |
| Total Capital ratio ${ }^{(4)(5)}$ |  | 14.97\% |  | 15.45\% |  | 15.54\% |  | 15.61\% |  | 15.6\% |  |  |
| Supplementary Leverage ratio (SLR) ${ }^{(4) 5(6) 6}$ |  | 5.96\% |  | 6.64\% |  | 6.82\% |  | 7.00\% |  | 7.0\% |  |  |
| Return on average assets |  | 0.49\% |  | 0.19\% |  | 0.55\% |  | 0.75\% |  | 1.39\% |  |  |
| Return on average common equity |  | 5.2\% |  | 1.8\% |  | 6.5\% |  | 9.1\% |  | 17.2\% |  |  |
| Efficiency ratio (total operating expenses/total revenues, net) |  | 51.3\% |  | 52.9\% |  | 63.4\% |  | 67.3\% |  | 57.3\% |  |  |
| Balance sheet data (in billions of dollars, except per share amounts) $)^{(3)}$ : |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | \$ | 2,220.1 | \$ | 2,232.8 | \$ | 2,234.5 | \$ | 2,260.1 | \$ | 2,314.3 | 2\% | 4\% |
| Total average assets |  | 2,079.7 |  | 2,266.6 |  | 2,259.4 |  | 2,299.3 |  | 2,316.8 | 1\% | 11\% |
| Total deposits |  | 1,184.9 |  | 1,233.7 |  | 1,262.6 |  | 1,280.7 |  | 1,301.0 | 2\% | 10\% |
| Citigroup's stockholders' equity |  | 192.7 |  | 191.7 |  | 193.9 |  | 199.4 |  | 202.5 | 2\% | 5\% |
| Book value per share |  | 83.92 |  | 83.45 |  | 84.48 |  | 86.43 |  | 88.18 | 2\% | 5\% |
| Tangible book value per share ${ }^{(7)}$ |  | 71.69 |  | 71.20 |  | 71.95 |  | 73.67 |  | 75.50 | 2\% | 5\% |
| Direct staff (in thousands) |  | 201 |  | 204 |  | 209 |  | 210 |  | 211 | - | 5\% |

(1) In 4Q20, Citir revised the 2 Q20 accounting conclusion from a "change in accounting estimate effected by a change in accounting principle" to a "change in accounting principle", which requires an adjustment to January 1 , 2020 opening etained earnings, rather than net income. As a result, Citit's full year and quarterly results for 2020 have been revised to reflect this change as if it were effective as of January 1,2020 . Citit recorded an increase to its beginning retaine arnings on January 1,2020 of $\$ 330$ milion and a decrease of $\$ 443$ milon in is allowance forcreat losses on loans, as well as a $\$ 113 \mathrm{~m}$ ( $10 n$ increase in Oiner assets related to income taxes, and recorded a decrease of $\$ 339$ million ( $\$ 182$ million in GCB NA Citit-branded cards, $\$ 158$ million in GCB NA Citit retail services, $\$ 7$ million in GCB Latin America, and $\$(8)$ million in GCB Asia), and $\$ 122$ million ( $\$ 3$ million in GCB NA Citi-branded cards, $\$ 50$ million in GCB Latin America, and $\$ 69$ million in GCB Asia) to its provisions for credit losses on loans in 2 Q20 and 3020 , respectively. In addition, Citit's operating expenses increased by $\$ 49$ million ( $\$ 14$ million in GCB NA Citi-branded cards, $\$ 22$ million in GCB NA Citir retail services, $\$ 6$ million in GCB Latin America, and $\$ 7$ million in GCB Asia), and $\$ 45$ miliion, ( $\$ 15$ million in GCB NA Citit-branded cards, $\$ 21$ million in $\operatorname{GCB}$ NA Citi retail services, $\$ 4$ million in GCB Latin America, and $\$ 5$ million in GCB Asia) with a corresponding decrease in net credit losses, in 1 Q20 and 2Q20, respectively.
(2) Certain securities are excluded from the second quarter of 2020 diluted EPS calculation because they were anti-dilutive. Year-to-date EPS will not equal the sum of the individual quarters because the year-to-date EPS calculation is a separate calculation.
(4) Citi's reportable CET1 Capital, Tier 1 Capital and Total Capital ratios were derived under the U.S. Basel III Advanced Approaches framework for all periods presented. The reportable ration represent the lower of each of the three risk-based capital ratios (CET1 Capital, Tier 1 Capital and Total Capital) under both the Standardized Approach and the Advanced
Approaches under the Collins Amendment. For the composition of Citit's CET1 Capital and ratio, see page 27.
ndard on regulatory capital, as provided by the U.S. banking agencies' September 2020 final rule. For additional information, see "Capital Resources" in Citi's 2020 Form 10-K.
(7) Tangible book value per share is see page 27.

Note: Ratios and variance percentages are calculated based on the displayed amounts. Due to averaging and roundings, quarterly earnings per share may not sum to the YTD totals. NM Not meaningful.
Reclassified to conform to the current period's presentation.

## CITIGROUP CONSOLIDATED STATEMENT OF INCOME

## (In millions of dollars)

## Revenues

Interest revenue
Interest expense
Net interest revenue
Commissions and fees
Principal transactions
Administrative and other fiduciary fees
Realized gains (losses) on investment
mpairment losses on investments and other asset
on AFS debt securities ${ }^{(2)}$
her revenue (loss)
otal non-interest revenues
Total revenues, net of interest expense

Provisions for credit losses and for benefits and claims
Net credit losses
Credit reserve build / (release) for loans
Provision for credit losses on loans
Provision for credit losses on held-to-maturity (HTM) debt securities
Provision for credit losses on other assets
Pricyholder benefts and claim
$n$ unfunded lending commitments
Total provisions for credit losses and for benefits and claims
Operating expenses
Compensation and benefits
Premises and equipment
Technology / communication
Advertising and
Other operating
Total operating expenses

Income from continuing operations before income taxes Provision for income taxes

## Income (loss) from continuing operations

Discontinued operations
Pcome (loss) from discontinued operations
Provision (benefit) for income taxes
Income (loss) from discontinued operations, net of taxes
Net income before noncontrolling interests
Net income (loss) atributable to noncontrolling interests Citigroup's net income

| $\begin{gathered} 1 Q \\ 2020^{(1)} \\ \hline \end{gathered}$ |  | $\begin{gathered} 2 Q \\ 2020^{(1)} \end{gathered}$ |  | $\begin{array}{r} 3 Q \\ 2020^{(1)} \\ \hline \end{array}$ |  | $\begin{gathered} 4 Q \\ 2020 \end{gathered}$ |  | $\begin{gathered} \text { 1Q } \\ 2021 \end{gathered}$ |  | 1Q21 Increase/ (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 4Q20 | 1 Q20 |  |  |  |  |  |  |
| \$ | 17,139 |  |  | \$ | 14,589 | \$ | 13,314 | \$ | 13,047 | \$ | 12,534 | (4\%) | (27\%) |
|  | 5,647 |  | 3,509 |  | 2,821 |  | 2,564 |  | 2,368 | (8\%) | (58\%) |
|  | 11,492 |  | 11,080 |  | 10,493 |  | 10,483 |  | 10,166 | (3\%) | (12\%) |
|  | 3,021 |  | 2,933 |  | 2,753 |  | 2,678 |  | 3,670 | 37\% | 21\% |
|  | 5,261 |  | 4,157 |  | 2,508 |  | 1,959 |  | 3,913 | 100\% | (26\%) |
|  | 854 |  | 819 |  | 892 |  | 907 |  | 961 | 6\% | 13\% |
|  | 432 |  | 748 |  | 304 |  | 272 |  | 401 | 47\% | (7\%) |
|  | (55) |  | (69) |  | (30) |  | (11) |  | (69) | NM | (25\%) |
|  |  |  | (8) |  | 4 |  | 1 |  |  | (100\%) | - |
|  | (274) |  | 106 |  | 378 |  | 210 |  | 285 | 36\% | NM |
|  | 9,239 |  | 8,686 |  | 6,809 |  | 6,016 |  | 9,161 | 52\% | (1\%) |
| 20,731 |  |  | 19,766 |  | 17,302 |  | 16,499 |  | 19,327 | 17\% | (7\%) |
| 2,059 |  |  | 2,161 |  | 1,919 |  | 1,472 |  | 1,748 | 19\% | (15\%) |
| 4,318 |  |  | 5,829 |  | 12 |  | $(1,848)$ |  | $(3,227)$ | (75\%) | NM |
| 6,377 |  |  | 7,990 |  | 1,931 |  | (376) |  | $(1,479)$ | NM | NM |
| $\begin{gathered} 6 \\ (4) \end{gathered}$ |  |  | 31 |  | (16) |  | (14) |  | (11) | 21\% | NM |
|  |  |  | 48 |  | (13) |  | (24) |  | 9 | NM | NM |
| 24 |  |  | 15 |  | 58 |  | 16 |  | 52 | NM | NM |
| 557 |  |  | 113 |  | 424 |  | 352 |  | (626) | NM | NM |
| 6,960 |  |  | 8,197 |  | 2,384 |  | (46) |  | $(2,055)$ | NM | NM |
| 5,654 |  |  | 5,624 |  | 5,595 |  | 5,341 |  | 6,001 | 12\% | 6\% |
| 565 |  |  | 562 |  | 575 |  | 631 |  | 576 | (9\%) | 2\% |
| 1,723328 |  |  | 1,741 |  | 1,891 |  | 2,028 |  | 1,852 | (9\%) | 7\% |
|  |  |  | 299 |  | 238 |  | 352 |  | 270 | (23\%) | (18\%) |
| 2,373 |  |  | 2,234 |  | 2,665 |  | 2,752 |  | 2,374 | (14\%) | - |
| 10,643 |  |  | 10,460 |  | 10,964 |  | 11,104 |  | 11,073 | - | 4\% |
| $\begin{array}{r} 3,128 \\ 580 \\ \hline \end{array}$ |  |  | 1,109 |  | 3,954 |  | 5,441 |  | 10,309 | 89\% | NM |
|  |  |  | 52 |  | 777 |  | 1,116 |  | 2,332 | NM | NM |
| 2,548 |  |  | 1,057 |  | 3,177 |  | 4,325 |  | 7,977 | 84\% | NM |
| (18) |  |  | (1) |  | (7) |  | 6 |  | (2) | NM | 89\% |
|  |  |  | - |  | - |  | - |  | - | - | - |
| (18) |  |  | (1) |  | (7) |  | 6 |  | (2) | NM | 89\% |
| 2,530 |  |  | 1,056 |  | 3,170 |  | 4,331 |  | 7,975 | 84\% | NM |
| (6) |  |  | - |  | 24 |  | 22 |  | 33 | 50\% | NM |
| \$ | 2,536 | \$ | 1,056 | \$ | 3,146 | \$ | 4,309 | \$ | 7,942 | 84\% | NM |

(1) See footnote 1 on page 1
(2) In accordance with ASC 326

NM Not meaningful
Reclassified to conform to the current period's presentation.

## CITIGROUP CONSOLIDATED BALANCE SHEET

(In millions of dollars)

Assets
Cash and due from banks (including segregated cash and other deposits) Deposits with banks, net of allowance
Securities borrowed and purchased under agreements to resell, net of allowance Brokerage receivables, net of allowance
Trading account assets
Investments
Available-for-sale debt securities, net of allowance
Held-to-maturity debt securities, net of allowance
Equity securities
Loans, net of un
unearned income
Corporate
Loans, net of unearned income
Allowance for credit losses on loans (ACLL)
Total loans, net
Goodwill
Intangible assets (including MSRs)
Other assets, net of allowance
Total assets

## Liabilities

Non-interest-bearing deposits in U.S. offices
Interest-bearing deposits in U.S. offices
Total U.S. deposits
Thing deposits in offices outside the U.S.
posits in offices outside the U.S.
Total international deposits
Total deposits
Securities loaned and sold under agreements to resell
Brokerage payables
Trading account liabilities
Short-term borrowings
Long-term debt
Other liabilities ${ }^{(3)}$
Total liabilities
Equity
Stockholders' equity
Preferred stock
Common stock
Addititional paid-in capita
Treasury stock, at
Accumulated other comprehensive income (Ioss) (AOCI)
Total common equity
Total Citigroup stockholders' equity
Noncontrolling interests
Total equity
Total liabilities and equity

| March 31, |  | $\begin{aligned} & \text { June 30, } \\ & 2020^{(1)} \end{aligned}$ |  | $\begin{gathered} \text { September 30, } \\ 2020^{(1)} \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2020 \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 2021^{(2)} \end{gathered}$ |  | 1Q21 Increase/ (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 4Q20 | 1Q20 |  |  |  |  |  |  |
|  | 23,755 |  |  | \$ | 22,889 | \$ | 25,308 | \$ | 26,349 | \$ | 26,204 | (1\%) | 10\% |
|  | 262,165 |  | 286,884 |  | 298,387 |  | 283,266 |  | 298,478 | 5\% | 14\% |
|  | 262,536 |  | 282,917 |  | 289,358 |  | 294,712 |  | 315,072 | 7\% | 20\% |
|  | 68,555 |  | 51,633 |  | 51,610 |  | 44,806 |  | 60,465 | 35\% | (12\%) |
|  | 365,000 |  | 362,311 |  | 348,209 |  | 375,079 |  | 360,659 | (4\%) | (1\%) |
|  | 308,219 |  | 342,256 |  | 343,690 |  | 335,084 |  | 304,036 | (9\%) | (1\%) |
|  | 82,315 |  | 83,332 |  | 96,065 |  | 104,943 |  | 161,742 | 54\% | 96\% |
|  | 8,349 |  | 7,665 |  | 7,769 |  | 7,332 |  | 7,181 | (2\%) | (14\%) |
|  | 398,883 |  | 433,253 |  | 447,524 |  | 447,359 |  | 472,959 | 6\% | 19\% |
|  | 288,430 |  | 281,113 |  | 280,025 |  | 288,839 |  | 274,034 | (5\%) | (5\%) |
|  | 432,590 |  | 404,179 |  | 386,886 |  | 387,044 |  | 391,954 | 1\% | (9\%) |
|  | 721,020 |  | 685,292 |  | 666,911 |  | 675,883 |  | 665,988 | (1\%) | (8\%) |
|  | $(20,380)$ |  | $(26,298)$ |  | $(26,426)$ |  | $(24,956)$ |  | $(21,638)$ | 13\% | (6\%) |
|  | 700,640 |  | 658,994 |  | 640,485 |  | 650,927 |  | 644,350 | (1\%) | (8\%) |
|  | 21,264 |  | 21,399 |  | 21,624 |  | 22,162 |  | 21,905 | (1\%) | 3\% |
|  | 4,560 |  | 4,451 |  | 4,804 |  | 4,747 |  | 4,741 | - | 4\% |
|  | 112,756 |  | 108,068 |  | 107,150 |  | 110,683 |  | 109,433 | (1\%) | (3\%) |
| \$ | 2,220,114 | \$ | 2,232,799 | \$ | 2,234,459 | \$ | 2,260,090 | \$ | 2,314,266 | 2\% | 4\% |
| \$ | 113,371 | \$ | 115,386 | \$ | 121,183 | \$ | 126,942 | \$ | 138,192 | 9\% | 22\% |
|  | 462,327 |  | 490,823 |  | 497,487 |  | 503,213 |  | 497,335 | (1\%) | 8\% |
|  | 575,698 |  | 606,209 |  | 618,670 |  | 630,155 |  | 635,527 | 1\% | 10\% |
|  | 85,439 |  | 87,479 |  | 94,208 |  | 100,543 |  | 101,662 | 1\% | 19\% |
|  | 523,774 |  | 539,972 |  | 549,745 |  | 549,973 |  | 563,786 | 3\% | 8\% |
|  | 609,213 |  | 627,451 |  | 643,953 |  | 650,516 |  | 665,448 | 2\% | 9\% |
|  | 1,184,911 |  | 1,233,660 |  | 1,262,623 |  | 1,280,671 |  | 1,300,975 | 2\% | 10\% |
|  | 222,324 |  | 215,722 |  | 207,227 |  | 199,525 |  | 219,168 | 10\% | (1\%) |
|  | 74,368 |  | 60,567 |  | 54,328 |  | 50,484 |  | 60,907 | 21\% | (18\%) |
|  | 163,995 |  | 149,264 |  | 146,990 |  | 168,027 |  | 179,117 | 7\% | 9\% |
|  | 54,951 |  | 40,156 |  | 37,439 |  | 29,514 |  | 32,087 | 9\% | (42\%) |
|  | 266,098 |  | 279,775 |  | 273,254 |  | 271,686 |  | 256,335 | (6\%) | (4\%) |
|  | 60,141 |  | 61,269 |  | 58,003 |  | 59,983 |  | 62,404 | 4\% | 4\% |
| \$ | 2,026,788 | \$ | 2,040,413 | \$ | 2,039,864 | \$ | 2,059,890 | \$ | 2,110,993 | 2\% | 4\% |
| \$ | 17,980 | \$ | 17,980 | \$ | 17,980 | \$ | 19,480 | \$ | 20,280 | 4\% | 13\% |
|  | 31 |  | 31 |  | 31 |  | 31 |  | 31 | - | - |
|  | 107,550 |  | 107,668 |  | 107,764 |  | 107,846 |  | 107,694 | - | - |
|  | 163,782 |  | 163,515 |  | 165,303 |  | 168,272 |  | 174,816 | 4\% | 7\% |
|  | $(64,147)$ |  | $(64,143)$ |  | $(64,137)$ |  | $(64,129)$ |  | $(65,261)$ | (2\%) | (2\%) |
|  | $(32,521)$ |  | $(33,345)$ |  | $(33,065)$ |  | $(32,058)$ |  | $(35,011)$ | (9\%) | (8\%) |
| \$ | 174,695 | \$ | 173,726 | \$ | 175,896 | \$ | 179,962 | \$ | 182,269 | 1\% | 4\% |
|  | 192,675 | \$ | 191,706 | \$ | 193,876 | \$ | 199,442 | \$ | 202,549 | 2\% | 5\% |
|  | 651 |  | 680 |  | 719 |  | 758 |  | 724 | (4\%) | 11\% |
|  | 193,326 |  | 192,386 |  | 194,595 |  | 200,200 |  | 203,273 | 2\% | 5\% |
| \$ | 2,220,114 | \$ | 2,232,799 | \$ | 2,234,459 | \$ | 2,260,090 | \$ | 2,314,266 | 2\% | 4\% |

(2) See footnote1 on page 1
(2) Preliminary
(3) Includes allowance for credit losses for unfunded lending commitments. See page 23 for amounts by period.

NM Not meaningful.
Reclassified to conform to the current period's presentation.

|  | $\begin{gathered} 1 Q \\ 2020 \\ \hline \end{gathered}$ |  | $\begin{gathered} 2 Q \\ 2020 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2020 \end{gathered}$ |  | $\begin{gathered} 4 Q \\ 2020 \\ \hline \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2021 \\ \hline \end{gathered}$ |  | 1Q21 Increase/ (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 4Q20 | 1 Q20 |  |  |  |  |  |  |
| Global Consumer Banking |  |  |  |  |  |  |  |  |  |  |  |  |
| North America | \$ | 5,224 |  |  | \$ | 4,742 | \$ | 4,527 | \$ | 4,655 | \$ | 4,428 | (5\%) | (15\%) |
| Latin America |  | 1,199 |  | 1,050 |  | 1,027 |  | 1,096 |  | 1,008 | (8\%) | (16\%) |
| Asia ${ }^{(1)}$ |  | 1,751 |  | 1,547 |  | 1,619 |  | 1,554 |  | 1,601 | 3\% | (9\%) |
| Total |  | 8,174 |  | 7,339 |  | 7,173 |  | 7,305 |  | 7,037 | (4\%) | (14\%) |
| Institutional Clients Group |  |  |  |  |  |  |  |  |  |  |  |  |
| North America |  | 4,947 |  | 4,987 |  | 3,920 |  | 3,331 |  | 4,898 | 47\% | (1\%) |
| EMEA |  | 3,470 |  | 3,392 |  | 3,085 |  | 2,867 |  | 3,713 | 30\% | 7\% |
| Latin America |  | 1,418 |  | 1,207 |  | 1,141 |  | 1,072 |  | 1,136 | 6\% | (20\%) |
| Asia |  | 2,649 |  | 2,551 |  | 2,207 |  | 2,009 |  | 2,473 | 23\% | (7\%) |
| Total |  | 12,484 |  | 12,137 |  | 10,353 |  | 9,279 |  | 12,220 | 32\% | (2\%) |
| Corporate / Other |  | 73 |  | 290 |  | (224) |  | (85) |  | 70 | NM | (4\%) |
| Total Citigroup - net revenues | \$ | 20,731 | \$ | 19,766 | \$ | 17,302 | \$ | 16,499 | \$ | 19,327 | 17\% | (7\%) |

(1) Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented.

NM Not meaningful.
Reclassified to conform to the current period's presentation.

## SEGMENT DETAIL

## INCOME

| (In millions of dollars) | $\begin{gathered} 1 Q \\ 2020^{(1)} \\ \hline \end{gathered}$ |  | $\begin{gathered} 2 Q \\ 2020^{(1)} \\ \hline \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2020^{(1)} \\ \hline \end{gathered}$ |  | $4 Q$2020 |  | $\begin{gathered} 1 Q \\ 2021 \\ \hline \end{gathered}$ |  | 1Q21 Increase/ (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 4Q20 | 1 Q20 |  |  |  |  |  |  |
| Income (loss) from continuing operations |  |  |  |  |  |  |  |  |  |  |  |  |
| Global Consumer Banking |  |  |  |  |  |  |  |  |  |  |  |  |
| North America | \$ | (916) |  |  | \$ | (721) | \$ | 690 | \$ | 1,006 | \$ | 1,857 | 85\% | NM |
| Latin America |  | (29) |  | 13 |  | 117 |  | 176 |  | 53 | (70\%) | NM |
| Asia ${ }^{(2)}$ |  | 204 |  | 50 |  | 167 |  | 117 |  | 264 | NM | 29\% |
| Total |  | (741) |  | (658) |  | 974 |  | 1,299 |  | 2,174 | 67\% | NM |
| Institutional Clients Group |  |  |  |  |  |  |  |  |  |  |  |  |
| North America |  | 896 |  | 660 |  | 1,058 |  | 847 |  | 2,798 | NM | NM |
| EMEA |  | 1,035 |  | 493 |  | 893 |  | 906 |  | 1,476 | 63\% | 43\% |
| Latin America |  | 526 |  | (194) |  | 108 |  | 966 |  | 646 | (33\%) | 23\% |
| Asia |  | 1,169 |  | 921 |  | 860 |  | 654 |  | 1,052 | 61\% | (10\%) |
| Total |  | 3,626 |  | 1,880 |  | 2,919 |  | 3,373 |  | 5,972 | 77\% | 65\% |
| Corporate / Other |  | (337) |  | (165) |  | (716) |  | (347) |  | (169) | 51\% | 50\% |
| Income from continuing operations | \$ | 2,548 | \$ | 1,057 | \$ | 3,177 | \$ | 4,325 | \$ | 7,977 | 84\% | NM |
| Discontinued operations |  | (18) |  | (1) |  | (7) |  | 6 |  | (2) | NM | 89\% |
| Net income attributable to noncontrolling interests |  | (6) |  | - |  | 24 |  | 22 |  | 33 | 50\% | NM |
| Total Citigroup - net income | \$ | 2,536 | \$ | 1,056 | \$ | 3,146 | \$ | 4,309 | \$ | 7,942 | 84\% | NM |
| Average assets (in billions) |  |  |  |  |  |  |  |  |  |  |  |  |
| North America | \$ | 1,113 | \$ | 1,256 | \$ | 1,245 | \$ | 1,262 | \$ | 1,261 | - | 13\% |
| EMEA ${ }^{(2)}$ |  | 378 |  | 412 |  | 412 |  | 419 |  | 434 | 4\% | 15\% |
| Latin America |  | 129 |  | 128 |  | 129 |  | 129 |  | 124 | (4\%) | (4\%) |
| Asia ${ }^{(2)}$ |  | 366 |  | 378 |  | 380 |  | 393 |  | 407 | 4\% | 11\% |
| Corporate / Other |  | 94 |  | 93 |  | 93 |  | 96 |  | 91 | (5\%) | (3\%) |
| Total | \$ | 2,080 | \$ | 2,267 | \$ | 2,259 | \$ | 2,299 | \$ | 2,317 | 1\% | 11\% |
| Return on average assets (ROA) on net income (loss) |  |  |  |  |  |  |  |  |  |  |  |  |
| North America |  | 0.00\% |  | (0.02\%) |  | 0.56\% |  | 0.58\% |  | 1.50\% |  |  |
| EMEA ${ }^{(2)}$ |  | 1.09\% |  | 0.48\% |  | 0.84\% |  | 0.85\% |  | 1.34\% |  |  |
| Latin America |  | 1.55\% |  | (0.57\%) |  | 0.69\% |  | 3.52\% |  | 2.29\% |  |  |
| Asia ${ }^{(2)}$ |  | 1.51\% |  | 1.04\% |  | 1.08\% |  | 0.78\% |  | 1.31\% |  |  |
| Corporate / Other |  | (1.50\%) |  | (0.70\%) |  | (3.09\%) |  | (1.42\%) |  | (0.76\%) |  |  |
| Total |  | 0.49\% |  | 0.19\% |  | 0.55\% |  | 0.75\% |  | 1.39\% |  |  |

(1) See footnote 1 on page 1
(2) Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented

NM Not meaningfu
Reclassified to conform to the current period's presentation.

## global consumer banking

Page 1
(In millions of dollars, except as otherwise noted)

Net interest revenue
Non-interest revenu
Total revenues, net of interest expense
Total operating expenses
Net credit losses on loans
Credit reserve build / (release) for loans
Provision for credit losses on unfunded lending commitments
Provisions for benefits and claims, HTM debt securities and other assets Provisions for credit losses and for benefits and claims (PBC) Income (loss) from continuing operations before taxes
Income taxes (benefits)
Income (loss) from continuing operations
Noncontrolling interests
Net income (loss)
EOP assets (in billions)
Average assets (in billions)
Return on average assets
Efficiency ratio
Net credit losses as a \% of average loans
Revenue by business
Retail banking
Retail bankin
Cards $^{(2)}$
Total
Net credit losses on loans by business
Retail banking
Total

Income from continuing operations by busines
Retail banking
Cards ${ }^{(2)}$
Total
Foreign currency (FX) translation impact
Total revenue - as reported
mpact of FX translation
otal revenues - Ex-FX ${ }^{(3)}$
Total operating expenses - as reported
mpact of FX translation
Total operating expenses - Ex-FX ${ }^{(3)}$
Total provisions for credit losses \& PBC - as reporte
mpact of FX translation ${ }^{(3)}$
Total provisions for credit losses \& PBC - Ex-FX ${ }^{(3)}$
Net income (loss) - as reported
mpact of FX translation ${ }^{(3)}$
Total net income (loss) - Ex-FX ${ }^{(3)}$

| $\begin{gathered} 1 Q \\ 2020^{(1)} \\ \hline \end{gathered}$ |  | $\begin{gathered} 2 Q \\ 2020^{(1)} \\ \hline \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2020^{(1)} \\ \hline \end{gathered}$ |  | $\begin{gathered} 4 Q \\ 2020 \\ \hline \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2021 \\ \hline \end{gathered}$ |  | 1Q21 Increase/ (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 4Q20 | 1Q20 |  |  |  |  |  |  |
| \$ | 7,072 |  |  | \$ | 6,534 | \$ | 6,251 | \$ | 6,343 | \$ | 5,953 | (6\%) | (16\%) |
|  | 1,102 |  | 805 |  | 922 |  | 962 |  | 1,084 | 13\% | (2\%) |
|  | 8,174 |  | 7,339 |  | 7,173 |  | 7,305 |  | 7,037 | (4\%) | (14\%) |
|  | 4,417 |  | 4,058 |  | 4,217 |  | 4,511 |  | 4,396 | (3\%) | - |
|  | 1,934 |  | 1,842 |  | 1,598 |  | 1,272 |  | 1,580 | 24\% | (18\%) |
|  | 2,811 |  | 2,299 |  | 34 |  | (193) |  | $(1,806)$ | NM | NM |
|  | (1) |  | - |  | 5 |  | (4) |  | - | 100\% | 100\% |
|  | 20 |  | 38 |  | 45 |  | 2 |  | 35 | NM | 75\% |
|  | 4,764 |  | 4,179 |  | 1,682 |  | 1,077 |  | (191) | NM | NM |
|  | $(1,007)$ |  | (898) |  | 1,274 |  | 1,717 |  | 2,832 | 65\% | NM |
|  | (266) |  | (240) |  | 300 |  | 418 |  | 658 | 57\% | NM |
|  | (741) |  | (658) |  | 974 |  | 1,299 |  | 2,174 | 67\% | NM |
|  | (1) |  | (2) |  | - |  | (1) |  | (3) | NM | NM |
| \$ | (740) | \$ | (656) | S | 974 | S | 1,300 | \$ | 2,177 | 67\% | NM |
| \$ | 403 | \$ | 423 |  | 435 | \$ | 434 | \$ | 439 | 1\% | 9\% |
|  | 406 |  | 418 | \$ | 434 | \$ | 447 |  | 439 | (2\%) | 8\% |
|  | (0.73\%) |  | (0.63\%) |  | 0.89\% |  | 1.16\% |  | 2.01\% |  |  |
|  | 54\% |  | 55\% |  | 59\% |  | 62\% |  | 62\% |  |  |
|  | 2.68\% |  | 2.73\% |  | 2.33\% |  | 1.83\% |  | 2.36\% |  |  |
| \$ | 3,046 | \$ | 2,836 | \$ | 2,916 | \$ | 2,936 | \$ | 2,844 | (3\%) | (7\%) |
|  | 5,128 |  | 4,503 |  | 4,257 |  | 4,369 |  | 4,193 | (4\%) | (18\%) |
| \$ | 8,174 | \$ | 7,339 | \$ | 7,173 | \$ | 7,305 | \$ | 7,037 | (4\%) | (14\%) |
| \$ | 230 | \$ | 200 | \$ | 190 | \$ | 185 | \$ | 274 | 48\% | 19\% |
|  | 1,704 |  | 1,642 |  | 1,408 |  | 1,087 |  | 1,306 | 20\% | (23\%) |
| \$ | 1,934 | \$ | 1,842 | \$ | 1,598 | \$ | 1,272 | \$ | 1,580 | 24\% | (18\%) |
| \$ | 127 | \$ | 71 | \$ | 312 | \$ | 234 | \$ | 261 | 12\% | NM |
|  | (868) |  | (729) |  | 662 |  | 1,065 |  | 1,913 | 80\% | NM |
| \$ | (741) | \$ | (658) | \$ | 974 | \$ | 1,299 | \$ | 2,174 | 67\% | NM |
| \$ | 8,174 | \$ | 7,339 | \$ | 7,173 | \$ | 7,305 | \$ | 7,037 | (4\%) | (14\%) |
|  | 69 |  | 175 |  | 104 |  | 2 |  | - |  |  |
| \$ | 8,243 | \$ | 7,514 | \$ | 7,277 | \$ | 7,307 | \$ | 7,037 | (4\%) | (15\%) |
| \$ | 4,417 | \$ | 4,058 | \$ | 4,217 | \$ | 4,511 | \$ | 4,396 | (3\%) | - |
|  | 44 |  | 105 |  | 66 |  | 3 |  | - |  |  |
| \$ | 4,461 | \$ | 4,163 | \$ | 4,283 | \$ | 4,514 | \$ | 4,396 | (3\%) | (1\%) |
| \$ | 4,764 | \$ | 4,179 | \$ | 1,682 | \$ | 1,077 | \$ | (191) | NM | NM |
|  | 20 |  | 73 |  | 16 |  | - |  | - |  |  |
| \$ | 4,784 | \$ | 4,252 | \$ | 1,698 | \$ | 1,077 | \$ | (191) | NM | NM |
| \$ | (740) | \$ | (656) | \$ | 974 | \$ | 1,300 | \$ | 2,177 | 67\% | NM |
|  | 3 |  | (4) |  | 15 |  | (1) |  | - |  |  |
| \$ | (737) | \$ | (660) | \$ | 989 | \$ | 1,299 | \$ | 2,177 | 68\% | NM |

(1) See footnote 1 on page 1
(2) Includes both Citi-Branded Cards and Citi Retail Service
(3) Reflects the impact of foreign currency (FX) translation into U.S. dollars at the first quarter of 2021 average exchange rates for all periods presented.

Citigroup's results of operations excluding the impact of FX translation are non-GAAP financial measures.

NM Not meaningful
Reclassified to conform to the current period's presentation.

## GLOBAL CONSUMER BANKING <br> Page 2

## Retail Banking Key Indicators (in billions of dollars, except as otherwise noted)

 Branches (actual)Accounts (in millions)
Average deposits
Investment sales
Investment assets under management (AUMs):
AUMS
AUMs related to the LATAM retirement services business
Total AUMs
Average loans
EOP loans:
EOP loans:
Mortgage
nal, small business and other
EOP loans
Total net interest revenue (in millions) ${ }^{(1)}$
As a \% of average loans
Net credit losses on loans (in millions)
As a \% of average loans
Loans $90+$ days past due (in millions $)^{(2)}$
As a \% of EOP loans
Loans 30-89 days past due (in millions) ${ }^{(2)}$
As a \% of EOP loans
Cards key indicators (in millions of dollars, except as otherwise noted) EOP open accounts (in millions)
Purchase sales (in billions)
Average loans (in billions) ${ }^{(3)}$
EOP loans (in billions) ${ }^{(3)}$
Average yield ${ }^{(4)}$
Total net interest revenue ${ }^{(5)}$
As a \% of average loans ${ }^{(5)}$
Net credit losses on loans
As a \% of average loans
Net credit margin ${ }^{(6)}$
As a \% of average loans ${ }^{(6)}$
Loans $90+$ days past due ${ }^{(7)}$
As a \% of EOP loans
Loans $30-89$ days past due ${ }^{(7)}$
As a \% of EOP loans

|  | $\begin{gathered} 1 Q \\ 2020 \end{gathered}$ | $\begin{gathered} 2 \mathrm{Q} \\ 2020 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2020 \end{gathered}$ |  | $\begin{gathered} 4 Q \\ 2020 \\ \hline \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2021 \\ \hline \end{gathered}$ |  | 1Q21 Increase/ (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 4Q20 | 1Q20 |  |  |  |  |
| \$ | 2,336 |  | 2,329 |  |  |  | 2,323 |  | 2,305 |  | 2,241 | (3\%) | (4\%) |
|  | 55.9 |  | 55.5 |  | 55.5 |  | 53.7 |  | 52.9 | (1\%) | (5\%) |
|  | 290.1 | \$ | 301.9 | \$ | 319.8 | \$ | 333.2 | \$ | 345.3 | 4\% | 19\% |
|  | 29.6 |  | 25.6 |  | 30.2 |  | 29.2 |  | 38.4 | 32\% | 30\% |
|  | 138.1 |  | 153.9 |  | 163.5 |  | 180.8 |  | 183.2 | 1\% | 33\% |
|  | 29.1 |  | 33.0 |  | 35.9 |  | 40.8 |  | 39.2 | (4\%) | 35\% |
| \$ | 167.2 | \$ | 186.9 | \$ | 199.4 | \$ | 221.6 | \$ | 222.4 | - | 33\% |
|  | 123.1 |  | 121.8 |  | 125.6 |  | 127.6 |  | 127.4 | - | 3\% |
| \$ | 83.6 | \$ | 86.0 | \$ | 87.5 | \$ | 88.9 | \$ | 86.7 | (2\%) | 4\% |
|  | 36.6 |  | 37.6 |  | 38.3 |  | 40.1 |  | 39.1 | (2\%) | 7\% |
| \$ | 120.2 | \$ | 123.6 | \$ | 125.8 | \$ | 129.0 | \$ | 125.8 | (2\%) | 5\% |
| \$ | 1,981 | \$ | 1,918 | \$ | 1,898 | \$ | 1,900 | \$ | 1,778 | (6\%) | (10\%) |
|  | 6.47\% |  | 6.33\% |  | 6.01\% |  | 5.92\% |  | 5.66\% |  |  |
| \$ | $\begin{array}{r} 230 \\ 0.75 \% \end{array}$ | \$ | $\begin{gathered} 200 \\ 0.66 \% \end{gathered}$ | \$ | $\begin{gathered} 190 \\ 0.60 \% \end{gathered}$ | \$ | $\begin{gathered} 185 \\ 0.58 \% \end{gathered}$ | \$ | $\begin{array}{r} 274 \\ 0.87 \% \end{array}$ | 48\% | 19\% |
| \$ | $\begin{gathered} 429 \\ 0.36 \% \end{gathered}$ | \$ | $\begin{gathered} 497 \\ 0.40 \% \end{gathered}$ | \$ | $\begin{gathered} 497 \\ 0.40 \% \end{gathered}$ | \$ | $\begin{gathered} 632 \\ 0.49 \% \end{gathered}$ | \$ | $\begin{array}{r} 598 \\ 0.48 \% \end{array}$ | (5\%) | 39\% |
| \$ | $\begin{array}{r} 794 \\ 0.66 \% \end{array}$ | \$ | $\begin{gathered} 918 \\ 0.75 \% \end{gathered}$ | \$ | $\begin{gathered} 786 \\ 0.63 \% \end{gathered}$ | \$ | $\begin{gathered} 880 \\ 0.67 \% \end{gathered}$ | \$ | $\begin{gathered} 662 \\ 0.53 \% \end{gathered}$ | (23\%) | (17\%) |
|  | 137.3 |  | 134.6 |  | 132.8 |  | 131.8 |  | 130.2 | (1\%) | (5\%) |
| \$ | 127.6 | \$ | 108.3 | \$ | 127.1 | \$ | 141.9 | \$ | 128.3 | (10\%) | 1\% |
|  | 167.2 |  | 149.7 |  | 146.8 |  | 148.5 |  | 144.3 | (3\%) | (14\%) |
|  | 159.1 |  | 149.0 |  | 146.6 |  | 153.1 |  | 142.1 | (7\%) | (11\%) |
|  | 13.59\% |  | 13.40\% |  | 12.83\% |  | 12.65\% |  | 12.65\% |  |  |
| \$ | 5,091 | \$ | 4,616 | \$ | 4,353 | \$ | 4,443 | \$ | 4,175 | (6\%) | (18\%) |
|  | 12.25\% |  | 12.40\% |  | 11.80\% |  | 11.90\% |  | 11.73\% |  |  |
| \$ | 1,704 | \$ | 1,642 | \$ | 1,408 | \$ | 1,087 | \$ | 1,306 | 20\% | (23\%) |
|  | 4.10\% |  | 4.41\% |  | 3.82\% |  | 2.91\% |  | 3.67\% |  |  |
| \$ | 3,422 | \$ | 2,853 | \$ | 2,852 | \$ | 3,290 | \$ | 2,899 | (12\%) | (15\%) |
|  | 8.23\% |  | 7.67\% |  | 7.73\% |  | 8.81\% |  | 8.15\% |  |  |
| \$ | $\begin{aligned} & 2,174 \\ & 1,37 \% \end{aligned}$ | \$ | $\begin{aligned} & 1,969 \\ & 1.32 \% \end{aligned}$ | \$ | $\begin{aligned} & 1,479 \\ & 1.01 \% \end{aligned}$ | \$ | $\begin{aligned} & 1,875 \\ & 1.22 \% \end{aligned}$ | \$ | $\begin{aligned} & 1,577 \\ & 1.11 \% \end{aligned}$ | (16\%) | (27\%) |
| \$ | $\begin{aligned} & 2,076 \\ & 1.30 \% \end{aligned}$ | \$ | $\begin{aligned} & 1,585 \\ & 1.06 \% \end{aligned}$ | \$ | $\begin{aligned} & 1,612 \\ & 1.10 \% \end{aligned}$ | \$ | $\begin{aligned} & 1,657 \\ & 1.08 \% \end{aligned}$ | \$ | $\begin{aligned} & 1,341 \\ & 0.94 \% \end{aligned}$ | (19\%) | (35\%) |

(1) Also includes net interest revenue related to the average deposit balances in excess of the average loan portfolio
(2) The Loans $90+$ days past due and $30-89$ days past due and related ratios exclude U.S. mortgage loans that are guaranteed by U.S government-sponsored agencies. See footnote 2 on page 9.
(3) Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.
(4) Average yield is gross interest revenue earned on loans divided by average loans.
(5) Net interest revenue includes certain fees that are recorded as interest revenue.
(7) The decrease in loans $90+$ days past due as of September 30, 2020 and the decrease in loans $30-89$ days past due beginning at June 30, 2020, include the impact of loan modifications in North America and Latin America that were implemented during the second quarter of 2020 related to various COVID-19 consumer relief programs.
Reclassified to conform to the current period's presentation.

## GLOBAL CONSUMER BANKING

## NORTH AMERICA

Page 1
(In millions of dollars, except as otherwise noted)

Net interest revenue
Total revenues, net of interest expense
Total operating expenses
Net credit losses on loans
Credit reserve build / (release) for loans
Provision for credit losses on unfunded lending commitments
Provisions for benefits and claims, HTM debt securities and other assets visions for credit losses ing operations before taxes
Income taxes (benefits)
Income (loss) from continuing operations
Noncontrolling interests
Net income (loss)
Average assets (in billions)
Return on average assets
Efficiency ratio

## Net credit losses as a \% of average loans

Revenue by business
Retail banking
Citi-branded cards
Total
Net credit losses on loans by business
Retail banking
Citi-branded cards
Citi retail services
Total
Income (loss) from continuing operations by business
Retail banking
Citi-branded cards
Cititetail services
Total

Citi-branded cards
Total

| $\begin{gathered} 1 Q \\ 2020^{(1)} \\ \hline \end{gathered}$ |  | $\begin{gathered} 2 Q \\ 2020^{(1)} \\ \hline \end{gathered}$ |  | $\begin{array}{r} 3 Q \\ 2020^{(1)} \\ \hline \end{array}$ |  | $\begin{gathered} 4 Q \\ 2020 \\ \hline \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2021 \\ \hline \end{gathered}$ |  | 1Q21 Increase/ (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 4Q20 | 1Q20 |  |  |  |  |  |  |
| \$ | 5,036 |  |  | \$ | 4,707 | \$ | 4,500 | \$ | 4,559 | \$ | 4,307 | (6\%) | (14\%) |
|  | 188 |  | 35 |  | 27 |  | 96 |  | 121 | 26\% | (36\%) |
|  | 5,224 |  | 4,742 |  | 4,527 |  | 4,655 |  | 4,428 | (5\%) | (15\%) |
|  | 2,572 |  | 2,382 |  | 2,444 |  | 2,544 |  | 2,478 | (3\%) | (4\%) |
|  | 1,490 |  | 1,448 |  | 1,182 |  | 870 |  | 950 | 9\% | (36\%) |
|  | 2,371 |  | 1,839 |  | (10) |  | (85) |  | $(1,417)$ | NM | NM |
|  | (1) |  | - |  | 5 |  | (4) |  | - | 100\% | 100\% |
|  | 5 |  | 19 |  | (6) |  | (1) |  | 2 | NM | (60\%) |
|  | 3,865 |  | 3,306 |  | 1,171 |  | 780 |  | (465) | NM | NM |
|  | $(1,213)$ |  | (946) |  | 912 |  | 1,331 |  | 2,415 | 81\% | NM |
|  | (297) |  | (225) |  | 222 |  | 325 |  | 558 | 72\% | NM |
|  | (916) |  | (721) |  | 690 |  | 1,006 |  | 1,857 | 85\% | NM |
|  | - |  | - |  | - |  | - |  | - | - | - |
| \$ | (916) | \$ | (721) | \$ | 690 | \$ | 1,006 | \$ | 1,857 | 85\% | NM |
| \$ | 246 | \$ | 264 | \$ | 274 | \$ | 278 | \$ | 265 | (5\%) | 8\% |
|  | (1.50\%) |  | (1.10\%) |  | 1.00\% |  | 1.44\% |  | 2.84\% |  |  |
|  | 49\% |  | 50\% |  | 54\% |  | 55\% |  | 56\% |  |  |
|  | 3.10\% |  | 3.22\% |  | 2.63\% |  | 1.93\% |  | 2.21\% |  |  |
| \$ | 1,130 | \$ | 1,122 | \$ | 1,113 | \$ | 1,092 | \$ | 1,041 | (5\%) | (8\%) |
| \$ | 2,347 |  | 2,218 |  | 2,061 |  | 2,132 |  | 2,091 | (2\%) | (11\%) |
|  | 1,747 |  | 1,402 |  | 1,353 |  | 1,431 |  | 1,296 | (9\%) | (26\%) |
| \$ | 5,224 | \$ | 4,742 | \$ | 4,527 | \$ | 4,655 | \$ | 4,428 | (5\%) | (15\%) |
| \$ | 37 | \$ | 33 | \$ | 31 | \$ | 31 | \$ | 26 | (16\%) | (30\%) |
|  | 781 |  | 780 |  | 647 |  | 500 |  | 551 | 10\% | (29\%) |
|  | 672 |  | 635 |  | 504 |  | 339 |  | 373 | 10\% | (44\%) |
| \$ | 1,490 | \$ | 1,448 | \$ | 1,182 | \$ | 870 | \$ | 950 | 9\% | (36\%) |
| \$ | (73) | \$ | (82) | \$ | 50 | \$ | (39) | \$ | , | NM | NM |
|  | (523) |  | (522) |  | 424 |  | 642 |  | 1,119 | 74\% | NM |
|  | (320) |  | (117) |  | 216 |  | 403 |  | 735 | 82\% | NM |
| \$ | (916) | \$ | (721) | \$ | 690 | \$ | 1,006 | \$ | 1,857 | 85\% | NM |

(1) See footnote1 on page 1

NM Not meaningful,
Reclassified to conform to the current period's presentation.

## GLOBAL CONSUMER BANKING

## NORTH AMERICA

Page 2

## Retail Banking Key Indicators (in billions of dollars, except as otherwise noted)

Branches (actual)
Accounts (in millions)
Average deposits
Investment sales
Investment AUMs

## Average loans

## EOP loans

Mortgages
Personal, small business and other
Total EOP loans
Mortgage originations ${ }^{(1)}$
Third-party mortgage servicing portfolio (EOP)
Net servicing and gain/(loss) on sale (in millions)
Saleable mortgage rate locks
Net interest revenue on loans (in millions)
As a \% of average loans
Net credit losses on loans (in millions)
As a $\%$ of average loans
Loans $90+$ days past due (in millions) ${ }^{(2)}$
As a \% of EOP loans
Loans 30-89 days past due (in millions) ${ }^{(2)}$
As a \% of EOP loans

| 1Q | 2Q | 3Q | 4Q | 1Q | 1Q21 Increase/ (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2020 | 2020 | 2020 | 2020 | 2021 | 4Q20 |  |


| 689 |  | 689 |  | 689 |  | 689 |  | 6879.1 |  | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 9.1 |  | 9.1 |  | 9.1 |  | 9.1 |  |  |  |  |
| \$ | 161.3 | \$ | 172.5 | \$ | 182.1 | \$ | 188.9 | \$ | 197.0 | 4\% | 22\% |
|  | 12.4 |  | 11.0 |  | 10.9 |  | 10.6 |  | 14.6 | 38\% | 18\% |
|  | 62.0 |  | 69.3 |  | 73.3 |  | 80.3 |  | 81.7 | 2\% | 32\% |
|  | 50.5 |  | 52.2 |  | 53.4 |  | 52.8 |  | 51.9 | (2\%) | 3\% |
|  | 47.9 |  | 48.9 |  | 49.0 |  | 49.0 |  | 46.9 | (4\%) | (2\%) |
|  | 2.9 |  | 4.2 |  | 4.1 |  | 3.7 |  | 4.0 | 8\% | 38\% |
| \$ | 50.8 | \$ | 53.1 | \$ | 53.1 | \$ | 52.7 | \$ | 50.9 | (3\%) | - |
| \$ | 4.1 | \$ | 6.4 | \$ | 6.6 | \$ | 6.6 | \$ | 5.7 | (14\%) | 39\% |
|  | 43.9 |  | 43.5 |  | 42.1 |  | 40.2 |  | 39.4 | (2\%) | (10\%) |
|  | 86.3 |  | 81.8 |  | 59.1 |  | 57.3 |  | 44.2 | (23\%) | (49\%) |
|  | 2.9 |  | 2.2 |  | 3.3 |  | 2.6 |  | 2.3 | (12\%) | (21\%) |
|  | 184 |  | 179 |  | 179 |  | 174 |  | 166 | (5\%) | (10\%) |
|  | 1.47\% |  | 1.38\% |  | 1.33\% |  | 1.31\% |  | 1.30\% |  |  |
| \$ | 37 | \$ | 33 | \$ | 31 | \$ | 31 | \$ | 26 | (16\%) | (30\%) |
|  | 0.29\% |  | 0.25\% |  | 0.23\% |  | 0.23\% |  | 0.20\% |  |  |
| \$ | 161 | \$ | 182 | \$ | 211 | \$ | 299 | \$ | 263 | (12\%) | 63\% |
|  | 0.32\% |  | 0.35\% |  | 0.40\% |  | 0.58\% |  | 0.52\% |  |  |
| \$ | 298 | \$ | 440 | \$ | 378 | \$ | 328 | \$ | 220 | (33\%) | (26\%) |
|  | 0.59\% |  | 0.84\% |  | 0.72\% |  | 0.63\% |  | 0.44\% |  |  |

(2) The loans $90+$ days past due and $30-89$ days past due and related ratios exclude U.S. mortgage loans that are guaranteed by U.S.
government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies.
The amounts excluded for Loans $90+$ Days Past Due and (EOP Loans) were $\$ 124$ million and ( $\$ 0.5$ billion), $\$ 130$ million and ( $\$ 0.5$
March 31, 2020, June 30, 2020, September 30, 2020, December 31, 2020 and March 31, 2021, respectively.
The amounts excluded for Loans 30-89 Days Past Due and (EOP Loans) were $\$ 64$ million and ( $\$ 0.5$ billion), $\$ 86$ million and ( $\$ 0.5$ bilion), $\$ 88$ million and ( $\$ 0.6$ billion), $\$ 98$ million and ( $\$ 0.7$ billion), and $\$ 84$ million and ( $\$ 0.7$ billion) as of March 31, 2020, June 30, 2020, September 30, 2020, December 31, 2020 and March 31, 2021, respectively

NM Not meaningful.
Reclassified to conform to the current period's presentation.

## GLOBAL CONSUMER BANKING

NORTH AMERICA
Page 3

Citi-Branded Cards Key Indicators (in millions of dollars, except as otherwise noted ${ }^{(1)}$ EOP open accounts (in millions)
Purchase sales (in billions)
Average loans (in billions)
EOP loans (in billions) ${ }^{(1)}$
Average yield ${ }^{(2)}$
Total net interest revenue ${ }^{(3)}$
As a \% of average loans ${ }^{(3)}$
Net credit losses on loans
As a \% of average loans
Net credit margin ${ }^{(4)}$
As a \% of average loans ${ }^{(4)}$
Loans $90+$ days past due
As a \% of EOP loans
Loans $30-89$ days past due ${ }^{(5)}$
As a \% of EOP loans

| $1 Q$ | $2 Q$ <br> 20 <br> 2020 |
| :---: | :---: |


|  | 35.0 | \$ | 34.6 |  | 34.5 |  | 34.5 |  | 34.5 | - | (1\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 85.8 |  | 73.8 | \$ | 85.5 | \$ | 93.2 | \$ | 85.8 | (8\%) | - |
| \$ | 92.3 |  | 82.6 |  | 81.2 |  | 81.7 |  | 78.7 | (4\%) | (15\%) |
|  | 88.4 |  | 82.6 |  | 81.1 |  | 84.0 |  | 78.5 | (7\%) | (11\%) |
|  | 10.86\% |  | 10.73\% |  | 10.33\% |  | 10.19\% |  | 10.30\% | 1\% | (5\%) |
| \$ | 2,142 | \$ | 2,003 | \$ | 1,906 | \$ | 1,916 | \$ | 1,830 | (4\%) | (15\%) |
|  | 9.33\% |  | 9.75\% |  | 9.34\% |  | 9.33\% |  | 9.43\% |  |  |
| \$ | 781 | \$ | 780 | \$ | 647 | \$ | 500 | \$ | 551 | 10\% | (29\%) |
|  | 3.40\% |  | 3.80\% |  | 3.17\% |  | 2.43\% |  | 2.84\% |  |  |
| \$ | 1,564 | \$ | 1,432 | \$ | 1,412 | \$ | 1,630 | \$ | 1,541 | (5\%) | (1\%) |
|  | 6.82\% |  | 6.97\% |  | 6.92\% |  | 7.94\% |  | 7.94\% |  |  |
| \$ | $\begin{gathered} 891 \\ 1.01 \% \end{gathered}$ | \$ | $\begin{gathered} 784 \\ 0.95 \% \end{gathered}$ | \$ | $\begin{gathered} 574 \\ 0.71 \% \end{gathered}$ | \$ | $\begin{gathered} 686 \\ 0.82 \% \end{gathered}$ | \$ | $\begin{gathered} 590 \\ 0.75 \% \end{gathered}$ | (14\%) | (34\%) |
| \$ | $\begin{gathered} 770 \\ 0.87 \% \end{gathered}$ | \$ | $\begin{array}{r} 594 \\ 0.72 \% \end{array}$ | \$ | $\begin{array}{r} 624 \\ 0.77 \% \end{array}$ | \$ | $\begin{array}{r} 589 \\ 0.70 \% \end{array}$ | \$ | $\begin{gathered} 484 \\ 0.62 \% \end{gathered}$ | (18\%) | (37\%) |
|  | $\begin{aligned} & 81.9 \\ & 18.0 \end{aligned}$ | \$ | 80.1 16.9 | \$ | 78.6 19.9 | \$ | 77.9 23.4 | \$ | $\begin{aligned} & 76.6 \\ & 18.7 \end{aligned}$ | $\begin{aligned} & (2 \%) \\ & (20 \%) \end{aligned}$ | $\begin{aligned} & (6 \%) \\ & 4 \% \end{aligned}$ |
| \$ | 50.5 |  | 46.2 |  | 44.5 |  | 44.9 |  | 43.8 | (2\%) | (13\%) |
|  | 48.9 |  | 45.4 |  | 44.4 |  | 46.4 |  | 42.5 | (8\%) | (13\%) |
|  | 17.78\% |  | 17.29\% |  | 16.86\% |  | 16.73\% |  | 16.61\% | (1\%) | (7\%) |
| \$ | 2,119 | \$ | 1,887 | \$ | 1,788 | \$ | 1,861 | \$ | 1,744 | (6\%) | (18\%) |
|  | 16.88\% |  | 16.43\% |  | 15.98\% |  | 16.49\% |  | 16.15\% |  |  |
| \$ | 672 | \$ | 635 | \$ | 504 | \$ | 339 | \$ | 373 | 10\% | (44\%) |
|  | 5.35\% |  | 5.53\% |  | 4.51\% |  | 3.00\% |  | 3.45\% |  |  |
| \$ | 1,070 | \$ | 762 | \$ | 846 | \$ | 1,091 | \$ | 920 | (16\%) | (14\%) |
|  | 8.52\% |  | 6.63\% |  | 7.56\% |  | 9.67\% |  | 8.52\% |  |  |
| \$ | 958 | \$ | 811 | \$ | 557 | \$ | 644 | \$ | 591 | (8\%) | (38\%) |
|  | 1.96\% |  | 1.79\% |  | 1.25\% |  | 1.39\% |  | 1.39\% |  |  |
| \$ | 903 | \$ | 611 | \$ | 610 | \$ | 639 | \$ | 513 | (20\%) | (43\%) |
|  | 1.85\% |  | 1.35\% |  | 1.37\% |  | 1.38\% |  | 1.21\% |  |  |

(1) Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.
(2) Average yield is calculated as gross interest revenue earned on loans divided by average loans
(3) Net interest revenue includes certain fees that are recorded as interest revenue
(4) Net credit margin represents total revenues, net of interest expense, less net credit losses and policy benefits and claims
(5) The decrease in loans $90+$ days past due as of September 30,2020 and the decrease in loans $30-89$ days past due beginning at June 30, 2020, include the impact of loan modifications that were implemented during the second quarter of 2020 related to various COVID-19 consumer relief programs.
Reclassified to conform to the current period's presentation.

## global consumer banking

## LATIN AMERICA ${ }^{(1)}$

Page 1
(In millions of dollars, except as otherwise noted)

Net interest revenue
Total revenues, net of interest expense
Total operating expenses
Net credit losses on loan
Credit reserve build / (release) for loans
rovision for credit losses on unfunded lending commitments
Provisions for benefits and claims, HTM debt securities and other assets Provisions for credit losses and for benefits and claims (PBC)
Income (loss) from continuing operations before taxe
ncome taxes (benefits)
ntinuing operations
Net income (loss)
Average assets (in billions)
Return on average assets
Efficiency ratio

## Net credit losses on loans as a percentage of average loans

## Revenue by busines <br> Retail banking

iti-branded cards

Net credit losses on loans by business
Retail banking
Citi-branded cards
Total
Income from continuing operations by busines
Retail banking
Citi-branded cards
Total

## FX translation impact <br> Total revenue - as reported <br> Impact of FX translation ${ }^{(3)}$

Total revenues - Ex-FX ${ }^{(3)}$
Total operating expenses - as reported
mpact of FX translation ${ }^{(3)}$
Total operating expenses - Ex-FX
Total provisions for credit losses and PBC - as reported
mpact of FX translation
Total provisions for credit losses and PBC - Ex-FX ${ }^{(3)}$
Net income (loss) - as reported
Impact of FX translation ${ }^{(3)}$
Total net income (loss) - Ex-FX ${ }^{(3)}$

(1) Latin America GCB consists of Citi's consumer banking operations in Mexico.
(2) See footnote 1 on page 1 .
(3) Reflects the impact of foreign currency (FX) translation into U.S. dollars at the first quarter of 2021 average exchange rates for all periods presented.

Citigroup's results of operations excluding the impact of FX translation are non-GAAP financial measures.

NM Not meaningful
Reclassified to conform to the current period's presentation.

## GLOBAL CONSUMER BANKING

## LATIN AMERIC

Page 2

Retail Banking Key Indicators (in billions of dollars, except as otherwise noted) Branches (actual)
Accounts (in million
Average deposits
Investment AUMs
AUMS
AMs related to the retirement services business
otal AUMs
Average loan
Mortgag
Merrgagenal, small business and othe
Total EOP loans
Total net interest revenue (in millions) ${ }^{(1)}$
As a \% of average loans ${ }^{(1)}$
Net credit losses on loans (in millions)
As a \% of average loans
Loans $90+$ days past due (in millions)
As a \% of EOP loans
A $30-89$ days past due (in millions)
Citi-Branded Cards Key Indicators (in billions of dollars, except as otherwise noted) EOP open accounts (in millions)

## Purchase sales

COP
Average yield ${ }^{(3)}$
Total net interest revenue (in millions) ${ }^{(4)}$
As a $\%$ of average loans ${ }^{(4)}$
Net credit losses on loans (in millions)
As a $\%$ of average loans
A $\%$ ( milions)
Loans $90+$ days past due (in millions) ${ }^{\left(6^{6}\right.}$
As a $\%$ of EOP loans
Loans 30-89 days past due (in millions) ${ }^{(6)}$
As a \% of EOP loans

| $\begin{gathered} 1 Q \\ 2020 \\ \hline \end{gathered}$ |  | $\begin{gathered} 2 \mathrm{Q} \\ 2020 \end{gathered}$ |  | $3 Q$2020 |  | $\begin{gathered} 4 Q \\ 2020 \end{gathered}$ |  | $\begin{gathered} \text { 1Q } \\ 2021 \end{gathered}$ |  | 1Q21 Increase/ (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 4Q20 | 1Q20 |  |  |  |  |  |  |
|  | 1,411 |  |  |  | 1,406 |  | 1,401 |  | 1,392 |  | 1,331 | (4\%) | (6\%) |
|  | 29.9 |  | 29.5 |  | 29.3 |  | 27.3 |  | 26.6 | (3\%) | (11\%) |
| \$ | 22.9 | \$ | 20.6 | \$ | 22.5 | \$ | 24.3 | \$ | 24.5 | 1\% | 7\% |
|  | 3.7 |  | 3.1 |  | 3.5 |  | 3.7 |  | 3.1 | (16\%) | (16\%) |
|  | 20.1 |  | 22.2 |  | 23.4 |  | 27.1 |  | 26.9 | (1\%) | 34\% |
|  | 29.1 |  | 33.0 |  | 35.9 |  | 40.8 |  | 39.2 | (4\%) | 35\% |
|  | 49.2 |  | 55.2 |  | 59.3 |  | 67.9 |  | 66.1 | (3\%) | 34\% |
|  | 11.1 |  | 9.1 |  | 9.3 |  | 9.6 |  | 9.4 | (2\%) | (15\%) |
|  | 3.7 |  | 3.7 |  | 3.8 |  | 4.0 |  | 3.8 | (5\%) | 3\% |
|  | 5.5 |  | 5.3 |  | 5.4 |  | 5.8 |  | 5.3 | (9\%) | (4\%) |
| \$ | 9.2 | \$ | 9.0 | \$ | 9.2 | \$ | 9.8 | \$ | 9.1 | (7\%) | (1\%) |
| \$ | 548 | \$ | 473 | \$ | 480 | \$ | 503 | \$ | 447 | (11\%) | (18\%) |
|  | 19.86\% |  | 20.91\% |  | 20.53\% |  | 20.84\% |  | 19.29\% |  |  |
| \$ | 127 | \$ | 92 | \$ | 90 | \$ | 68 | \$ | 168 | NM | 32\% |
|  | 4.60\% |  | 4.07\% |  | 3.85\% |  | 2.82\% |  | 7.25\% |  |  |
| \$ | 90 | \$ | 121 | \$ | 105 | \$ | 130 | \$ | 142 | 9\% | 58\% |
|  | 0.98\% |  | 1.34\% |  | 1.14\% |  | 1.33\% |  | 1.56\% |  |  |
| \$ | 140 | \$ | 151 | \$ | 136 | \$ | 220 | \$ | 164 | (25\%) | 17\% |
|  | 1.52\% |  | 1.68\% |  | 1.48\% |  | 2.24\% |  | 1.80\% |  |  |
|  | 5.2 |  | 5.0 |  | 4.9 |  | 4.7 |  | 4.5 | (4\%) | (13\%) |
| \$ | 4.0 | \$ | 2.6 | \$ | 3.3 | \$ | 4.4 | \$ | 3.7 | (16\%) | (8\%) |
| \$ | 5.6 | \$ | 4.3 | \$ | 4.3 | \$ | 4.7 | \$ | 4.5 | (4\%) | (20\%) |
| \$ | 4.5 | \$ | 4.2 | \$ | 4.3 | \$ | 4.8 | \$ | 4.3 | (10\%) | (4\%) |
|  | 25.03\% |  | 25.50\% |  | 21.28\% |  | 21.01\% |  | 19.89\% | (5\%) | (21\%) |
| \$ | 339 | \$ | 282 | \$ | 217 | \$ | 236 | \$ | 211 | (11\%) | (38\%) |
|  | 24.35\% |  | 26.38\% |  | 20.08\% |  | 19.98\% |  | 19.02\% |  |  |
| \$ | 144 | \$ | 113 | \$ | 138 | \$ | 94 | \$ | 197 | NM | 37\% |
|  | 10.34\% |  | 10.57\% |  | 12.77\% |  | 7.96\% |  | 17.75\% |  |  |
| \$ | 277 | \$ | 235 | \$ | 160 | \$ | 229 | \$ | 102 | (55\%) | (63\%) |
|  | 19.89\% |  | 21.98\% |  | 14.80\% |  | 19.38\% |  | 9.19\% |  |  |
| \$ | 121 | \$ | 160 | \$ | 106 | \$ | 233 | \$ | 173 | (26\%) | 43\% |
|  | 2.69\% |  | 3.81\% |  | 2.47\% |  | 4.85\% |  | 4.02\% |  |  |
| \$ | 132 | \$ | 111 | \$ | 89 | \$ | 170 | \$ | 115 | (32\%) | (13\%) |
|  | 2.93\% |  | 2.64\% |  | 2.07\% |  | 3.54\% |  | 2.67\% |  |  |

(1) Also includes net interest revenue related to the region's average deposit balances in excess of the average loan portfolio.
(2) Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.
(3) Average yield is gross interest revenue earned on loans divided by average loans
(4) Net interest revenue includes certain fees that are recorded as interest revenue.
(G) The policy benefits and claims
ase in loans $30-89$ days past due beginning at June 30, 2020, include the
mpact of loan modifications that were implemented during the second quarter of 2020 related to various COVID-19 consumer relief programs.

Not meaningful.
Reclassified to conform to the current period's presentation.

## global consumer banking

## ASIA

PAGE
(In millions of dollars, except as otherwise noted)

Net interest revenue
Non-interest revenue Total revenues, net of interest expense
Total operating expenses
Net credit losses on loan
Credit reserve build / (release) for loans
rovision for credit losses on unfunded lending commitments
Provisions for benefits and claims, HTM debt securities and other assets
Provisions for credit losses and for benefits and claims (PBC)
Income from continuing operations before taxes
Income taxes (benefits)
Income from continuing operations
Net income
Average assets (in billions)
Return on average assets
Efficiency ratio
Net credit losses on loans as a percentage of average loans

## Revenue by business

Retail banking
tit-branded ca
Total
Net credit losses on loans by business
Retail banking
Retail banking
Citi-branded card
Total
Income from continuing operations by business
Retail banking
Citi-branded cards
Total

## FX translation impact

Total revenue - as reported
Impact of $F X$ translation ${ }^{(3)}$
Total revenues - Ex-FX ${ }^{(3)}$
Total operating expenses - as reported
mpact of FX translation ${ }^{(3)}$
Total operating expenses - Ex-FX
total provisions for credit losses and PBC - as reported
mpact of FX translation ${ }^{(3)}$
Total provisions for credit losses and PBC - Ex-FX ${ }^{(3)}$
Net income - as reported
mpact of FX translation ${ }^{(3)}$
Total net income - Ex-FX ${ }^{(3)}$


| $2 \%$ | $(5 \%)$ |
| :--- | :--- |
| $5 \%$ | $(16 \%)$ |


| \$ | 66 | \$ | 75 | \$ | 69 | \$ | 86 | \$ | 80 | (7\%) | 21\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 107 |  | 114 |  | 119 |  | 154 |  | 185 | 20\% | 73\% |
| \$ | 173 | \$ | 189 | \$ | 188 | \$ | 240 | \$ | 265 | 10\% | 53\% |


| \$ | $\begin{aligned} & 220 \\ & (16) \\ & \hline \end{aligned}$ | \$ | $\begin{gathered} 157 \\ (107) \\ \hline \end{gathered}$ | \$ | $\begin{aligned} & 186 \\ & (19) \\ & \hline \end{aligned}$ | \$ | $\begin{aligned} & 172 \\ & (55) \\ & \hline \end{aligned}$ | \$ | $\begin{array}{r} 217 \\ 47 \\ \hline \end{array}$ | $\begin{gathered} 26 \% \\ \text { NM } \end{gathered}$ | $\begin{aligned} & (1 \%) \\ & \mathrm{NM} \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 204 | \$ | 50 | \$ | 167 | \$ | 117 | \$ | 264 | NM | 29\% |
| \$ | 1,751 | \$ | 1,547 | \$ | 1,619 | \$ | 1,554 | \$ | 1,601 | 3\% | (9\%) |
|  | 67 |  | 66 |  | 36 |  | 7 |  | - |  |  |
| \$ | 1,818 | \$ | 1,613 | \$ | 1,655 | \$ | 1,561 | \$ | 1,601 | 3\% | (12\%) |
| \$ | 1,140 | \$ | 1,068 | \$ | 1,118 | \$ | 1,205 | \$ | 1,217 | 1\% | 7\% |
|  | 43 |  | 45 |  | 25 |  | 6 |  | - |  |  |
| \$ | 1,183 | \$ | 1,113 | \$ | 1,143 | \$ | 1,211 | \$ | 1,217 | - | 3\% |
| \$ | 357 | \$ | 443 | \$ | 302 | \$ | 209 | \$ | 43 | (79\%) | (88\%) |
|  | 19 |  | 20 |  | 4 |  | 1 |  | - |  |  |
| \$ | 376 | \$ | 463 | \$ | 306 | \$ | 210 | \$ | 43 | (80\%) | (89\%) |
| \$ | 205 | \$ | 52 | \$ | 167 | \$ | 118 | \$ | 267 | NM | 30\% |
|  | 3 |  | - |  | 5 |  | - |  | - |  |  |
| \$ | 208 | \$ | 52 | \$ | 172 | \$ | 118 | \$ | 267 | NM | 28\% |

(1) Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented
(2) See footnote1 on page 1
(3) Reflects the impact of foreign currency ( FX ) translation into U.S. dollars at the first quarter of 2021 average exchange rates for all periods presented Citigroup's results of operations excluding the impact of FX translation are non-GAAP financial measures.

Reclassified to conform to the current period's presentation.

## GLOBAL CONSUMER BANKING

PAGE 2

## Retail Banking Key Indicators (in billions of dollars, except as otherwise noted)

Branches (actual)
Average deposits
Investment sales
Investment AUMs
Average loans
EOP loans:
Mortgages
Personal, small business and other
Total EOP loans
Total net interest revenue (in millions) ${ }^{(2)}$
As a \% of average loans ${ }^{(2)}$
Net credit losses on loans (in millions)
As a \% of average loans
Loans $90+$ days past due (in millions)
Loans 30-89 days past du
Loans $30-89$ days past due (in millions)

Citi-Branded Cards Key Indicators (in billions of dollars, except as otherwise noted) EOP open accounts (in millions)
Purchase sales
Average loans ${ }^{( }$
EOP loans ${ }^{(3)}$
Average yield ${ }^{(4)}$
Total net interest revenue (in millions) ${ }^{(5)}$
As a \% of average loans ${ }^{(6)}$
Net credit losses on loans (in millions)
As a $\%$ of average loans
Net credit margin (in millions) ${ }^{(6)}$
As a \% of average loans ${ }^{(6)}$
Loans $90+$ days past due
As a \% of EOP loans
As a \% of EOP loans

|  |  |  |
| :---: | :---: | :---: |
| $1 Q$ | $2 Q$ | $3 Q$ |
| 2020 | 2020 | 2020 |
|  |  |  |
|  |  |  |


$\qquad$ | $1 Q$ |
| :---: |
| 2021 | $\qquad$


| 236 |  |  | 234 |  | 233 |  | 224 |  | 223 | - | (6\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 16.9 |  | 16.9 |  | 17.1 |  | 17.3 |  | 17.2 | (1\%) | 2\% |
| \$ | 105.9 | \$ | 108.8 | \$ | 115.2 | \$ | 120.0 | \$ | 123.8 | 3\% | 17\% |
|  | 13.5 |  | 11.5 |  | 15.8 |  | 14.9 |  | 20.7 | 39\% | 53\% |
|  | 56.0 |  | 62.4 |  | 66.8 |  | 73.4 |  | 74.6 | 2\% | 33\% |
|  | 61.5 |  | 60.5 |  | 62.9 |  | 65.2 |  | 66.1 | 1\% | 7\% |
|  | 32.0 |  | 33.4 |  | 34.7 |  | 35.9 |  | 36.0 | - | 13\% |
|  | 28.2 |  | 28.1 |  | 28.8 |  | 30.6 |  | 29.8 | (3\%) | 6\% |
| \$ | 60.2 | \$ | 61.5 | \$ | 63.5 | \$ | 66.5 | \$ | 65.8 | (1\%) | 9\% |
| \$ | 658 | \$ | 628 | \$ | 612 | \$ | 615 | \$ | 598 | (3\%) | (9\%) |
|  | 4.30\% |  | 4.17\% |  | 3.87\% |  | 3.75\% |  | 3.67\% |  |  |
| \$ | 66 | \$ | 75 | \$ | 69 | \$ | 86 | \$ | 80 | (7\%) | 21\% |
|  | 0.43\% |  | 0.50\% |  | 0.44\% |  | 0.52\% |  | 0.49\% |  |  |
| \$ | 178 | \$ | 194 | \$ | 181 | \$ | 203 | \$ | 193 | (5\%) | 8\% |
|  | 0.30\% |  | 0.32\% |  | 0.29\% |  | 0.31\% |  | 0.29\% |  |  |
| \$ | 356 | \$ | 327 | \$ | 272 | \$ | 312 | \$ | 278 | (11\%) | (22\%) |
|  | 0.59\% |  | 0.53\% |  | 0.43\% |  | 0.47\% |  | 0.42\% |  |  |

(1) Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented
(2) Also includes net interest revenue related to the region's average deposit balances in excess of the average loan portfolio
(3) Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.
(5) Net interest revenue includes certain fees that are recorded as interest revenue
(6) Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims.

Reclassified to conform to the current period's presentation.

| INSTITUTIONAL CLIENTS GROUP <br> (In millions of dollars, except as otherwise noted) |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 10 |  | $\begin{gathered} 2 Q \\ 2020 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2020 \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2020 \\ \hline \end{gathered}$ |  | $\begin{gathered} 10 \\ 2021 \end{gathered}$ |  | 1Q21 Increase/ (Decrease) from |  |
|  |  |  | 4Q20 | 1 Q20 |  |  |  |  |  |  |
| Commissions and fees | \$ | 1,222 |  |  | \$ | 1,027 | \$ | 1,099 | \$ | 1,064 | \$ | 1,252 | 18\% | 2\% |
| Administration and other fiduciary fees |  | 691 |  | 684 |  | 747 |  | 755 |  | 814 | 8\% | 18\% |
| Investment banking |  | 1,231 |  | 1,526 |  | 1,145 |  | 1,107 |  | 1,800 | 63\% | 46\% |
| Principal transactions |  | 5,359 |  | 3,909 |  | 2,292 |  | 1,748 |  | 3,842 | NM | (28\%) |
| Other |  | (114) |  | 419 |  | 597 |  | 247 |  | 360 | 46\% | NM |
| Total non-interest revenue |  | 8,389 |  | 7,565 |  | 5,880 |  | 4,921 |  | 8,068 | 64\% | (4\%) |
| Net interest revenue (including dividends) |  | 4,095 |  | 4,572 |  | 4,473 |  | 4,358 |  | 4,152 | (5\%) | 1\% |
| Total revenues, net of interest expense |  | 12,484 |  | 12,137 |  | 10,353 |  | 9,279 |  | 12,220 | 32\% | (2\%) |
| Total operating expenses |  | 5,810 |  | 5,933 |  | 5,778 |  | 5,946 |  | 6,264 | 5\% | 8\% |
| Net credit losses on loans |  | 127 |  | 324 |  | 326 |  | 210 |  | 186 | (11\%) | 46\% |
| Credit reserve build / (release) for loans |  | 1,316 |  | 3,370 |  | 106 |  | $(1,620)$ |  | $(1,312)$ | 19\% | NM |
| Provision for credit losses on unfunded lending commitments |  | 553 |  | 107 |  | 423 |  | 352 |  | (621) | NM | NM |
| Provisions for credit losses for HTM debt securities and other assets |  | 8 |  | 53 |  | (17) |  | (23) |  | (5) | 78\% | NM |
| Provision for credit losses |  | 2,004 |  | 3,854 |  | 838 |  | $(1,081)$ |  | (1,752) | (62\%) | NM |
| Income from continuing operations before taxes |  | 4,670 |  | 2,350 |  | 3,737 |  | 4,414 |  | 7,708 | 75\% | 65\% |
| Income taxes |  | 1,044 |  | 470 |  | 818 |  | 1,041 |  | 1,736 | 67\% | 66\% |
| Income from continuing operations |  | 3,626 |  | 1,880 |  | 2,919 |  | 3,373 |  | 5,972 | 77\% | 65\% |
| Noncontrolling interests |  | (1) |  | 5 |  | 24 |  | 22 |  | 37 | 68\% | NM |
| Net income | \$ | 3,627 | \$ | 1,875 | \$ | 2,895 | \$ | 3,351 | \$ | 5,935 | 77\% | 64\% |
| EOP assets (in billions) | \$ | 1,723 | \$ | 1,716 | \$ | 1,703 | \$ | 1,730 | \$ | 1,776 | 3\% | 3\% |
| Average assets (in billions) |  | 1,580 |  | 1,756 |  | 1,732 |  | 1,756 |  | 1,787 | 2\% | 13\% |
| Return on average assets (ROA) |  | 0.92\% |  | 0.43\% |  | 0.66\% |  | 0.76\% |  | 1.35\% |  |  |
| Efficiency ratio |  | 47\% |  | 49\% |  | 56\% |  | 64\% |  | 51\% |  |  |
| Revenue by region |  |  |  |  |  |  |  |  |  |  |  |  |
| North America | \$ | 4,947 | \$ | 4,987 | \$ | 3,920 | \$ | 3,331 | \$ | 4,898 | 47\% | (1\%) |
| EMEA |  | 3,470 |  | 3,392 |  | 3,085 |  | 2,867 |  | 3,713 | 30\% | 7\% |
| Latin America |  | 1,418 |  | 1,207 |  | 1,141 |  | 1,072 |  | 1,136 | 6\% | (20\%) |
| Asia |  | 2,649 |  | 2,551 |  | 2,207 |  | 2,009 |  | 2,473 | 23\% | (7\%) |
| Total revenues, net of interest expense | \$ | 12,484 | \$ | 12,137 | \$ | 10,353 | \$ | 9,279 | \$ | 12,220 | 32\% | (2\%) |
| Income (loss) from continuing operations by region |  |  |  |  |  |  |  |  |  |  |  |  |
| North America | \$ | 896 | \$ | 660 | \$ | 1,058 | \$ | 847 | \$ | 2,798 | NM | NM |
| EMEA |  | 1,035 |  | 493 |  | 893 |  | 906 |  | 1,476 | 63\% | 43\% |
| Latin America |  | 526 |  | (194) |  | 108 |  | 966 |  | 646 | (33\%) | 23\% |
| Asia |  | 1,169 |  | 921 |  | 860 |  | 654 |  | 1,052 | 61\% | (10\%) |
| Income from continuing operations | \$ | 3,626 | \$ | 1,880 | \$ | 2,919 | \$ | 3,373 | \$ | 5,972 | 77\% | 65\% |
| Average loans by region (in billions) |  |  |  |  |  |  |  |  |  |  |  |  |
| North America | \$ | 196 | \$ | 215 | \$ | 198 | \$ | 193 | \$ | 195 | 1\% | (1\%) |
| EMEA |  | 88 |  | 91 |  | 88 |  | 86 |  | 89 | 3\% | 1\% |
| Latin America |  | 38 |  | 43 |  | 40 |  | 35 |  | 32 | (9\%) | (16\%) |
| Asia |  | 73 |  | 73 |  | 71 |  | 68 |  | 71 | 4\% | (3\%) |
| Total | \$ | 395 | \$ | 422 | \$ | 397 | \$ | 382 | \$ | 387 | 1\% | (2\%) |
| EOP deposits by region (in billions) |  |  |  |  |  |  |  |  |  |  |  |  |
| North America | \$ | 444 | \$ | 471 | \$ | 476 | \$ | 472 | \$ | 470 | - | 6\% |
| EMEA |  | 210 |  | 212 |  | 218 |  | 218 |  | 232 | 7\% | 11\% |
| Latin America |  | 36 |  | 40 |  | 43 |  | 44 |  | 45 | 2\% | 25\% |
| Asia |  | 188 |  | 185 |  | 188 |  | 190 |  | 191 | - | 2\% |
| Total | \$ | 878 | \$ | 908 | \$ | 925 | \$ | 924 | \$ | 938 | 2\% | 7\% |
| EOP deposits by business (in billions) |  |  |  |  |  |  |  |  |  |  |  |  |
| Treasury and trade solutions | \$ | 622 | \$ | 658 | \$ | 660 | \$ | 651 | \$ | 649 | - | 4\% |
| All other ICG businesses |  | 256 |  | 250 |  | 265 |  | 273 |  | 289 | 6\% | 13\% |
| Total | \$ | 878 | \$ | 908 | \$ | 925 | \$ | 924 | \$ | 938 | 2\% | 7\% |


| 1Q | 2Q | 3Q | 4Q | 1Q | 1Q21 Increase/ (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2020 | 2020 | 2020 | 2020 | 2021 | 4Q20 | 1Q20 |

## Revenue Details

nvestment banking
Advisory
Equity underwriting
Total investment banking
Treasury and trade solutions
Corporate lending - excluding gain/(loss) on loan hedges ${ }^{(1)}$
Private bank - excluding gain/(loss) on loan hedges ${ }^{(1)}$
Total banking revenues (ex-gain/(loss) on loan hedges) ${ }^{(1)}$
Gain/(loss) on loan hedges ${ }^{(1)}$
Total banking revenues including $\mathrm{g} /(\mathrm{I})$ on loan hedges
Fixed income markets
Equity markets
Other
Total markets and securities services
Total revenues, net of interest expense
Taxable-equivalent adjustments ${ }^{(2)}$
Total ICG revenues
including taxable-equivalent adjustments ${ }^{(2 /)}$
Commissions and fees
Principal transactions ${ }^{(3)}$
Total non-interest revenue
Net interest revenue
Total fixed income markets
Rates and currencies
Spread products / other fixed income
Total fixed income markets

## Commissions and fees

Principal transactions ${ }^{(3)}$
Other
Total non-interest revenue
revenue
Total equity markets

(1) Credit derivatives are used to economically hedge a portion of the corporate loan portfolio that includes both accrual loans and loans at fair value. Gain/(loss) on
loan hedges includes the mark-to-market on the credit derivatives partially offset by the mark-to-market on the loans in the portfolio that are at fair value. Hedges
on accrual loans reflect the mark-to-market on credit derivatives used to economically hedge the corporate loan accrual portfolio. The fixed premium costs of these
hedges are netted against the private bank and corporate lending revenues to reflect the cost of credit protection. Citigroup's results of operations excluding the impact of gain/(loss) on loan hedges are non-GAAP financial measures.
(2) Primarily relates to income tax credits related to affordable housing and alternative energy investments as well as tax exempt income from municipal bond investments.
(3) Excludes principal transactions revenues of ICG businesses other than Markets, primarily treasury and trade solutions and the private bank.

NM Not meaningful.
Reclassified to conform to the current period's presentation.

## CORPORATE / OTHER ${ }^{(1)}$

(In millions of dollars, except as otherwise noted)

Net interest revenue
Non-interest revenue
Total revenues, net of interest expense
Total operating expenses
Net credit losses
Credit reserve build
Credit reserve build / (release)
rovisions for benefits and claims, HTM debt securities and other assets
rovision for unfunded lending commitments
from continuing claims
Income taxes (benefits)
Income (loss) from continuing operations
Income (loss) from discontinued operations, net of taxes
Noncontrolling interests
Net income (loss)
EOP assets (in billions)
Average assets (in billions)
Return on average assets

## Consumer - North America ${ }^{(2)}$ - Key Indicators

Average loans (in billions)
EOP loans (in billions)
As a $\%$ of average loans
Net credit losses (recoveries)
As a \% of average loans
Loans $90+$ days past due ${ }^{(3)}$
As a \% of EOP loans
Loans $30-89$ days past due ${ }^{(3)}$
As a \% of EOP loans

| $\begin{gathered} 1 Q \\ 2020 \\ \hline \end{gathered}$ |  | $\begin{gathered} 2 Q \\ 2020 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2020 \\ \hline \end{gathered}$ |  | $\begin{gathered} 4 Q \\ 2020 \\ \hline \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2021 \\ \hline \end{gathered}$ |  | 1Q21 Increase/ (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 4Q20 | 1 Q20 |  |  |  |  |  |  |
| \$ | 325 |  |  | \$ | (26) | \$ | (231) | \$ | (218) | \$ | 61 | NM | (81\%) |
| \$ | (252) |  | 316 |  | 7 |  | 133 |  | 9 | (93\%) | NM |
|  | 73 |  | 290 |  | (224) |  | (85) |  | 70 | NM | (4\%) |
|  | 416 |  | 469 |  | 969 |  | 647 |  | 413 | (36\%) | (1\%) |
|  | (2) |  | (5) |  | (5) |  | (10) |  | (18) | (80\%) | NM |
|  | 191 |  | 160 |  | (128) |  | (35) |  | (109) | NM | NM |
|  | (2) |  | 3 |  | 1 |  | (1) |  | 20 | NM | NM |
|  | 5 |  | 6 |  | (4) |  | 4 |  | (5) | NM | NM |
|  | 192 |  | 164 |  | (136) |  | (42) |  | (112) | NM | NM |
|  | (535) |  | (343) |  | $(1,057)$ |  | (690) |  | (231) | 67\% | 57\% |
|  | (198) |  | (178) |  | (341) |  | (343) |  | (62) | 82\% | 69\% |
|  | (337) |  | (165) |  | (716) |  | (347) |  | (169) | 51\% | 50\% |
|  | (18) |  | (1) |  | (7) |  | 6 |  | (2) | NM | 89\% |
|  | (4) |  | (3) |  | - |  | 1 |  | (1) | NM | 75\% |
| \$ | (351) | \$ | (163) | \$ | (723) | \$ | (342) | \$ | (170) | 50\% | 52\% |
| \$ | $\begin{aligned} & 94 \\ & 94 \end{aligned}$ | \$ | $\begin{aligned} & 94 \\ & 93 \end{aligned}$ | \$ | $\begin{aligned} & 96 \\ & 93 \end{aligned}$ | \$ | $\begin{aligned} & 96 \\ & 96 \end{aligned}$ | \$ | $\begin{aligned} & 99 \\ & 91 \end{aligned}$ | $\begin{gathered} 3 \% \\ (5 \%) \\ \hline \end{gathered}$ | $\begin{gathered} 5 \% \\ (3 \%) \end{gathered}$ |
|  | (1.50\%) |  | (0.70\%) |  | (3.09\%) |  | (1.42\%) |  | (0.76\%) |  |  |
| \$ | 9.4 | \$ | 8.9 | \$ | 8.2 | \$ | 7.4 | \$ | 6.4 | (14\%) | (32\%) |
|  | 9.1 |  | 8.6 |  | 7.7 |  | 6.6 |  | 6.1 | (8\%) | (33\%) |
|  | 74 |  | 86 |  | 54 |  | 42 |  | 34 | (19\%) | (54\%) |
|  | 3.17\% |  | 3.89\% |  | 2.62\% |  | 2.26\% |  | 2.15\% |  |  |
| \$ |  | \$ |  | \$ | (4) | \$ | (10) | \$ |  | (80\%) | NM |
|  | 0.00\% |  | (0.23\%) |  | (0.19\%) |  | (0.54\%) |  | (1.14\%) |  |  |
| \$ | 281 | \$ | 295 | \$ | 278 | \$ | 313 | \$ | 277 | (12\%) | (1\%) |
|  | 3.23\% |  | 3.60\% |  | 3.86\% |  | 5.13\% |  | 4.86\% |  |  |
| \$ | 252 | \$ | 261 | \$ | 198 | \$ | 179 | \$ | 138 | (23\%) | (45\%) |
|  | 2.90\% |  | 3.18\% |  | 2.75\% |  | 2.93\% |  | 2.42\% |  |  |

(1) Includes certain unallocated costs of global staff functions (including finance, risk, human resources, legal and compliance), other corporate expenses and
unallocated global operations and technology expenses and income taxes, as well as Corporate Treasury, certain North America legacy consumer loa
polfolios, other legacy assets and discontinued operations.
(3) The Loans $90+$ Days Past Due and $30-89$ Days Past Due and related ratios exclude U.S. mortgage loans that are guaranteed by
U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies.

The amounts excluded for Loans $90+$ Days Past Due and (EOP Loans) for each period were $\$ 167$ million and ( $\$ 0.4$ billion), $\$ 173$
million and ( $\$ 0.4$ billion), and $\$ 172$ million and ( $\$ 0.5$ billion), $\$ 183$ million and ( $\$ 0.5$ billion), and $\$ 169$ million and ( $\$ 0.4$ billion) as o.
,
The amounts excluded for Loans $30-89$ Days Past Due and (EOP Loans) for each period were $\$ 58$ million and ( $\$ 0.4$ billion), $\$ 57$
million and ( $\$ 0.4$ billion), and $\$ 66$ million and ( $\$ 0.5$ billion), $\$ 73$ million and ( $\$ 0.5$ billion), and $\$ 55$ million and ( $\$ 0.4$ billion) as of
March 31, 2020, June 30, 2020, September 30, 2020, December 31, 2020 and March 31, 2021, respectively.
NM Not meaningful.
Reclassified to conform to the current period's presentation

## AVERAGE BALANCES AND INTEREST RATES ${ }^{11(2)(3)(4)(5)}$

## Taxable Equivalent Basis

In millions of dollars, except as otherwise noted

## $\frac{\text { Assets }}{\text { Deposits with banks }}$

Securities borrowed and purchased under resale agreements ${ }^{\text {(6) }}$
Trading account assets ${ }^{(7)}$
Investments
Total loans (net of unearned income ${ }^{(8)}$
Other interest-earning assets
Total average interest-earning assets
Liabilities
Deposits (excluding deposit insurance and FDIC assessment)
Total deposits
Securities loaned and sold under repurchase agreements ${ }^{(6)}$
rading account liabilities
Short-term borrowing
Long-term debt ${ }^{\text {9 }}$ )
Total average interest-bearing liabilities
Total average interest-bearing liabilities
(Excluding deposit insurance and FDIC assessment)

| Average Volumes |  |  |
| :---: | :---: | :---: |
| First | Fourth | First |
| Quarter | Quarter | Quarter |
| 2020 | 2020 | $2021 ~^{(5)}$ |


| 2020 |  |  | 2020 | 2021 |  | 2020 |  | 2020 |  | 2021 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 207,130 | \$ | 334,056 | \$ | 307,340 | \$ | 527 | \$ | 126 | \$ | 145 |
|  | 268,900 |  | 298,641 |  | 306,381 |  | 1,208 |  | 322 |  | 294 |
|  | 252,458 |  | 295,397 |  | 307,817 |  | 1,594 |  | 1,406 |  | 1,338 |
|  | 381,335 |  | 442,368 |  | 457,949 |  | 2,305 |  | 1,765 |  | 1,780 |
|  | 694,675 |  | 666,229 |  | 665,970 |  | 11,268 |  | 9,389 |  | 8,933 |
|  | 68,737 |  | 62,587 |  | 76,091 |  | 283 |  | 87 |  | 97 |
| \$ | 1,873,235 | \$ | 2,099,278 | \$ | 2,121,548 | \$ | 17,185 | \$ | 13,095 | \$ | 12,587 |
| \$ | 934,451 | \$ | 1,081,101 | \$ | 1,073,827 | \$ | 2,389 | \$ | 828 | \$ | 712 |
|  | - |  |  |  |  |  | 225 |  | 333 |  | 340 |
|  | 934,451 |  | 1,081,101 |  | 1,073,827 |  | 2,614 |  | 1,161 |  | 1,052 |
|  | 198,510 |  | 227,257 |  | 235,263 |  | 1,085 |  | 247 |  | 253 |
|  | 84,500 |  | 95,475 |  | 117,364 |  | 239 |  | 122 |  | 114 |
|  | 106,560 |  | 88,553 |  | 93,344 |  | 384 |  | 18 |  | 31 |
|  | 202,192 |  | 220,958 |  | 206,264 |  | 1,325 |  | 1,016 |  | 918 |
| \$ | 1,526,213 | \$ | 1,713,344 | \$ | 1,726,062 | \$ | 5,647 | \$ | 2,564 | \$ | 2,368 |
| \$ 1,526,213 |  | \$ | 1,713,344 | \$ | 1,726,062 | \$ | 5,422 | \$ | 2,231 | \$ | 2,028 |


| Average Volumes |  |  |  |  |  | Interest |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | First Quarter 2020 | Fourth Quarter 2020 |  | First Quarter $2021{ }^{(5)}$ |  | First Quarter 2020 |  | Fourth Quarter 2020 |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2021^{(5)} \end{gathered}$ |  |
| \$ | 207,130 | \$ | 334,056 | $\$$ | 307,340 | \$ | 527 | \$ | 126 | \$ | 145 |
|  | 268,900 |  | 298,641 |  | 306,381 |  | 1,208 |  | 322 |  | 294 |
|  | 252,458 |  | 295,397 |  | 307,817 |  | 1,594 |  | 1,406 |  | 1,338 |
|  | 381,335 |  | 442,368 |  | 457,949 |  | 2,305 |  | 1,765 |  | 1,780 |
|  | 694,675 |  | 666,229 |  | 665,970 |  | 11,268 |  | 9,389 |  | 8,933 |
|  | 68,737 |  | 62,587 |  | 76,091 |  | 283 |  | 87 |  | 97 |
| \$ | 1,873,235 | \$ | 2,099,278 | \$ | 2,121,548 | \$ | 17,185 | \$ | 13,095 | \$ | 12,587 |
| \$ | 934,451 | \$ | 1,081,101 | \$ | 1,073,827 | \$ | 2,389 | \$ | 828 | \$ | 712 |
|  | - |  | - |  | - |  | 225 |  | 333 |  | 340 |
|  | 934,451 |  | 1,081,101 |  | 1,073,827 |  | 2,614 |  | 1,161 |  | 1,052 |
|  | 198,510 |  | 227,257 |  | 235,263 |  | 1,085 |  | 247 |  | 253 |
|  | 84,500 |  | 95,475 |  | 117,364 |  | 239 |  | 122 |  | 114 |
|  | 106,560 |  | 88,553 |  | 93,344 |  | 384 |  | 18 |  | 31 |
|  | 202,192 |  | 220,958 |  | 206,264 |  | 1,325 |  | 1,016 |  | 918 |
| \$ | 1,526,213 | \$ | 1,713,344 | \$ | 1,726,062 | \$ | 5,647 | \$ | 2,564 | \$ | 2,368 |
| \$ | 1,526,213 | \$ | 1,713,344 | \$ | 1,726,062 | \$ | 5,422 | \$ | 2,231 | \$ | 2,028 |


| First <br> Quarter <br> 2020 | \% Average Rate <br> Fourth <br> Quarter <br> 2020 | First <br> Quarter <br> $\left.20211^{5}\right)$ |
| :---: | :---: | :---: |
| $1.02 \%$ | $0.15 \%$ | $0.19 \%$ |
| $1.81 \%$ | $0.43 \%$ | $0.39 \%$ |
| $2.54 \%$ | $1.89 \%$ | $1.76 \%$ |
| $2.43 \%$ | $1.59 \%$ | $1.58 \%$ |
| $6.52 \%$ | $5.61 \%$ | $5.44 \%$ |
| $1.66 \%$ | $0.55 \%$ | $0.52 \%$ |
| $3.69 \%$ | $2.48 \%$ | $2.41 \%$ |
|  |  |  |
| $1.03 \%$ | $0.30 \%$ | $0.27 \%$ |
|  |  |  |
| $1.13 \%$ | $0.43 \%$ | $0.40 \%$ |
| $2.20 \%$ | $0.43 \%$ | $0.44 \%$ |
| $1.14 \%$ | $0.51 \%$ | $0.39 \%$ |
| $1.45 \%$ | $0.08 \%$ | $0.13 \%$ |
| $2.64 \%$ | $1.83 \%$ | $1.80 \%$ |
| $1.49 \%$ | $0.60 \%$ | $0.56 \%$ |
|  |  |  |
| $1.43 \%$ | $0.52 \%$ | $0.48 \%$ |

## Net interest revenue as a \% of average interest-earning assets (NIM)


1Q21 increase (decrease) from:
(1) Interest revenue includes the taxable equivalent adjustments (based on the U.S. federal statutory tax rate of $21 \%$ ) of $\$ 46$ million for 1 Q20, $\$ 48$ million for 4 Q20 and $\$ 53$ million for 1 Q2
(2) Citigroup average balances and interest rates include both domestic and international operations
(3) Monthly averages have been used by certain subsidiaries where daily averages are unavailable
(4) Average rate percentage is calculated as annualized interest over average volumes.
(5) First quarter of 2021 is preliminary.
(6) Average volumes of securities borrowed or purchased under agreements to resell and securities loaned or sold under agreements to repurchase are reported net pursuant to FIN 41 ; the related interes
excludes the impact of ASU 2013-01 (Topic 210)
(7) Interest expense on trading account liabilities of ICG is reported as a reduction of interest revenue. Interest revenue and interest expense on cash collateral positions are reported in trading account assets anc trading account liabilities, respectively.
(8) Nonperforming loans are included in the average loan balances
(9) Excludes hybrid financial instruments with changes in fair value recorded in Principal transactions

Reclassified to conform to the current period's presentation.

## DEPOSITS

(In billions of dollars)

|  | $\begin{gathered} 1 Q \\ 2020 \\ \hline \end{gathered}$ |  | $\begin{gathered} 2 \mathrm{Q} \\ 2020 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2020 \end{gathered}$ |  | $\begin{gathered} 4 Q \\ 2020 \end{gathered}$ |  | $\begin{gathered} \text { 1Q } \\ 2021 \end{gathered}$ |  | 1Q21 Increase/ (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 4Q20 | 1Q20 |  |  |  |  |  |  |
| Global Consumer Banking |  |  |  |  |  |  |  |  |  |  |  |  |
| North America | \$ | 166.4 |  |  | \$ | 180.5 | \$ | 186.0 | \$ | 194.8 | \$ | 204.0 | 5\% | 23\% |
| Latin America |  | 19.8 |  | 21.5 |  | 22.2 |  | 25.8 |  | 24.0 | (7\%) | 21\% |
| Asia ${ }^{(1)}$ |  | 107.8 |  | 112.5 |  | 117.4 |  | 123.9 |  | 125.3 | 1\% | 16\% |
| Total |  | 294.0 |  | 314.5 |  | 325.6 |  | 344.5 |  | 353.3 | 3\% | 20\% |
| ICG |  |  |  |  |  |  |  |  |  |  |  |  |
| North America |  | 444.6 |  | 472.2 |  | 475.7 |  | 472.2 |  | 470.1 | - | 6\% |
| EMEA |  | 210.0 |  | 211.6 |  | 218.3 |  | 217.9 |  | 232.1 | 7\% | 11\% |
| Latin America |  | 36.1 |  | 39.7 |  | 43.3 |  | 44.2 |  | 45.2 | 2\% | 25\% |
| Asia |  | 187.6 |  | 184.9 |  | 187.5 |  | 190.0 |  | 190.9 | - | 2\% |
| Total |  | 878.3 |  | 908.4 |  | 924.8 |  | 924.3 |  | 938.3 | 2\% | 7\% |
| Corporate/Other |  | 12.6 |  | 10.8 |  | 12.2 |  | 11.9 |  | 9.4 | (21\%) | (25\%) |
| Total deposits - EOP | \$ | 1,184.9 | \$ | 1,233.7 | \$ | 1,262.6 | \$ | 1,280.7 | \$ | 1,301.0 | 2\% | 10\% |
| Total deposits - average | \$ | 1,114.5 | \$ | 1,233.9 | \$ | 1,267.8 | \$ | 1,305.3 | \$ | 1,304.0 | - | 17\% |
| Foreign currency (FX) translation impact |  |  |  |  |  |  |  |  |  |  |  |  |
| Total EOP deposits - as reported | \$ | 1,184.9 | \$ | 1,233.7 | \$ | 1,262.6 | \$ | 1,280.7 | \$ | 1,301.0 | 2\% | 10\% |
| Impact of FX translation ${ }^{(2)}$ |  | 25.4 |  | 17.9 |  | 9.2 |  | (9.7) |  | - |  |  |
| Total EOP deposits - Ex-FX ${ }^{(2)}$ | \$ | 1,210.3 | \$ | 1,251.6 | \$ | 1,271.8 | \$ | 1,271.0 | \$ | 1,301.0 | 2\% | 7\% |

(1) Asia GCB includes deposits of certain EMEA countries for all periods presented.
(2) Reflects the impact of $F X$ translation into U.S. dollars at the first quarter of 2021 exchange rates for all periods presented

Citigroup's results of operations excluding the impact of FX translation are non-GAAP financial measures.
Reclassified to conform to the current period's presentation.

## EOP LOANS

(In billions of dollars)

Global Consumer Banking

(1) Asia GCB includes loans of certain EMEA countries for all periods presented
(2) Reflects the impact of FX translation into U.S. dollars at the first quarter of 2021 exchange rates for all periods presented Citigroup's results of operations excluding the impact of FX translation are non-GAAP financial measures.

Reclassified to conform to the current period's presentation.

## CONSUMER LOANS 90+ DAYS DELINQUENCIES AND RATIO

BUSINESS VIEW
(In millions of dollars, except EOP Ioan amounts in billions)

| Global Consumer Banking ${ }^{(2)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total | \$ | 2,603 | \$ | 2,466 |  | \$ | 1,976 | \$ | 2,507 | \$ | 2,175 | \$ | 267.9 |
| Ratio |  | 0.93\% |  | 0.91\% |  |  | 0.73\% |  | 0.89\% |  | 0.81\% |  |  |
| Retail banking ${ }^{(2)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total | \$ | 429 | \$ | 497 |  | \$ | 497 | \$ | 632 | \$ | 598 | \$ | 125.8 |
| Ratio |  | 0.36\% |  | 0.40\% |  |  | 0.40\% |  | 0.49\% |  | 0.48\% |  |  |
| North America Ratio | \$ | 161 $0.32 \%$ | \$ | $\begin{array}{r} 182 \\ 0.35 \% \end{array}$ |  | \$ | $211$ | \$ | $\begin{array}{r} 299 \\ 0.58 \% \end{array}$ | \$ | $\begin{array}{r} 263 \\ 0.52 \% \end{array}$ | \$ | 50.9 |
| $\xrightarrow{\text { Ratio }}$ Latin America |  | $0.32 \%$ 90 |  | $\begin{gathered} 0.35 \% \\ 121 \end{gathered}$ |  |  | $\begin{gathered} 0.40 \% \\ 105 \end{gathered}$ |  | $\begin{gathered} 0.58 \% \\ \hline 130 \end{gathered}$ |  |  |  |  |
| Latin America Ratio | \$ | $\begin{array}{r} 90 \\ 0.98 \% \end{array}$ | \$ | $\begin{gathered} 121 \\ 1.34 \% \end{gathered}$ |  | \$ | $\begin{gathered} 105 \\ 1.14 \% \end{gathered}$ | \$ | $\begin{gathered} 130 \\ 1.33 \% \end{gathered}$ | \$ | $\begin{gathered} 142 \\ 1.56 \% \end{gathered}$ | \$ | 9.1 |
| Asia ${ }^{(3)}$ | \$ | 178 | \$ | 194 |  | \$ | 181 | \$ | 203 | \$ | 193 | \$ | 65.8 |
| Ratio |  | 0.30\% |  | 0.32\% |  |  | 0.29\% |  | 0.31\% |  | 0.29\% |  |  |
| Cards |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total | \$ | 2,174 | \$ | 1,969 |  | \$ | 1,479 | \$ | 1,875 | \$ | 1,577 | \$ | 142.1 |
| Ratio |  | 1.37\% |  | 1.32\% |  |  | 1.01\% |  | 1.22\% |  | 1.11\% |  |  |
| North America - Citi-branded ${ }^{(3)}$ Ratio | \$ | $\begin{array}{r} 891 \\ 1.01 \% \end{array}$ |  | $\begin{array}{r} 784 \\ 0.95 \% \end{array}$ |  | \$ | $\begin{array}{r} 574 \\ 0.71 \% \end{array}$ | \$ | $\begin{gathered} 686 \\ 0.82 \% \end{gathered}$ | \$ | $\begin{gathered} 590 \\ 0.75 \% \end{gathered}$ | \$ | 78.5 |
| North America - retail services ${ }^{(3)}$ Ratio | \$ | $\begin{gathered} 958 \\ 1.96 \% \end{gathered}$ |  | $\begin{array}{r} 811 \\ 1.79 \% \end{array}$ |  | \$ | $\begin{array}{r} 557 \\ 1.25 \% \end{array}$ | \$ | $\begin{array}{r} 644 \\ 1.39 \% \end{array}$ | \$ | $\begin{array}{r} 591 \\ 1.39 \% \end{array}$ | \$ | 42.5 |
| Latin America ${ }^{(3)}$ | \$ | 121 |  | 160 |  | \$ | 106 | \$ | 233 | \$ | 173 | \$ | 4.3 |
| Ratio |  | 2.69\% |  | 3.81\% |  |  | 2.47\% |  | 4.85\% |  | 4.02\% |  |  |
| Asia ${ }^{(4)}$ | \$ | 204 |  | 214 |  | \$ | 242 | \$ | 312 | \$ | 223 | \$ | 16.8 |
| Ratio |  | 1.18\% |  | 1.27\% |  |  | 1.44\% |  | 1.74\% |  | 1.33\% |  |  |
| Corporate/Other - consumer ${ }^{(2)}$ Ratio | \$ | $\begin{array}{r} 281 \\ 3.23 \% \end{array}$ |  | $\begin{array}{r} 295 \\ 3.60 \% \\ \hline \end{array}$ |  | \$ | $\begin{gathered} 278 \\ 3.86 \% \\ \hline \end{gathered}$ | \$ | $\begin{array}{r} 313 \\ 5.13 \% \\ \hline \end{array}$ | \$ | $\begin{array}{r} 277 \\ 4.86 \% \\ \hline \end{array}$ | \$ | 6.1 |
| Total Citigroup ${ }^{(2)}$ | \$ | 2,884 |  | 2,761 |  | \$ | 2,254 | \$ | 2,820 | \$ | 2,452 | \$ | 274.0 |
| Ratio |  | 1.00\% |  | 0.99\% |  |  | 0.81\% |  | 0.98\% |  | 0.90\% |  |  |

(1) The ratio of $90+$ days past due is calculated based on end-of-period loans, net of unearned income.
(2) The 90+ days past due and related ratios for North America retail banking and Corporate/Other North America exclude U.S mortgage loans that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies. See footnote 2 on page 9 and footnote 1 on page 17
(3) The decrease in loans $90+$ days past due in North America and Latin America cards as of September 30, 2020, includes the impact of loan modifications that were implemented during the second quarter of 2020 related to various COVID-19 consumer relief programs.
(4) Asia includes delinquency amounts, ratios and loans of certain EMEA countries for all periods presented.

Reclassified to conform to the current period's presentation.

## CONSUMER LOANS 30-89 DAYS DELINQUENCIES AND RATIOS

## BUSINESS VIEW

(In millions of dollars, except EOP loan amounts in billions)

| Global Consumer Banking ${ }^{(2)}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Ratio | \$ | $\begin{aligned} & 2,870 \\ & 1.03 \% \end{aligned}$ | \$ | $\begin{aligned} & 2,503 \\ & 0.92 \% \end{aligned}$ | \$ | $\begin{aligned} & 2,398 \\ & 0.88 \% \end{aligned}$ | \$ | $\begin{aligned} & 2,517 \\ & 0.89 \% \end{aligned}$ | \$ | $\begin{aligned} & 2,003 \\ & 0.75 \% \end{aligned}$ | \$ | 267.9 |
| Retail banking ${ }^{(2)}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Ratio | \$ | $\begin{gathered} 794 \\ 0.66 \% \end{gathered}$ | \$ | $\begin{gathered} 918 \\ 0.75 \% \end{gathered}$ | \$ | $\begin{gathered} 786 \\ 0.63 \% \end{gathered}$ | \$ | $\begin{gathered} 860 \\ 0.67 \% \end{gathered}$ | \$ | $\begin{gathered} 662 \\ 0.53 \% \end{gathered}$ | \$ | 125.8 |
| North America ${ }^{(2)}$ Ratio | \$ | $\begin{gathered} 298 \\ 0.59 \% \end{gathered}$ | \$ | $\begin{gathered} 440 \\ 0.84 \% \end{gathered}$ | \$ | $\begin{gathered} 378 \\ 0.72 \% \end{gathered}$ | \$ | $\begin{gathered} 328 \\ 0.63 \% \end{gathered}$ | \$ | $\begin{gathered} 220 \\ 0.44 \% \end{gathered}$ | \$ | 50.9 |
| Latin America | \$ | 140 | \$ | 151 | \$ | 136 | \$ | 220 | \$ | 164 | \$ | 9.1 |
| Ratio |  | 1.52\% |  | 1.68\% |  | 1.48\% |  | 2.24\% |  | 1.80\% |  |  |
| Asia ${ }^{(3)}$ | \$ | 356 | \$ | 327 | \$ | 272 | \$ | 312 | \$ | 278 | \$ | 65.8 |
| Ratio |  | 0.59\% |  | 0.53\% |  | 0.43\% |  | 0.47\% |  | 0.42\% |  |  |
| Cards |  |  |  |  |  |  |  |  |  |  |  |  |
| Total ${ }^{(3)}$ | \$ | 2,076 | \$ | 1,585 | \$ | 1,612 | \$ | 1,657 | \$ | 1,341 | \$ | 142.1 |
| Ratio |  | 1.30\% |  | 1.06\% |  | 1.10\% |  | 1.08\% |  | 0.94\% |  |  |
| North America - Citi-branded ${ }^{(3)}$ Ratio | \$ | $\begin{gathered} 770 \\ 0.87 \% \end{gathered}$ | \$ | $\begin{array}{r} 594 \\ 0.72 \% \end{array}$ | \$ | $\begin{gathered} 624 \\ 0.77 \% \end{gathered}$ | \$ | $\begin{gathered} 589 \\ 0.70 \% \end{gathered}$ | \$ | $\begin{gathered} 484 \\ 0.62 \% \end{gathered}$ | \$ | 78.5 |
| North America - retail services ${ }^{(3)}$ Ratio | \$ | $\begin{array}{r} 903 \\ 1.85 \% \end{array}$ | \$ | $\begin{array}{r} 611 \\ 1.35 \% \end{array}$ | \$ | $\begin{array}{r} 610 \\ 1.37 \% \end{array}$ | \$ | $\begin{array}{r} 639 \\ 1.38 \% \end{array}$ | \$ | $\begin{gathered} 513 \\ 1.21 \% \end{gathered}$ | \$ | 42.5 |
| Latin America ${ }^{(3)}$ | \$ | 132 | \$ | 111 | \$ | 89 | \$ | 170 | \$ | 115 | \$ | 4.3 |
| Ratio |  | 2.93\% |  | 2.64\% |  | 2.07\% |  | 3.54\% |  | 2.67\% |  |  |
| Asia ${ }^{(4)}$ Ratio | \$ | $\begin{gathered} 271 \\ 1.57 \% \end{gathered}$ | \$ | $\begin{gathered} 269 \\ 1.60 \% \end{gathered}$ | \$ | $\begin{array}{r} 289 \\ 1.72 \% \end{array}$ | \$ | $\begin{gathered} 259 \\ 1.45 \% \end{gathered}$ | \$ | $\begin{gathered} 229 \\ 1.36 \% \end{gathered}$ | \$ | 16.8 |
| Corporate/Other - consumer ${ }^{(2)}$ Ratio | \$ | $\begin{gathered} 252 \\ 2.90 \% \end{gathered}$ | \$ | $\begin{gathered} 261 \\ 3.18 \% \end{gathered}$ | \$ | $\begin{gathered} 198 \\ 2.75 \% \end{gathered}$ | \$ | $\begin{gathered} 179 \\ 2.93 \% \end{gathered}$ | \$ | $\begin{gathered} 138 \\ 2.42 \% \end{gathered}$ | \$ | 6.1 |
| $\text { Total Citigroup }_{\text {Ratio }}{ }^{(2)}$ | \$ | $\begin{aligned} & 3,122 \\ & 1.09 \% \end{aligned}$ | \$ | $\begin{aligned} & 2,764 \\ & 0.99 \% \end{aligned}$ | \$ | $\begin{aligned} & 2,596 \\ & 0.93 \% \end{aligned}$ | \$ | $\begin{aligned} & 2,696 \\ & 0.94 \% \end{aligned}$ | \$ | $\begin{aligned} & 2,141 \\ & 0.78 \% \end{aligned}$ | \$ | 274.0 |

(1) The ratio of $30-89$ days past due is calculated based on end-of-period loans, net of unearned income.
(2) The $30-89$ days past due and related ratios for North America retail banking and Corporate/Other North America exclude U.S.
mortgage loans that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies. See footnote 2 on page 9 and footnote 1 on page 17
(3) The decrease in loans $30-89$ days past due in North America and Latin America cards beginning at June 30, 2020, includes the impact of loan modifications that were implemented during the second quarter of 2020 related to various COVID-19 consumer relief programs.
Asia includes delinquency amounts, ratios and loans of certain EMEA countries for all periods presented.

Reclassified to conform to the current period's presentation.

\section*{ALLOWANCE FOR CREDIT LOSSES ON LOANS AND UNFUNDED LENDING COMMITMENTS

## Page

## Page

 (In millions of dollars)$\frac{\text { Total Citigroup }}{\text { Allowance for credit losses on loans (ACLL) at beginning of period }}$
Adjustments to opening balance
Financial instruments-credit losses (CECL) ${ }^{(1)}$
Variable post-charge-off third-party collection costs ${ }^{(2)}$
Gross credit (losses) on loans
Gross recoveries on loans
Net credit (losses) / recoveries on loans (NCLs)
NCLs
Net reserve builds / (releases) for loans
Net specific reserve builds / (releases) for loans
Provision for credit losses on loans (PCLL)
er, net ${ }^{(3) 4(4)(5)(6)(7)(8)}$
Allowance for credit losses on unfunded lending
commitments (ACLUC) ${ }^{(9)(10)}(\mathbf{a})$
Provision (release) for credit losses on unfunded lending commitments
Total allowance for credit losses on loans, leases and
unfunded lending commitments [sum of (a)]
Total ACLL as a percentage of total loans ${ }^{(11)}$
ACLL at beginning of period
Adjustments to opening balance
Financial instruments-credit losses (CECL) ${ }^{(1)}$
Variable post-charge-off third-party collection costs ${ }^{(2)}$
Adjusted ACLL at beginning of period
NCLs
NCLs
Net reserve builds / (releases) for loans
Net specific reserve builds / (releases) for loans
Provision for credit losses on loans (PCLL)
Other, net ${ }^{(3)(4)(5)(6)(7) 7(8)}$
ACLL at end of period (b)
Consumer ACLUC ${ }^{(9)}$ (b)
Provision (release) for credit losses on unfunded lending commitments
Total allowance for credit losses on loans, leases and
unfunded lending commitments [sum of (b)]
Consumer ACLL as a percentage of total consumer loans

## Corporate

ACLL at beginning of period
Adjustment to opening balance for CECL adoption ${ }^{(1)}$
Adjusted ACLL at beginning of period

## NCLs

Net reserve builds / (releases) for loans
Net specific reserve builds / (releases) for loans
Provision for credit losses on loans (PCLL)
Other, net ${ }^{(3)}$
ACLL at end of period (c)
Corporate ACLUC ${ }^{(9)(10)}$ (c)
Provision (release) for credit losses on unfunded lending commitments
Total allowance for credit losses on loans, leases and
unfunded lending commitments [sum of (c)]
Corporate ACLL as a percentage of total corporate loans ${ }^{(11)}$


Footnotes to this table are on the following page (page 24).

## ALLOWANCE FOR CREDIT LOSSES ON LOANS AND UNFUNDED LENDING COMMITMENTS

## Page 2

## The following footnotes relate to the table on the preceding page (page 23):

(1) On January 1, 2020, Citi adopted Accounting Standards Update (ASU) No. 2016-13, Financial Instruments - Credit Losses (CECL) (Topic 326). The ASU introduces a new credit loss methodology requiring earlier recognition of credit losses while also providing additional transparency about credit risk. On January 1, 2020, Citi recorded a $\$ 4.1$ billion, or an approximate $29 \%$, pretax increase in the Allowance for credit losses, along with a $\$ 3.1$ billion after-tax decrease in Retained earnings and a deferred tax asset increase of $\$ 1.0$ billion. This transition impact reflects (i) a $\$ 4.9$ billion build to the Allowance for credit losses for Citi's consumer exposures, primarily driven by the impact on credit card receivables of longer estimated tenors under the CECL lifetime expected credit loss methodology compared to shorter estimated tenors under the probable loss methodology under prior U.S. GAAP, net of recoveries; and (ii) a release of $\$ 0.8$ billion of reserves related to Citi's corporate net loan loss exposures, largely due to more precise contractual maturities that result in shorter remaining tenors, incorporation of recoveries and use of more specific historical loss data based on an increase in portfolio segmentation across industries and geographies.
Attribution of the allowance is made for analytical purposes only, and the entire allowance is available to absorb losses in the portfolios.
The balances on page 23 do not include approximately $\$ 0.2$ billion of allowance for HTM debt securities and other assets at December 31, 2020 (2) See footnote 1 on page 1 .
3) Includes all adjustments to the allowance for credit losses, such as changes in the allowance from acquisitions, dispositions, securitizations, foreign currency translation (FX translation), purchase accounting adjustments, etc.
(4) 1Q20 consumer includes a decrease of approximately $\$ 456$ million related to FX translation. The corporate allowance is predominantly sourced in U.S. dollars
(5) 2Q20 consumer includes an increase of approximately $\$ 86$ million related to FX translation. The corporate allowance is predominantly sourced in U.S. dollars
6) 3Q20 consumer includes an increase of approximately $\$ 108$ million related to FX translation. The corporate allowance is predominantly sourced in U.S. dollars.
(7) 4Q20 consumer includes an increase of approximately $\$ 292$ million related to FX translation.
(8) 1Q21 consumer includes a decrease of approximately $\$ 84$ million related to FX translation.
(9) Represents additional credit reserves recorded as other liabilities on the Consolidated Balance Sheet.
(10) The June 30, 2020 corporate ACLUC includes a non-provision transfer of $\$ 68$ million, representing reserves on performance guarantees as of March 31,2020 . The reserves on these contracts were reclassified out of the allowance for credit losses on unfunded lending commitments and into other liabilities as of June 30, 2020.
(11) March 31, 2020, June 30, 2020, September 30, 2020, December 31, 2020 and March 31, 2021 exclude $\$ 4.0$ billion, $\$ 5.8$ billion, $\$ 5.5$ billion, $\$ 7.1$ billion and $\$ 7.5$ billion, respectively, of loans that are carried at fair value.

NM Not meaningful.
Reclassified to conform to the current period's presentation.

## COMPONENTS OF PROVISION FOR CREDIT LOSSES ON LOANS <br> (In millions of dollars)

## Global Consumer Banking

```
Net credit losses
Net credit losses 
```

    Credit reserve bu
    Net credit losses
        Credit reserve build / (release)
        Retail Banking
            Net credit losses
            Net credit losses
    Credit reserve build / (release)
iti-Branded Cards
Net credit losses
Credit reserve build / (release)
iti Retail Services
Net credit losses
Latin America
Net credit losses
Credit reserve build / (release)
Retail Banking
Net credit losses
Credit reserve build / (release)
iti-Branded Cards
Net credit losses
Credit reserve build / (release)
Asia ${ }^{(2)}$
Net credit losses
Net credit losses
Credit reserve build / (release)
Retail Banking
Net credit losses
Net credit losses
Credit reserve build / (release)
Citi-Branded Cards
Net credit losses
Credit reserve build / (release)
Institutional Clients Group
Net credit losses
Credit reserve build / (release)

## Corporate / Other

Net credit losses
Credit reserve build / (release)
Total provision for credit losses on loans
(1) See footnote1 on page 1
(2) Asia GCB includes NCLs and credit reserve builds (releases) for certain EMEA countries for all periods presented.

NM Not meaningful.
Reclassified to conform to the current period's presentation

## NON-ACCRUAL ASSETS

(In millions of dollars)

## Non-accrual loans ${ }^{(1)}$

Corporate non-accrual loans by region
North America
EMEA
Asia
Total
Consumer non-accrual loans by region ${ }^{(1)}$
North America
Latin America
Asia ${ }^{(2)}$

Other real estate owned (OREO)
Institutional Clients Group
Global Consumer Banking
Corporate/Other
Total
OREO by region
North America
EMEA
otal
Non-accrual assets (NAA) ${ }^{(4)}$ Corporate non-accrual loans

Non-accrual loans (NAL)
OREO
Non-Accrual Assets (NAA)
NAL as a percentage of total loans
NAA as a percentage of total assets
Allowance for loan losses as a percentage of NAL

| $\begin{gathered} 1 Q \\ 2020 \\ \hline \end{gathered}$ |  | $\begin{gathered} 2 Q \\ 2020 \\ \hline \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2020 \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2020 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2021 \end{gathered}$ |  | 1Q21 Increase/ (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 4Q20 | 1 Q20 |  |  |  |  |  |  |
| \$ | 1,138 |  |  | \$ | 2,466 | \$ | 2,018 | \$ | 1,928 | \$ | 1,566 | (19\%) | 38\% |
|  | 720 |  | 812 |  | 720 |  | 661 |  | 591 | (11\%) | (18\%) |
|  | 447 |  | 585 |  | 609 |  | 719 |  | 739 | 3\% | 65\% |
|  | 179 |  | 153 |  | 237 |  | 219 |  | 210 | (4\%) | 17\% |
| \$ | 2,484 | \$ | 4,016 | \$ | 3,584 | \$ | 3,527 | \$ | 3,106 | (12\%) | 25\% |
| \$ | 926 | \$ | 928 | \$ | 934 | \$ | 1,059 | \$ | 961 | (9\%) | 4\% |
|  | 489 |  | 608 |  | 493 |  | 774 |  | 720 | (7\%) | 47\% |
|  | 284 |  | 293 |  | 263 |  | 308 |  | 303 | (2\%) | 7\% |
| \$ | 1,699 | \$ | 1,829 | \$ | 1,690 | \$ | 2,141 | \$ | 1,984 | (7\%) | 17\% |
| \$ | 19 | \$ | 17 | \$ | 13 | \$ | 11 | \$ | 10 | (9\%) | (47\%) |
|  | 4 |  | 4 |  | 11 |  | 10 |  | 13 | 30\% | NM |
|  | 27 |  | 23 |  | 18 |  | 22 |  | 20 | (9\%) | (26\%) |
| \$ | 50 | \$ | 44 | \$ | 42 | \$ | 43 | \$ | 43 | - | (14\%) |
| \$ | 35 | \$ | 32 | \$ | 22 | \$ | 19 | \$ | 14 | (26\%) | (60\%) |
|  | 1 |  | - |  | - |  | - |  |  | - | (100\%) |
|  | 6 |  | 6 |  | 8 |  | 7 |  | 10 | 43\% | 67\% |
|  | 8 |  | 6 |  | 12 |  | 17 |  | 19 | 12\% | NM |
| \$ | 50 | \$ | 44 | \$ | 42 | \$ | 43 | \$ | 43 | - | (14\%) |
| \$ | 2,484 | \$ | 4,016 | \$ | 3,584 | \$ | 3,527 | \$ | 3,106 | (12\%) | 25\% |
|  | 1,699 |  | 1,829 |  | 1,690 |  | 2,141 |  | 1,984 | (7\%) | 17\% |
|  | 4,183 |  | 5,845 |  | 5,274 |  | 5,668 |  | 5,090 | (10\%) | 22\% |
|  | 50 |  | 44 |  | 42 |  | 43 |  | 43 | - | (14\%) |
| \$ | 4,233 | \$ | 5,889 | \$ | 5,316 | \$ | 5,711 | \$ | 5,133 | (10\%) | 21\% |
|  | 0.58\% |  | 0.85\% |  | 0.79\% |  | 0.84\% |  | 0.76\% |  |  |
|  | 0.19\% |  | 0.26\% |  | 0.24\% |  | 0.25\% |  | 0.22\% |  |  |
|  | 487\% |  | 450\% |  | 501\% |  | 440\% |  | 425\% |  |  |

(1) Corporate loans are placed on non-accrual status based upon a review by Citigroup's risk officers. Corporate non-accrual loans may still be current on interest payments. With limited exceptions, the following practices are applied for consumer loans: consumer loans, excluding credit cards and mortgages, are placed on non-accrual status at 90 days past due, and are charged off at 120 days past due; residential mortgage loans are placed on non-accrual status at 90 days past due and written down to net realizable value at 180 days past due. Consistent with industry conventions, Citigroup generally accrues interest on credit card loans until such loans are charged off, which typically occurs at 180 days contractual delinquency. As such, the non-accrual loan disclosures do not include credit card loans. The balances above represent non-accrual loans within Consumer Loans and Corporate Loans on the Consolidated Balance Sheet.
(2) Asia GCB includes balances for certain EMEA countries for all periods presented
(3) Represents the carrying value of all property acquired by foreclosure or other legal proceedings when Citigroup has taken possession of the collateral. Also
includes former premises and property for use that is no longer contemplated.
(4) There is no industry-wide definition of non-accrual assets. As such, analysis against the industry is not always comparable.

NM Not meaningful.
Reclassified to conform to the current period's presentation.

## CItIGROUP

CET1 CAPITAL AND SUPPLEMENTARY LEVERAGE RATIOS, TANGIBLE COMMON EQUITY, BOOK VALUE PER
SHARE AND TANGIBLE BOOK VALUE PER SHARE
(In millions of dollars or shares, except per share amounts and ratios)

## Common Equity Tier 1 Capital Ratio and Components ${ }^{(1)}$

Citigroup common stockholders' equity ${ }^{(4)}$
gulatory capital adjustments and deductions:
Regulatory capital adjustments and deductions:
ess:
Accumulated net unrealized gains (losses) on cash flow hedges, net of tax
Cumulative unrealized net gain (loss) related to changes in fair value of financial liabilities attributable to own creditworthiness, net of tax
Intangible assets:
Goodwill, net of related deferred tax liabilities (DTLs) ${ }^{(6)}$
Identifiable intangible assets other than mortgage servicing rights (MSRs), net of related DTLs
Deferred tax assets (DTAs) arising from net operating loss, foreign tax credit and general business credit carry-forwards
Common Equity Tier 1 Capital (CET1)
Risk-Weighted Assets (RWA) ${ }^{(5)}$
Common Equity Tier 1 Capital ratio (CET1/RWA)

## Supplementary Leverage Ratio and Components

Common Equity Tier 1 Capital (CET1) ${ }^{\text {(5) }}$
Additional Tier 1 Capital (AT1) $)^{(7)}$
Total Tier 1 Capital (T1C) (CET1 + AT1)
Total Leverage Exposure (TLE) ${ }^{(5)(8)}$
Supplementary Leverage ratio (T1C/TLE)

| $\begin{aligned} & \text { March 31, } \\ & 2020^{(2)} \\ & \hline \end{aligned}$ |  | $\begin{aligned} & \text { June 30, } \\ & 2020^{(2)} \end{aligned}$ |  | $\underset{\substack{\text { September 30, } \\ 2020^{(2)}}}{ }$ |  | $\begin{gathered} \text { December 31, } \\ 2020 \\ \hline \end{gathered}$ |  | March 31, $2021{ }^{(3)}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 174,846 | \$ | 173,877 | \$ | 176,047 | \$ | 180,118 | \$ | 182,402 |
|  | 138 |  | 145 |  | 141 |  | 141 |  | 132 |
|  | 4,112 |  | 5,503 |  | 5,638 |  | 5,348 |  | 4,359 |
|  | 2,020 |  | 2,094 |  | 1,859 |  | 1,593 |  | 1,037 |
|  | 2,838 |  | 393 |  | 29 |  | $(1,109)$ |  | $(1,172)$ |
|  | 20,123 |  | 20,275 |  | 20,522 |  | 21,124 |  | 20,854 |
|  | 3,953 |  | 3,866 |  | 4,248 |  | 4,166 |  | 4,053 |
|  | 1,052 |  | 960 |  | 949 |  | 921 |  | 1,485 |
|  | 12,257 |  | 12,315 |  | 12,061 |  | 11,638 |  | 11,691 |
| \$ | 136,853 | \$ | 139,622 | \$ | 142,158 | \$ | 147,274 | \$ | 148,945 |
| \$ | 1,231,323 | \$ | 1,213,940 | \$ | 1,219,054 | \$ | 1,255,284 | \$ | 1,271,211 |
|  | 11.11\% |  | 11.50\% |  | 11.66\% |  | 11.73\% |  | 11.7\% |
| \$ | 136,853 | \$ | 139,622 | \$ | 142,158 | \$ | 147,274 | \$ | 148,945 |
|  | 17,609 |  | 17,988 |  | 18,153 |  | 19,779 |  | 21,540 |
| \$ | 154,462 | \$ | 157,610 | \$ | 160,311 | \$ | 167,053 | \$ | 170,485 |
| \$ | 2,591,883 | \$ | 2,374,170 | \$ | 2,349,620 | \$ | 2,386,881 | \$ | 2,445,848 |
| 5.96\% |  |  | 6.64\% |  | 6.82\% |  | 7.00\% |  | 7.0\% |

## Tangible Common Equity, Book Value Per Share and Tangible Book Value

$\frac{\text { Per Share }}{\text { Common stockholders' equity }}$
Lems:
Intangible assets (other than MSRs)
Tangible common equity (TCE)
Common shares outstanding (CSO)
Book value per share (common equity/CSO)
Tangible book value per share (TCE/CSO)

(1) See footnote 3 on page 1
(2) See footnote 1 on page
(3) Preliminary
(4) Excludes issuance costs
(5) See footnote 5 on page 1 .
(6) Includes goodwill "embedded" in the valuation of significant common stock investments in unconsolidated financial institutions.
(7) Additional Tier 1 Capital primarily includes qualifying noncumulative perpetual preferred stock and qualifying trust preferred securities,
(8) Commencing with the second quarter of 2020, Citigroup's TLE temporarily excludes U.S. Treasuries and deposits at Federal Reserve banks. For additional information,
please refer to the "Capital Resources" section of Citigroup's 2020 Form 10-K. This temporary SLR relief will expire as scheduled after March 31, 2021
Reclassified to conform to the current period's presentation.

