# **CITIGROUP -- QUARTERLY FINANCIAL DATA SUPPLEMENT**

1Q21

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<sup>(1)</sup> Latin America GCB consists of Citi's consumer banking operations in Mexico.



<sup>(2)</sup> Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented.

		1Q		2Q	3Q	4Q	1Q	1Q21 In (Decrea	crease/ se) from
	2	020 <sup>(1)</sup>	:	2020 <sup>(1)</sup>	 2020 <sup>(1)</sup>	 2020	 2021	4Q20	1Q20
otal revenues, net of interest expense	\$	20,731	\$	19,766	\$ 17,302	\$ 16,499	\$ 19,327	17%	(7%)
otal operating expenses		10,643		10,460	10,964	11,104	11,073	-	4%
Net credit losses (NCLs)		2,059		2,161	1,919	1,472	1,748	19%	(15%
Credit reserve build / (release) for loans		4,318		5,829	12	(1,848)	(3,227)	(75%)	NM
Provision / (release) for unfunded lending commitments		557		113	424	352	(626)	NM	NM
Provisions for benefits and claims, HTM debt securities and other assets		26		94	 29	 (22)	 50	NM	92%
rovisions for credit losses and for benefits and claims		6,960		8,197	 2,384	 (46)	 (2,055)	NM	NM
come from continuing operations before income taxes		3,128		1,109	3,954	5,441	10,309	89%	NM
come taxes <sup>(3)</sup>		580		52	 777	 1,116	 2,332	NM	NM
come from continuing operations		2,548		1,057	3,177	4,325	7,977	84%	NM
come (loss) from discontinued operations, net of taxes		(18)		(1)	 (7)	 6	 (2)	NM	89%
et income before noncontrolling interests		2,530		1,056	3,170	4,331	7,975	84%	NM
et income (loss) attributable to noncontrolling interests		(6)			24	 22	33	50%	NM
itigroup's net income	\$	2,536	\$	1,056	\$ 3,146	\$ 4,309	\$ 7,942	84%	NM
iluted earnings per share <sup>(2)</sup> :									
Income from continuing operations	\$	1.06	\$	0.38	\$ 1.36	\$ 1.92	\$ 3.62	89%	NM
Citigroup's net income	\$	1.06	\$	0.38	\$ 1.36	\$ 1.92	\$ 3.62	89%	NM
hares (in millions) <sup>(2)</sup> :						 			
Average basic		2,097.9		2,081.7	2,081.8	2,081.9	2,082.0	-	(1%)
Average diluted		2,113.7		2,084.3	2,094.3	2,095.7	2,096.6	-	(1%)
Common shares outstanding, at period end		2,081.8		2,081.9	2,082.0	2,082.1	2,067.0	(1%)	(1%
referred dividends	\$	291	\$	253	\$ 284	\$ 267	\$ 292	9%	-
ncome allocated to unrestricted common shareholders - basic									
Income from continuing operations	\$	2,242	\$	793	\$ 2,851	\$ 4,014	\$ 7,586	89%	NM
Citigroup's net income	\$	2,224	\$	792	\$ 2,844	\$ 4,020	\$ 7,584	89%	NM
ncome allocated to unrestricted common shareholders - diluted <sup>(2)</sup>									
Income from continuing operations	\$	2,249	\$	793	\$ 2,858	\$ 4,021	\$ 7.593	89%	NM
Citigroup's net income	\$	2,231	\$	792	\$ 2,851	\$ 4,027	\$ 7,591	89%	NM
egulatory capital ratios and performance metrics(3):									
Common Equity Tier 1 (CET1) Capital ratio (4)(5)		11.11%		11.50%	11.66%	11.73%	11.7%		
Tier 1 Capital ratio (4)(5)		12.54%		12.98%	13.15%	13.31%	13.4%		
Total Capital ratio (4)(5)		14.97%		15.45%	15.54%	15.61%	15.6%		
Supplementary Leverage ratio (SLR) <sup>(4)(5)(6)</sup>		5.96%		6.64%	6.82%	7.00%	7.0%		
Return on average assets		0.49%		0.19%	0.55%	0.75%	1.39%		
Return on average common equity		5.2%		1.8%	6.5%	9.1%	17.2%		
Efficiency ratio (total operating expenses/total revenues, net)		51.3%		52.9%	63.4%	67.3%	57.3%		
alance sheet data (in billions of dollars, except per share amounts) (3):									
Total assets		2,220.1	\$	2,232.8	\$ 2,234.5	\$ 2,260.1	\$ 2,314.3	2%	4%
Total average assets		2,079.7		2,266.6	2,259.4	2,299.3	2,316.8	1%	11%
Total deposits		1,184.9		1,233.7	1,262.6	1,280.7	1,301.0	2%	10%
Citigroup's stockholders' equity		192.7		191.7	193.9	199.4	202.5	2%	5%
Book value per share		83.92		83.45	84.48	86.43	88.18	2%	5%
		74.00		71.20	71.95	73.67	75.50	2%	5%
Tangible book value per share <sup>(7)</sup>		71.69		/1.20	71.90	13.01	75.50	270	070

- (1) In 4Q20, Citi revised the 2Q20 accounting conclusion from a "change in accounting estimate effected by a change in accounting principle" to a "change in accounting principle", which requires an adjustment to January 1, 2020 opening retained earnings, rather than net income. As a result, Citi's full year and quarterly results for 2020 have been revised to reflect this change as if it were effective as of January 1, 2020. Citi recorded an increase to its beginning retained earnings on January 1, 2020 of \$330 million and a decrease of \$443 million in its allowance for credit losses on loans, as well as a \$113 million in rocease in Other assets related to income taxes, and recorded a decrease of \$18 million (\$7 million in GCB NA Citi-branded cards, \$16 million in GCB NA Citi retail services, \$9 million in GCB Latin America, and \$81 million in GCB Asia) to its provisions for credit losses on loans in 1020 and 3020, respectively. In addition, Citi's operating expenses increased by \$49 million in GCB NA Citi retail services, \$4 million in GCB Latin America, and \$5 million in GCB NA Citi retail services, \$4 million in GCB Latin America, and \$5 million in GCB NA Citi retail services, \$4 million in GCB Latin America, and \$5 million in GCB Na Citi retail services, \$4 million in GCB Latin America, and \$5 million in GCB Na Citi retail services, \$4 million in GCB Latin America, and \$5 million in GCB Na Citi retail services, \$4 million in GCB Latin America, and \$5 million in GCB Na Citi retail services, \$4 million in GCB Latin America, and \$5 million in GCB Na Citi retail services, \$4 million in GCB Latin America, and \$5 million in GCB Na Citi retail services, \$4 million in GCB Latin America, and \$5 million in GCB Na Citi retail services, \$4 million in GCB Latin America, and \$5 million in GCB Na Citi retail services, \$4 million in GCB Latin America, and \$5 million in GCB Na Citi retail services, \$4 million in GCB Latin America, and \$5 million in GCB Na Citi retail services, \$4 million in GCB Latin America, and \$5 million
- (2) Certain securities are excluded from the second quarter of 2020 diluted EPS calculation because they were anti-dilutive. Year-to-date EPS will not equal the sum of the individual quarters because the year-to-date EPS calculation is a separate calculation.
- (3) 1Q21 is preliminary.
- (4) Cit's reportable CET1 Capital, Tier 1 Capital and Total Capital ratios were derived under the U.S. Basel III Advanced Approaches framework for all periods presented. The reportable ratios represent the lower of each of the three risk-based capital ratios (CET1 Capital, Tier 1 Capital and Total Capital) under both the Standardized Approach and the Advanced Approaches under the Collins Amendment. For the composition of Citi's CET1 Capital and ratio, see page 27.
- (5) Citi has elected to apply the modified transition provision related to the impact of the CECL accounting standard on regulatory capital, as provided by the U.S. banking agencies' September 2020 final rule. For additional information, see "Capital Resources" in Citi's 2020 Form 10-K.
- (6) For the composition of Citi's SLR, see page 27.
- (7) Tangible book value per share is a non-GAAP financial measure. For a reconciliation of this measure to reported results, see page 27.

Note: Ratios and variance percentages are calculated based on the displayed amounts. Due to averaging and roundings, quarterly earnings per share may not sum to the YTD totals.

### CITIGROUP CONSOLIDATED STATEMENT OF INCOME

(In millions of dollars)

	1Q	2Q	3Q	4Q	1Q		ncrease/ ase) from
	2020 <sup>(1)</sup>	2020 <sup>(1)</sup>	2020 <sup>(1)</sup>	2020	2021	4Q20	1Q20
Revenues	<u> </u>						·-
Interest revenue	\$ 17,139	\$ 14,589	\$ 13,314	\$ 13,047	\$ 12,534	(4%)	(27%)
Interest expense	5,647	3,509	2,821	2,564	2,368	(8%)	(58%)
Net interest revenue	11,492	11,080	10,493	10,483	10,166	(3%)	(12%)
Commissions and fees	3,021	2,933	2,753	2,678	3,670	37%	21%
Principal transactions	5,261	4,157	2,508	1,959	3,913	100%	(26%)
Administrative and other fiduciary fees	854	819	892	907	961	6%	13%
Realized gains (losses) on investments	432	748	304	272	401	47%	(7%)
Impairment losses on investments and other assets	(55)	(69)	(30)	(11)	(69)	NM	(25%)
Provision for credit losses on AFS debt securities <sup>(2)</sup>	-	(8)	4	1	-	(100%)	-
Other revenue (loss)	(274)	106	378	210	285	36%	NM
Total non-interest revenues	9,239	8,686	6,809	6,016	9,161	52%	(1%)
Total revenues, net of interest expense	20,731	19,766	17,302	16,499	19,327	17%	(7%)
Provisions for credit losses and for benefits and claims							
Net credit losses	2,059	2,161	1,919	1,472	1,748	19%	(15%)
Credit reserve build / (release) for loans	4,318	5,829	12	(1,848)	(3,227)	(75%)	NM
Provision for credit losses on loans	6,377	7,990	1,931	(376)	(1,479)	NM	NM
Provision for credit losses on held-to-maturity (HTM) debt securities	6	31	(16)	(14)	(11)	21%	NM
Provision for credit losses on other assets	(4)	48	(13)	(24)	9	NM	NM
Policyholder benefits and claims	24	15	58	16	52	NM	NM
Provision for credit losses on unfunded lending commitments	557	113	424	352	(626)	NM	NM
Total provisions for credit losses and for benefits and claims	6,960	8,197	2,384	(46)	(2,055)	NM	NM
Operating expenses							
Compensation and benefits	5,654	5,624	5,595	5,341	6,001	12%	6%
Premises and equipment	565	562	575	631	576	(9%)	2%
Technology / communication	1,723	1,741	1,891	2,028	1,852	(9%)	7%
Advertising and marketing	328	299	238	352	270	(23%)	(18%)
Other operating	2,373	2,234	2,665	2,752	2,374	(14%)	-
Total operating expenses	10,643	10,460	10,964	11,104	11,073	-	4%
Income from continuing operations before income taxes	3,128	1,109	3,954	5,441	10,309	89%	NM
Provision for income taxes	580	52	777	1,116	2,332	NM	NM
Income (loss) from continuing operations	2,548	1,057	3,177	4,325	7,977	84%	NM
Discontinued operations							
Income (loss) from discontinued operations Provision (benefit) for income taxes	(18)	(1)	(7)	6	(2)	NM -	89% -
Income (loss) from discontinued operations, net of taxes	(18)	(1)	(7)	6	(2)	NM	89%
Net income before noncontrolling interests	2,530	1,056	3,170	4,331	7,975	84%	NM
Net income (loss) attributable to noncontrolling interests	(6)		24	22	33_	50%	NM
Citigroup's net income	\$ 2,536	\$ 1,056	\$ 3,146	\$ 4,309	\$ 7,942	84%	NM

<sup>(1)</sup> See footnote1 on page 1.(2) In accordance with ASC 326.

NM Not meaningful.

(In millions of dollars)

		Marrie 04		l 00	0					Manuali Od		ncrease/
		March 31, 2020 <sup>(1)</sup>		June 30, 2020 <sup>(1)</sup>	Se	ptember 30, 2020 <sup>(1)</sup>	De	ecember 31, 2020		March 31, 2021 <sup>(2)</sup>	4Q20	ase) from 1Q20
Assets		2020		2020		2020		2020		2021	4020	IQZU
Cash and due from banks (including segregated cash and other deposits)	\$	23,755	\$	22,889	\$	25,308	\$	26,349	\$	26,204	(1%)	10%
Deposits with banks, net of allowance	Ψ	262,165	Ψ	286.884	Ψ	298.387	Ψ	283,266	Ψ	298.478	5%	14%
Securities borrowed and purchased under agreements to resell, net of allowance		262,536		282,917		289,358		294,712		315,072	7%	20%
Brokerage receivables, net of allowance		68,555		51.633		51.610		44.806		60.465	35%	(12%)
Trading account assets		365,000		362,311		348,209		375,079		360,659	(4%)	(1%)
Investments		303,000		302,311		340,203		373,073		300,033	(470)	(170)
Available-for-sale debt securities, net of allowance		308,219		342,256		343,690		335,084		304,036	(9%)	(1%)
Held-to-maturity debt securities, net of allowance		82,315		83,332		96,065		104,943		161.742	54%	96%
Equity securities		8,349		7,665		7,769		7,332		7,181	(2%)	(14%)
Total investments	-	398,883	-	433,253		447,524		447,359		472,959	6%	19%
Loans, net of unearned income		390,003		433,233		447,324		447,559		472,939	0 70	1970
Consumer		288,430		281,113		280,025		288,839		274.034	(5%)	(5%)
Corporate		432,590		404,179		386,886		387,044		391,954	1%	(9%)
Loans, net of unearned income	_	721.020		685.292		666,911		675,883		665.988	(1%)	(8%)
Allowance for credit losses on loans (ACLL)		(20,380)		(26,298)		(26,426)		(24,956)		(21,638)	13%	(6%)
,	_	700,640		658.994		640.485		650,927		644.350	(1%)	(8%)
Total loans, net Goodwill				,		,				. ,	\ /	(8%)
		21,264		21,399		21,624		22,162		21,905	(1%)	
Intangible assets (including MSRs)		4,560		4,451		4,804		4,747		4,741	(40/)	4%
Other assets, net of allowance	-	112,756		108,068		107,150		110,683		109,433	(1%)	(3%)
Total assets	\$	2,220,114	\$	2,232,799	\$	2,234,459	\$	2,260,090	\$	2,314,266	2%	4%
Liabilities												
Non-interest-bearing deposits in U.S. offices	\$	113,371	\$	115,386	\$	121,183	\$	126,942	\$	138,192	9%	22%
Interest-bearing deposits in U.S. offices		462,327		490,823		497,487		503,213		497,335	(1%)	8%
Total U.S. deposits		575,698		606,209		618,670		630,155		635,527	1%	10%
Non-interest-bearing deposits in offices outside the U.S.		85,439		87,479		94,208		100,543		101,662	1%	19%
Interest-bearing deposits in offices outside the U.S.		523,774		539,972		549,745		549,973		563,786	3%	8%
Total international deposits		609,213		627,451		643,953		650,516		665,448	2%	9%
Total deposits		1,184,911		1,233,660		1,262,623		1,280,671		1,300,975	2%	10%
Securities loaned and sold under agreements to resell		222,324		215,722		207,227		199,525		219,168	10%	(1%)
Brokerage payables		74,368		60,567		54,328		50,484		60,907	21%	(18%)
Trading account liabilities		163,995		149,264		146,990		168,027		179,117	7%	9%
Short-term borrowings		54,951		40,156		37,439		29,514		32,087	9%	(42%)
Long-term debt		266,098		279,775		273,254		271,686		256,335	(6%)	(4%)
Other liabilities <sup>(3)</sup>		60,141		61,269		58,003		59,983		62,404	4%	4%
Total liabilities	\$	2,026,788	\$	2,040,413	\$	2,039,864	\$	2,059,890	\$	2,110,993	2%	4%
Equity												
Stockholders' equity												
Preferred stock	\$	17,980	\$	17,980	\$	17,980	\$	19,480	\$	20,280	4%	13%
Common stock		31		31		31		31		31		_
		107,550		107,668		107,764		107,846		107,694	-	-
Additional paid-in capital Retained earnings		163,782		163,515		165,303		168,272		107,694	- 4%	- 7%
· · · · · · · · · · · · · · · · · · ·								(64,129)			(2%)	(2%)
Treasury stock, at cost		(64,147)		(64,143)		(64,137)				(65,261)	(2%) (9%)	(2%)
Accumulated other comprehensive income (loss) (AOCI)	_	(32,521)	_	(33,345)	_	(33,065)	_	(32,058)	_	(35,011)		
Total common equity	\$	174,695	\$	173,726	\$	175,896	\$	179,962	\$	182,269	1%	4%
Total Citigroup stockholders' equity	\$	192,675	\$	191,706	\$	193,876	\$	199,442	\$	202,549	2%	5%
Noncontrolling interests		651		680		719		758		724	(4%)	11%
Total equity		193,326		192,386		194,595		200,200		203,273	2%	5%
Total liabilities and equity	\$	2,220,114	\$	2,232,799	\$	2,234,459	\$	2,260,090	\$	2,314,266	2%	4%
					_			_	_	_		

NM Not meaningful.

Reclassified to conform to the current period's presentation.

<sup>(1)</sup> See footnote1 on page 1.(2) Preliminary.(3) Includes allowance for credit losses for unfunded lending commitments. See page 23 for amounts by period.

# SEGMENT DETAIL NET REVENUES

(In millions of dollars)

(III IIIIIIIOTIS OI GOIIIIIIS)	1Q	20	Q	3Q	4Q	1Q		icrease/ ise) from
	2020	20:	20	 2020	 2020	 2021	4Q20	1Q20
Global Consumer Banking								
North America	\$ 5,224	\$	4,742	\$ 4,527	\$ 4,655	\$ 4,428	(5%)	(15%)
Latin America	1,199		1,050	1,027	1,096	1,008	(8%)	(16%)
Asia <sup>(1)</sup>	1,751		1,547	1,619	1,554	1,601	3%	(9%)
Total	8,174		7,339	7,173	 7,305	7,037	(4%)	(14%)
Institutional Clients Group								
North America	4,947		4,987	3,920	3,331	4,898	47%	(1%)
EMEA	3,470		3,392	3,085	2,867	3,713	30%	7%
Latin America	1,418		1,207	1,141	1,072	1,136	6%	(20%)
Asia	2,649		2,551	2,207	2,009	2,473	23%	(7%)
Total	12,484		12,137	10,353	 9,279	12,220	32%	(2%)
Corporate / Other	73		290	(224)	(85)	70	NM	(4%)
Total Citigroup - net revenues	\$ 20,731	\$ '	19,766	\$ 17,302	\$ 16,499	\$ 19,327	17%	(7%)

<sup>(1)</sup> Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented.

NM Not meaningful.

## SEGMENT DETAIL

### INCOME

(In millions of dollars)

	10		2Q		3Q		40		10		crease/
		2		2					2021	4Q20	1Q20
<del></del>		-									
\$	(916)	\$	(721)	\$	690	\$	1,006	\$	1,857		NM
											NM
											29%
	(741)		(658)		974		1,299		2,174	67%	NM
	896		660		1,058		847		2,798	NM	NM
	1,035		493		893		906		1,476	63%	43%
	526		(194)		108		966		646	(33%)	23%
	1,169		921		860		654		1,052	61%	(10%)
_	3,626		1,880		2,919		3,373		5,972	77%	65%
	(337)		(165)		(716)		(347)		(169)	51%	50%
\$	2,548	\$	1,057	\$	3,177	\$	4,325	\$	7,977	84%	NM
	(18)		(1)		(7)		6		(2)	NM	89%
	(6)		-		24		22		33	50%	NM
\$	2,536	\$	1,056	\$	3,146	\$	4,309	\$	7,942	84%	NM
\$		\$		\$		\$		\$		-	13%
											15%
											(4%)
											11%
											(3%)
\$	2,080	\$	2,267	\$	2,259	\$	2,299	\$	2,317	1%	11%
	0.00%		(0.02%)		0.56%		0.58%		1.50%		
	1.55%				0.69%						
	1.51%		1.04%		1.08%		0.78%		1.31%		
	(1.50%) <b>0.49%</b>		(0.70%) <b>0.19%</b>		(3.09%) <b>0.55%</b>		(1.42%) 0.75%		(0.76%) 1.39%		
	\$ \$ \$ \$	(29) 204 (741)  896 1,035 526 1,169 3,626 (337)  \$ 2,548  (18) (6)  \$ 1,113 378 129 366 94 \$ 2,080  0.00% 1.09% 1.55%	\$ (916) \$ (29) 204 (741) 896 1,035 526 1,169 3,626 (337) \$ 2,548 \$ (18) (6) \$ 2,536 \$ \$ 1,113 \$ 378 129 366 94 \$ 2,080 \$ \$ 0.00% 1.09% 1.55%	\$ (916) \$ (721) (29) 13 204 50 (741) (658)    896 660 1,035 493 526 (194) 1,169 921 3,626 1,880 (337) (165)    \$ 2,548 \$ 1,057 (18) (1) (6) - \$ 2,536 \$ 1,056    \$ 1,113 \$ 1,256 378 412 129 128 366 378 412 129 128 366 378 94 93 \$ 2,080 \$ 2,267    0.00% (0.02%) 1,09% 0,48% 1,55% (0.57%)	\$ (916) \$ (721) \$ (29) 13 204 50 (741) (658)    896	\$ (916) \$ (721) \$ 690 (29) 13 117 204 50 167 (741) (658) 974  896 660 1,058 1,035 493 893 526 (194) 108 1,169 921 860 3,626 1,880 2,919  (337) (165) (716)  \$ 2,548 \$ 1,057 \$ 3,177  (18) (1) (7) (6) - 24  \$ 2,536 \$ 1,056 \$ 3,146  \$ 1,113 \$ 1,256 \$ 1,245 378 412 412 129 128 129 366 378 380 94 93 93 \$ 2,080 \$ 2,267 \$ 2,259   0.00% (0.02%) 0.56% 1.09% 0.48% 0.84% 1.55% (0.57%) 0.69%	\$ (916) \$ (721) \$ 690 \$ (29) 13 117 204 50 167 (741) (658) 974	\$ (916) \$ (721) \$ 690 \$ 1,006 (29) 13 117 176 176 204 50 167 117 176 (741) (658) 974 1,299 8896 660 1,058 847 1,035 493 893 906 526 (194) 108 966 1,169 921 860 654 3,626 1,880 2,919 3,373 (337) (165) (716) (347) \$	\$\begin{array}{c c c c c c c c c c c c c c c c c c c	\$\begin{array}{c c c c c c c c c c c c c c c c c c c	\$\begin{array}{c c c c c c c c c c c c c c c c c c c

NM Not meaningful.

Reclassified to conform to the current period's presentation.

<sup>(1)</sup> See footnote1 on page 1.(2) Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented.

#### **GLOBAL CONSUMER BANKING**

#### Page 1

(In millions of dollars, except as otherwise noted)

(In millions of dollars, except as otherwise noted)											10211	ncrease/
		1Q		2Q		3Q		4Q		1Q		ase) from
	2	2020 <sup>(1)</sup>	2	:020 <sup>(1)</sup>		2020 <sup>(1)</sup>		2020		2021	4Q20	1Q20
Net interest revenue	\$	7,072	\$	6,534	\$	6,251	\$	6,343	\$	5,953	(6%)	(16%)
Non-interest revenue		1,102		805		922		962		1,084	13%	(2%)
Total revenues, net of interest expense		8,174		7,339		7,173		7,305		7,037	(4%)	(14%)
Total operating expenses		4,417		4,058		4,217		4,511		4,396	(3%)	-
Net credit losses on loans		1,934		1,842		1,598		1,272		1,580	24%	(18%)
Credit reserve build / (release) for loans		2,811		2,299		34		(193)		(1,806)	NM	NM
Provision for credit losses on unfunded lending commitments		(1)		-		5		(4)		-	100%	100%
Provisions for benefits and claims, HTM debt securities and other assets		20		38		45		2		35	NM	75%
Provisions for credit losses and for benefits and claims (PBC)		4,764		4,179		1,682		1,077		(191)	NM	NM
Income (loss) from continuing operations before taxes		(1,007)		(898)		1,274		1,717		2,832	65%	NM
Income taxes (benefits)		(266)		(240)		300		418		658	57%	NM
Income (loss) from continuing operations		(741)		(658)		974		1,299		2,174	67%	NM
Noncontrolling interests	_	(1)	_	(2)	_		_	(1)	_	(3)	NM	NM
Net income (loss)	<b>\$</b>	(740)	\$	(656)	\$	974	\$	1,300	\$	2,177	67%	NM
EOP assets (in billions)	\$	403	\$	423	\$	435	\$	434	\$	439	1%	9%
Average assets (in billions)		406		418	\$	434	\$	447		439	(2%)	8%
Return on average assets		(0.73%)		(0.63%)		0.89%		1.16%		2.01%		
Efficiency ratio		54%		55%		59%		62%		62%		
Net credit losses as a % of average loans		2.68%		2.73%		2.33%		1.83%		2.36%		
Revenue by business												
Retail banking	\$	3,046	\$	2,836	\$	2,916	\$	2,936	\$	2,844	(3%)	(7%)
Cards <sup>(2)</sup>		5,128		4,503		4,257		4,369		4,193	(4%)	(18%)
Total	\$	8,174	\$	7,339	\$	7,173	\$	7,305	\$	7,037	(4%)	(14%)
Net credit losses on loans by business												
Retail banking	\$	230	\$	200	\$	190	\$	185	\$	274	48%	19%
Cards <sup>(2)</sup>		1,704		1,642		1,408		1,087		1,306	20%	(23%)
Total	\$	1,934	\$	1,842	\$	1,598	\$	1,272	\$	1,580	24%	(18%)
Income from continuing operations by business												
Retail banking	\$	127	\$	71	\$	312	\$	234	\$	261	12%	NM
Cards <sup>(2)</sup>		(868)		(729)		662		1,065		1,913	80%	NM
Total	\$	(741)	\$	(658)	\$	974	\$	1,299	\$	2,174	67%	NM
Foreign currency (FX) translation impact												
Total revenue - as reported	\$	8,174	\$	7,339	\$	7,173	\$	7,305	\$	7,037	(4%)	(14%)
Impact of FX translation <sup>(3)</sup>		69		175		104		2		-		
Total revenues - Ex-FX <sup>(3)</sup>	\$	8,243	\$	7,514	\$	7,277	\$	7,307	\$	7,037	(4%)	(15%)
Total operating expenses - as reported	\$	4,417	\$	4,058	\$	4,217	\$	4,511	\$	4,396	(3%)	-
Impact of FX translation <sup>(3)</sup>		44		105		66		3			, ,	
Total operating expenses - Ex-FX <sup>(3)</sup>	\$	4,461	\$	4,163	\$	4,283	\$	4,514	\$	4,396	(3%)	(1%)
Total provisions for credit losses & PBC - as reported	\$	4,764	\$	4,179	\$	1,682	\$	1,077	\$	(191)	NM	NM
Impact of FX translation <sup>(3)</sup>	Ŷ	20	Ψ	73	Ψ	1,002	Ψ	1,077	Ψ	(191)	14/41	14141
	_		_		_		_		_			
Total provisions for credit losses & PBC - Ex-FX <sup>(3)</sup>	\$	4,784	\$	4,252	\$	1,698	\$	1,077	\$	(191)	NM	NM
Net income (loss) - as reported	\$	(740)	\$	(656)	\$	974	\$	1,300	\$	2,177	67%	NM
Impact of FX translation <sup>(3)</sup> Total net income (loss) - Ex-FX <sup>(3)</sup>		3		(4)		15		(1)		-		

<sup>(1)</sup> See footnote1 on page 1.

#### NM Not meaningful.

<sup>(2)</sup> Includes both Citi-Branded Cards and Citi Retail Services.

<sup>(3)</sup> Reflects the impact of foreign currency (FX) translation into U.S. dollars at the first quarter of 2021 average exchange rates for all periods presented. Citigroup's results of operations excluding the impact of FX translation are non-GAAP financial measures.

		1Q		2Q		3Q		4Q		1Q		ncrease/ use) from
		2020		2020		2020		2020		2021	4Q20	1Q20
Retail Banking Key Indicators (in billions of dollars, except as otherwise noted)												
Branches (actual)		2,336		2,329		2,323		2,305		2,241	(3%)	(4%)
Accounts (in millions)		55.9		55.5		55.5		53.7		52.9	(1%)	(5%)
Average deposits	\$	290.1	\$	301.9	\$	319.8	\$	333.2	\$	345.3	4%	19%
Investment sales		29.6		25.6		30.2		29.2		38.4	32%	30%
Investment assets under management (AUMs):												
AUMS		138.1		153.9		163.5		180.8		183.2	1%	33%
AUMs related to the LATAM retirement services business		29.1		33.0		35.9		40.8		39.2	(4%)	35%
Total AUMs	\$	167.2	\$	186.9	\$	199.4	\$	221.6	\$	222.4	-	33%
Average loans		123.1		121.8		125.6		127.6		127.4	-	3%
EOP loans:												
Mortgages	\$	83.6	\$	86.0	\$	87.5	\$	88.9	\$	86.7	(2%)	4%
Personal, small business and other		36.6		37.6		38.3		40.1		39.1	(2%)	7%
EOP loans	\$	120.2	\$	123.6	\$	125.8	\$	129.0	\$	125.8	(2%)	5%
T-1-1 1 1 1 1 1 1		4.004	_		_	4 000		4.000	_	4 770	(00()	(400()
Total net interest revenue (in millions) <sup>1)</sup> As a % of average loans	\$	1,981 6.47%	\$	1,918 6.33%	\$	1,898 6.01%	\$	1,900 5.92%	\$	1,778 5.66%	(6%)	(10%)
-	_				_		_		_			
Net credit losses on loans (in millions)	\$	230	\$	200	\$	190	\$	185	\$	274	48%	19%
As a % of average loans		0.75%		0.66%		0.60%		0.58%		0.87%		
Loans 90+ days past due (in millions) <sup>2)</sup>	\$	429	\$	497	\$	497	\$	632	\$	598	(5%)	39%
As a % of EOP loans		0.36%		0.40%		0.40%		0.49%		0.48%		
Loans 30-89 days past due (in millions) <sup>2)</sup>	\$	794	\$	918	\$	786	\$	860	\$	662	(23%)	(17%)
As a % of EOP loans		0.66%		0.75%		0.63%		0.67%		0.53%		
Cards key indicators (in millions of dollars, except as otherwise noted)												
EOP open accounts (in millions)		137.3		134.6		132.8		131.8		130.2	(1%)	(5%)
Purchase sales (in billions)	\$	127.6	\$	108.3	\$	127.1	\$	141.9	\$	128.3	(10%)	1%
()	•		•		•		•		•		(1211)	
Average loans (in billions) <sup>(3)</sup>		167.2		149.7		146.8		148.5		144.3	(3%)	(14%)
EOP loans (in billions) <sup>(3)</sup>		159.1		149.0		146.6		153.1		142.1	(7%)	(11%)
Average yield <sup>(4)</sup>		13.59%		13.40%		12.83%		12.65%		12.65%		
Total net interest revenue <sup>(5)</sup>	\$	5,091	\$	4,616	\$	4,353	\$	4,443	\$	4,175	(6%)	(18%)
As a % of average loans <sup>(5)</sup>	•	12.25%	-	12.40%	•	11.80%	•	11.90%	-	11.73%	()	(,
Net credit losses on loans	\$	1,704	\$	1.642	\$	1.408	\$	1,087	\$	1,306	20%	(23%)
As a % of average loans	Ť	4.10%	•	4.41%	•	3.82%	•	2.91%	•	3.67%	2070	(2070)
Net credit margin <sup>(6)</sup>	\$	3,422	\$	2,853	\$	2,852	\$	3,290	\$	2,899	(12%)	(15%)
As a % of average loans <sup>(6)</sup>	Ψ	8.23%	Ψ	7.67%	Ψ	7.73%	Ψ	8.81%	Ψ	8.15%	(1270)	(1370)
Loans 90+ days past due <sup>(7)</sup>	•		æ		•		•		•		(400/)	(070/)
As a % of EOP loans	\$	2,174 1.37%	\$	1,969 1.32%	\$	1,479 1.01%	\$	1,875 1,22%	\$	1,577 1.11%	(16%)	(27%)
					_		_		_			
Loans 30-89 days past due <sup>(7)</sup>	\$	2,076	\$	1,585	\$	1,612	\$	1,657	\$	1,341	(19%)	(35%)
As a % of EOP loans		1.30%		1.06%		1.10%		1.08%		0.94%		

<sup>(1)</sup> Also includes net interest revenue related to the average deposit balances in excess of the average loan portfolio.

<sup>(2)</sup> The Loans 90+ days past due and 30-89 days past due and related ratios exclude U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies. See footnote 2 on page 9.

<sup>(3)</sup> Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.

<sup>(4)</sup> Average yield is gross interest revenue earned on loans divided by average loans.

<sup>(5)</sup> Net interest revenue includes certain fees that are recorded as interest revenue.

<sup>(6)</sup> Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims.

<sup>(7)</sup> The decrease in loans 90+ days past due as of September 30, 2020 and the decrease in loans 30-89 days past due beginning at June 30, 2020, include the impact of loan modifications in North America and Latin America that were implemented during the second quarter of 2020 related to various COVID-19 consumer relief programs.

#### **GLOBAL CONSUMER BANKING** NORTH AMERICA

Page 1 excent as otherwise noted)

(In millions of dollars, except as otherwise noted)											1021 In	crease/
(III Millions of dollars, except as early wise noted)		1Q		2Q		3Q		4Q		1Q		se) from
		020 <sup>(1)</sup>	2	2020 <sup>(1)</sup>	2	2020 <sup>(1)</sup>		2020		2021	4Q20	1Q20
N. C.				4 707	•	4.500	•	4.550	•	4.007	(00/)	(4.40()
Net interest revenue	\$	5,036	\$	4,707	\$	4,500	\$	4,559	\$	4,307	(6%)	(14%)
Non-interest revenue		188		35		27		96		121	26%	(36%)
Total revenues, net of interest expense		5,224		4,742		4,527		4,655		4,428	(5%)	(15%)
Total operating expenses		2,572		2,382		2,444		2,544		2,478	(3%)	(4%)
Net credit losses on loans		1,490		1,448		1,182		870		950	9%	(36%)
Credit reserve build / (release) for loans		2,371		1,839		(10)		(85)		(1,417)	NM	NM
Provision for credit losses on unfunded lending commitments		(1)		-		5		(4)		-	100%	100%
Provisions for benefits and claims, HTM debt securities and other assets		5_		19		(6)		(1)		2	NM	(60%)
Provisions for credit losses and for benefits and claims		3,865		3,306		1,171		780		(465)	NM	NM
Income (loss) from continuing operations before taxes		(1,213)		(946)		912		1,331		2,415	81%	NM
Income taxes (benefits)		(297)		(225)		222		325		558	72%	NM
Income (loss) from continuing operations		(916)		(721)		690		1,006		1,857	85%	NM
Noncontrolling interests											-	-
Net income (loss)	\$	(916)	\$	(721)	\$	690	\$	1,006	\$	1,857	85%	NM
Average assets (in billions)	\$	246	\$	264	\$	274	\$	278	\$	265	(5%)	8%
Return on average assets		(1.50%)		(1.10%)		1.00%		1.44%		2.84%		
Efficiency ratio		49%		50%		54%		55%		56%		
Net credit losses as a % of average loans		3.10%		3.22%		2.63%		1.93%		2.21%		
Revenue by business												
Retail banking	\$	1,130	\$	1,122	\$	1,113	\$	1,092	\$	1,041	(5%)	(8%)
Citi-branded cards		2,347		2,218		2,061		2,132		2,091	(2%)	(11%)
Citi retail services		1,747		1,402		1,353		1,431		1,296	(9%)	(26%)
Total	\$	5,224	\$	4,742	\$	4,527	\$	4,655	\$	4,428	(5%)	(15%)
Net credit losses on loans by business												
Retail banking	\$	37	\$	33	\$	31	\$	31	\$	26	(16%)	(30%)
Citi-branded cards	•	781	•	780	•	647	•	500	*	551	10%	(29%)
Citi retail services		672		635		504		339		373	10%	(44%)
Total	\$	1,490	\$	1,448	\$	1,182	\$	870	\$	950	9%	(36%)
Income (loss) from continuing operations by business												
Retail banking	\$	(73)	\$	(82)	\$	50	\$	(39)	\$	3	NM	NM
Citi-branded cards	Ψ	(523)	Ÿ	(522)	Ÿ	424	¥	642	Ÿ	1.119	74%	NM
Citi retail services		(320)		(117)		216		403		735	82%	NM
Total	\$	(916)	\$	(721)	\$	690	\$	1,006	\$	1,857	85%	NM

<sup>(1)</sup> See footnote1 on page 1. NM Not meaningful.

	1Q	2Q	3Q	4Q	1Q		ncrease/ ise) from
	 2020	 2020	 2020	 2020	 2021	4Q20	1Q20
Retail Banking Key Indicators (in billions of dollars, except as otherwise noted)							
Branches (actual)	689	689	689	689	687	-	-
Accounts (in millions)	9.1	9.1	9.1	9.1	9.1	-	-
Average deposits	\$ 161.3	\$ 172.5	\$ 182.1	\$ 188.9	\$ 197.0	4%	22%
Investment sales	12.4	11.0	10.9	10.6	14.6	38%	18%
Investment AUMs	62.0	69.3	73.3	80.3	81.7	2%	32%
Average loans	50.5	52.2	53.4	52.8	51.9	(2%)	3%
EOP loans:							(
Mortgages	47.9	48.9	49.0	49.0	46.9	(4%)	(2%)
Personal, small business and other	 2.9	 4.2	 4.1	 3.7	 4.0	8%	38%
Total EOP loans	\$ 50.8	\$ 53.1	\$ 53.1	\$ 52.7	\$ 50.9	(3%)	-
Mortgage originations <sup>(1)</sup>	\$ 4.1	\$ 6.4	\$ 6.6	\$ 6.6	\$ 5.7	(14%)	39%
Third-party mortgage servicing portfolio (EOP)	43.9	43.5	42.1	40.2	39.4	(2%)	(10%)
Net servicing and gain/(loss) on sale (in millions)	86.3	81.8	59.1	57.3	44.2	(23%)	(49%)
Saleable mortgage rate locks	2.9	2.2	3.3	2.6	2.3	(12%)	(21%)
Net interest revenue on loans (in millions)	184	179	179	174	166	(5%)	(10%)
As a % of average loans	1.47%	1.38%	1.33%	1.31%	1.30%	(070)	(1070)
Net credit losses on loans (in millions)	\$ 37	\$ 33	\$ 31	\$ 31	\$ 26	(16%)	(30%)
As a % of average loans	0.29%	0.25%	0.23%	0.23%	0.20%		
Loans 90+ days past due (in millions) <sup>(2)</sup>	\$ 161	\$ 182	\$ 211	\$ 299	\$ 263	(12%)	63%
As a % of EOP loans	0.32%	0.35%	0.40%	0.58%	0.52%	` '	
Loans 30-89 days past due (in millions) <sup>(2)</sup>	\$ 298	\$ 440	\$ 378	\$ 328	\$ 220	(33%)	(26%)
As a % of EOP loans	 0.59%	0.84%	0.72%	0.63%	0.44%	\ <i>/</i>	· · /

<sup>(1)</sup> Originations of residential first mortgages.

The amounts excluded for Loans 90+ Days Past Due and (EOP Loans) were \$124 million and (\$0.5 billion), \$130 million and (\$0.5 billion), \$148 million and (\$0.6 billion), \$171 million and (\$0.7 billion), and \$176 million and (\$0.7 billion) as of March 31, 2020, June 30, 2020, September 30, 2020, December 31, 2020 and March 31, 2021, respectively.

The amounts excluded for Loans 30-89 Days Past Due and (EOP Loans) were \$64 million and (\$0.5 billion), \$86 million and (\$0.5 billion), \$88 million and (\$0.6 billion), \$98 million and (\$0.7 billion), and \$84 million and (\$0.7 billion) as of March 31, 2020, June 30, 2020, September 30, 2020, December 31, 2020 and March 31, 2021, respectively.

#### NM Not meaningful.

<sup>(2)</sup> The loans 90+ days past due and 30-89 days past due and related ratios exclude U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies.

		1Q		2Q		3Q		4Q		1Q	1Q21 Ir (Decrea	crease/ se) from
		2020		2020		2020		2020		2021	4Q20	1Q20
Citi-Branded Cards Key Indicators (in millions of dollars, except as otherwise noted)(1)												
EOP open accounts (in millions)		35.0		34.6		34.5		34.5		34.5	_	(1%)
Purchase sales (in billions)	\$	85.8	\$	73.8	\$	85.5	\$	93.2	\$	85.8	(8%)	- '
Average loans (in billions) <sup>(1)</sup>		92.3		82.6		81.2		81.7		78.7	(4%)	(15%)
EOP loans (in billions) <sup>(1)</sup>		88.4		82.6		81.1		84.0		78.5	(7%)	(11%)
Average yield <sup>(2)</sup>		10.86%		10.73%		10.33%		10.19%		10.30%	1%	(5%)
Total net interest revenue <sup>(3)</sup>	\$	2,142	\$	2,003	\$	1,906	\$	1,916	\$	1,830	(4%)	(15%)
As a % of average loans <sup>(3)</sup>		9.33%		9.75%		9.34%		9.33%		9.43%	, ,	, ,
Net credit losses on loans	\$	781	\$	780	\$	647	\$	500	\$	551	10%	(29%)
As a % of average loans		3.40%		3.80%		3.17%		2.43%		2.84%		
Net credit margin <sup>(4)</sup>	\$	1,564	\$	1,432	\$	1,412	\$	1,630	\$	1,541	(5%)	(1%)
As a % of average loans <sup>(4)</sup>		6.82%		6.97%		6.92%		7.94%		7.94%		
Loans 90+ days past due	\$	891	\$	784	\$	574	\$	686	\$	590	(14%)	(34%)
As a % of EOP loans		1.01%		0.95%		0.71%		0.82%		0.75%		
Loans 30-89 days past due <sup>(5)</sup>	\$	770	\$	594	\$	624	\$	589	\$	484	(18%)	(37%)
As a % of EOP loans		0.87%		0.72%		0.77%		0.70%		0.62%		
Citi Retail Services Key Indicators (in millions of dollars, except as otherwise noted) (1)												
EOP open accounts		81.9		80.1		78.6		77.9		76.6	(2%)	(6%)
Purchase sales (in billions)	\$	18.0	\$	16.9	\$	19.9	\$	23.4	\$	18.7	(20%)	4%
Average loans (in billions) <sup>(1)</sup>	•	50.5	Ψ.	46.2	٠	44.5	Ψ.	44.9	Ť	43.8	(2%)	(13%)
EOP loans (in billions) <sup>(1)</sup>		48.9		45.4		44.4		46.4		42.5	(8%)	(13%)
Average yield <sup>(2)</sup>		17.78%		17.29%		16.86%		16.73%		16.61%	(1%)	(7%)
Total net interest revenue <sup>(3)</sup>	\$	2,119	\$	1,887	\$	1,788	\$	1,861	\$	1,744	(6%)	(18%)
As a % of average loans <sup>(3)</sup>		16.88%		16.43%		15.98%		16.49%		16.15%		
Net credit losses on loans	\$	672	\$	635	\$	504	\$	339	\$	373	10%	(44%)
As a % of average loans		5.35%		5.53%		4.51%		3.00%		3.45%		
Net credit margin <sup>(4)</sup>	\$	1,070	\$	762	\$	846	\$	1,091	\$	920	(16%)	(14%)
As a % of average loans <sup>(4)</sup>		8.52%		6.63%		7.56%		9.67%		8.52%		
Loans 90+ days past due <sup>(5)</sup>	\$	958	\$	811	\$	557	\$	644	\$	591	(8%)	(38%)
As a % of EOP loans		1.96%		1.79%		1.25%		1.39%		1.39%		
Loans 30-89 days past due <sup>(5)</sup>	\$	903	\$	611	\$	610	\$	639	\$	513	(20%)	(43%)
As a % of EOP loans		1.85%		1.35%		1.37%		1.38%		1.21%		

<sup>(1)</sup> Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.

 <sup>(2)</sup> Average yield is calculated as gross interest revenue earned on loans divided by average loans.
 (3) Net interest revenue includes certain fees that are recorded as interest revenue.
 (4) Net credit margin represents total revenues, net of interest expense, less net credit losses and policy benefits and claims.

<sup>(5)</sup> The decrease in loans 90+ days past due as of September 30, 2020 and the decrease in loans 30-89 days past due beginning at June 30, 2020, include the impact of loan modifications that were implemented during the second quarter of 2020 related to various COVID-19 consumer relief programs.

# GLOBAL CONSUMER BANKING LATIN AMERICA<sup>(1)</sup>

#### Page 1

(In millions of dollars, except as otherwise noted)

		1Q		2Q		3Q		4Q		1Q		ncrease/ ase) from
	2	2020 <sup>(2)</sup>	:	2020 <sup>(2)</sup>		2020 <sup>(2)</sup>		2020		2021	4Q20	1Q20
Net interest revenue	\$	887	\$	755	\$	697	\$	739	\$	658	(11%)	(26%)
Non-interest revenue <sup>(2)</sup>		312		295		330		357		350	(2%)	12%
Total revenues, net of interest expense		1,199		1,050		1,027		1,096		1,008	(8%)	(16%)
Total operating expenses		705		608		655		762		701	(8%)	(1%)
Net credit losses on loans		271		205		228		162		365	NM	35%
Credit reserve build / (release) for loans		256		209		(66)		(83)		(163)	(96%)	NM
Provision for credit losses on unfunded lending commitments		-		200		(00)		(00)		(100)	(5570)	-
Provisions for benefits and claims, HTM debt securities and other assets		15		16		47		9		29	NM	93%
Provisions for credit losses and for benefits and claims (PBC)		542		430	_	209	_	88		231	NM	(57%)
Income (loss) from continuing operations before taxes		(48)		12		163		246		76	(69%)	NM
Income taxes (benefits)		(19)		(1)		46		70		23	(67%)	NM
Income (loss) from continuing operations		(29)		13		117		176		53	(70%)	NM
Noncontrolling interests						-					-	-
Net income (loss)		(29)	\$	13	\$	117	\$	176	\$	53	(70%)	NM
Average assets (in billions)	\$	35	\$	30	\$	31	\$	33	\$	34	3%	(3%)
Return on average assets		(0.33%)		0.17%		1.50%		2.12%		0.63%		
Efficiency ratio		59%		58%		64%		70%		70%		
Net credit losses on loans as a percentage of average loans		6.53%		6.15%		6.67%		4.51%		10.65%		
Revenue by business												
Retail banking	\$	783	\$	705	\$	737	\$	784	\$	723	(8%)	(8%)
Citi-branded cards		416		345		290		312		285	(9%)	(31%)
Total	\$	1,199	\$	1,050	\$	1,027	\$	1,096	\$	1,008	(8%)	(16%)
Net credit losses on loans by business												
Retail banking	\$	127	\$	92	\$	90	\$	68	\$	168	NM	32%
Citi-branded cards		144		113		138		94		197	NM	37%
Total	\$	271	\$	205	\$	228	\$	162	\$	365	NM	35%
Income from continuing operations by business												
Retail banking	\$	(20)	\$	(4)	\$	76	\$	101	\$	41	(59%)	NM
Citi-branded cards	•	(9)	Ψ.	17	•	41	Ψ.	75	•	12	(84%)	NM
Total	\$	(29)	\$	13	\$	117	\$	176	\$	53	(70%)	NM
FX translation impact												
Total revenue - as reported	\$	1,199	\$	1,050	\$	1,027	\$	1,096	\$	1,008	(8%)	(16%)
Impact of FX translation <sup>(3)</sup>	•	2	•	109	_	68	-	(5)	*	.,	()	()
Total revenues - Ex-FX <sup>(3)</sup>	_		_		_		_		_	<u>-</u> _	(==()	
Total revenues - Ex-FX <sup>(6)</sup>	\$	1,201	\$	1,159	\$	1,095	\$	1,091	\$	1,008	(8%)	(16%)
Total operating expenses - as reported	\$	705	\$	608	\$	655	\$	762	\$	701	(8%)	(1%)
Impact of FX translation <sup>(3)</sup>		1		60		41		(3)		-		
Total operating expenses - Ex-FX <sup>(3)</sup>	\$	706	\$	668	\$	696	\$	759	\$	701	(8%)	(1%)
Total provisions for credit losses and PBC - as reported	\$	542	\$	430	\$	209	\$	88	\$	231	NM	(57%)
Impact of FX translation <sup>(3)</sup>		1		53		12		(1)		-		
Total provisions for credit losses and PBC - Ex-FX <sup>(3)</sup>	\$	543	\$	483	\$	221	\$	87	\$	231	NM	(57%)
Net income (loss) - as reported	\$	(29)	\$	13	\$	117	\$	176	\$	53	(70%)	NM
Impact of FX translation <sup>(3)</sup>	Ÿ	(23)	Ψ	(4)	~	10	•	(1)	Ť	-	( ,	
Total net income (loss) - Ex-FX <sup>(3)</sup>	\$	(29)	\$	9	\$	127	\$	175	\$	53	(70%)	NM
· ()		(=3)									( )	

<sup>(1)</sup> Latin America GCB consists of Citi's consumer banking operations in Mexico.

#### NM Not meaningful.

<sup>(2)</sup> See footnote1 on page 1.

<sup>(3)</sup> Reflects the impact of foreign currency (FX) translation into U.S. dollars at the first quarter of 2021 average exchange rates for all periods presented. Citigroup's results of operations excluding the impact of FX translation are non-GAAP financial measures.

												icrease/
		1Q 2020		2Q 2020		3Q 2020		4Q 2020		1Q 2021	4Q20	ise) from 1Q20
	_	2020		2020		2020	_	2020		2021	4020	1020
Retail Banking Key Indicators (in billions of dollars, except as otherwise noted)												
Branches (actual)		1,411		1,406		1,401		1,392		1,331	(4%)	(6%)
Accounts (in millions)		29.9		29.5		29.3		27.3		26.6	(3%)	(11%)
Average deposits	\$	22.9	\$	20.6	\$	22.5	\$	24.3	\$	24.5	1%	7%
Investment sales		3.7		3.1		3.5		3.7		3.1	(16%)	(16%)
Investment AUMs:												
AUMS		20.1		22.2		23.4		27.1		26.9	(1%)	34%
AUMs related to the retirement services business	_	29.1		33.0		35.9		40.8		39.2	(4%)	35%
Total AUMs		49.2		55.2		59.3		67.9		66.1	(3%)	34%
Average loans		11.1		9.1		9.3		9.6		9.4	(2%)	(15%)
EOP loans:												
Mortgages		3.7		3.7		3.8		4.0		3.8	(5%)	3%
Personal, small business and other		5.5		5.3		5.4		5.8		5.3	(9%)	(4%)
Total EOP loans	\$	9.2	\$	9.0	\$	9.2	\$	9.8	\$	9.1	(7%)	(1%)
Total net interest revenue (in millions) <sup>(1)</sup>	\$	548	\$	473	\$	480	\$	503	\$	447	(11%)	(18%)
As a % of average loans <sup>(1)</sup>	•	19.86%	•	20.91%	•	20.53%	•	20.84%	•	19.29%	( ,	(,
Net credit losses on loans (in millions)	\$	127	\$	92	\$	90	\$	68	\$	168	NM	32%
As a % of average loans	•	4.60%	٠	4.07%	٠	3.85%	*	2.82%	*	7.25%	*****	0270
Loans 90+ days past due (in millions)	\$	90	\$	121	\$	105	\$	130	\$	142	9%	58%
As a % of EOP loans	•	0.98%	•	1.34%	•	1.14%	•	1.33%	•	1.56%		
Loans 30-89 days past due (in millions)	\$	140	\$	151	\$	136	\$	220	\$	164	(25%)	17%
As a % of EOP loans		1.52%		1.68%		1.48%		2.24%		1.80%	( - /	
Citi-Branded Cards Key Indicators (in billions of dollars, except as otherwise noted)												
EOP open accounts (in millions)		5.2		5.0		4.9		4.7		4.5	(4%)	(13%)
Purchase sales	\$	4.0	\$	2.6	\$	3.3	\$	4.4	\$	3.7	(16%)	(8%)
Average loans <sup>(2)</sup>	\$	5.6	\$	4.3	\$	4.3	\$	4.7	\$	4.5	(4%)	(20%)
EOP loans <sup>(2)</sup>	\$	4.5	\$	4.2	\$	4.3	\$	4.8	\$	4.3	(10%)	(4%)
Average yield <sup>(3)</sup>	ų.	25.03%	Ψ	25.50%	Ψ	21.28%	Ψ	21.01%	Ψ	19.89%	(5%)	(21%)
Average yield		25.05 /6		25.50 /0		21.2070		21.0170		19.0970	(370)	(2170)
Total net interest revenue (in millions) <sup>(4)</sup>	\$	339	\$	282	\$	217	\$	236	\$	211	(11%)	(38%)
As a % of average loans <sup>(4)</sup>		24.35%		26.38%		20.08%		19.98%		19.02%		
Net credit losses on loans (in millions)	\$	144	\$	113	\$	138	\$	94	\$	197	NM	37%
As a % of average loans		10.34%		10.57%		12.77%		7.96%		17.75%		
Net credit margin (in millions) <sup>5)</sup>	\$	277	\$	235	\$	160	\$	229	\$	102	(55%)	(63%)
As a % of average loans <sup>(5)</sup>		19.89%		21.98%		14.80%		19.38%		9.19%	, ,	, ,
Loans 90+ days past due (in millions) <sup>(6)</sup>	\$	121	\$	160	\$	106	\$	233	\$	173	(26%)	43%
As a % of EOP loans	•	2.69%	-	3.81%	-	2.47%	-	4.85%	-	4.02%	(/	. = 10
Loans 30-89 days past due (in millions) <sup>(6)</sup>	\$	132	\$	111	\$	89	\$	170	\$	115	(32%)	(13%)
As a % of EOP loans	Ψ	2.93%	Ψ	2.64%	Ψ	2.07%	Ψ	3.54%	Ÿ	2.67%	(52 /0)	(1070)

1021 Increase/

### NM Not meaningful.

<sup>(1)</sup> Also includes net interest revenue related to the region's average deposit balances in excess of the average loan portfolio.

<sup>(2)</sup> Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.

<sup>(3)</sup> Average yield is gross interest revenue earned on loans divided by average loans.

<sup>(4)</sup> Net interest revenue includes certain fees that are recorded as interest revenue.

<sup>(4)</sup> Net interest revenue includes detail nees that are recorded as interest revenue.

(5) Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims.

(6) The decrease in loans 90+ days past due as of September 30, 2020 and the decrease in loans 30-89 days past due beginning at June 30, 2020, include the impact of loan modifications that were implemented during the second quarter of 2020 related to various COVID-19 consumer relief programs.

### GLOBAL CONSUMER BANKING

# ASIA<sup>(1)</sup>

PAGE 1

	1Q			2Q		3Q		4Q		1Q		ncrease/ ase) from
	2	020 <sup>(2)</sup>	:	2020 <sup>(2)</sup>		2020 <sup>(2)</sup>		2020		2021	4Q20	1Q20
Net interest revenue	\$	1,149	\$	1,072	\$	1,054	\$	1,045	\$	988	(5%)	(14%)
Non-interest revenue		602		475		565		509		613	20%	2%
Total revenues, net of interest expense		1,751		1,547		1,619		1,554		1,601	3%	(9%)
otal operating expenses		1,140		1,068		1,118		1,205		1,217	1%	7%
Net credit losses on loans		173		189		188		240		265	10%	53%
Credit reserve build / (release) for loans		184		251		110		(25)		(226)	NM	NM
Provision for credit losses on unfunded lending commitments		-		-		-		`- ′		, ,	-	-
Provisions for benefits and claims, HTM debt securities and other assets		-		3		4		(6)		4	NM	NM
Provisions for credit losses and for benefits and claims (PBC)	-	357		443		302		209		43	(79%)	(88%)
ncome from continuing operations before taxes		254		36		199		140		341	NM	34%
ncome taxes (benefits)		50		(14)		32		23		77	NM	54%
ncome from continuing operations		204		50		167		117		264	NM	29%
Noncontrolling interests		(1)		(2)		_		(1)		(3)	NM	NM
Net income ~	\$	205	\$	52	\$	167	\$	118	\$	267	NM	30%
Average assets (in billions)	\$	125	\$	124	\$	129	\$	136	\$	140	3%	12%
Return on average assets	•	0.66%	•	0.17%	•	0.52%	•	0.35%	•	0.77%		
Efficiency ratio		65%		69%		69%		78%		76%		
Net credit losses on loans as a percentage of average loans		0.87%		0.99%		0.94%		1.16%		1.29%		
Revenue by business												
Retail banking	\$	1,133	\$	1,009	\$	1,066	\$	1,060	\$	1,080	2%	(5%)
Citi-branded cards	•	618	•	538	•	553	_	494	•	521	5%	(16%
Total	\$	1,751	\$	1,547	\$	1,619	\$	1,554	\$	1,601	3%	(9%)
Net credit losses on loans by business												
Retail banking	\$	66	\$	75	\$	69	\$	86	\$	80	(7%)	21%
Citi-branded cards		107		114		119		154		185	20%	73%
Total	\$	173	\$	189	\$	188	\$	240	\$	265	10%	53%
ncome from continuing operations by business												
Retail banking	\$	220	\$	157	\$	186	\$	172	\$	217	26%	(1%)
Citi-branded cards		(16)		(107)		(19)		(55)		47	NM	NM
Total	\$	204	\$	50	\$	167	\$	117	\$	264	NM	29%
X translation impact	•	4 754	•	4 5 4 7	•	4.040	•	4 554	•	4 004	00/	(00/
Total revenue - as reported	\$	1,751	\$	1,547	\$	1,619	\$	1,554	\$	1,601	3%	(9%)
Impact of FX translation <sup>(3)</sup>		67		66		36		7		-		
Total revenues - Ex-FX <sup>(3)</sup>	\$	1,818	\$	1,613	\$	1,655	\$	1,561	\$	1,601	3%	(12%
Total operating expenses - as reported	\$	1,140	\$	1,068	\$	1,118	\$	1,205	\$	1,217	1%	7%
Impact of FX translation <sup>(3)</sup>	_	43		45		25		6		<u> </u>		
Total operating expenses - Ex-FX <sup>(3)</sup>	\$	1,183	\$	1,113	\$	1,143	\$	1,211	\$	1,217	-	3%
Total provisions for credit losses and PBC - as reported	\$	357	\$	443	\$	302	\$	209	\$	43	(79%)	(88%)
Impact of FX translation <sup>(3)</sup>		19		20		4		1		-		
Total provisions for credit losses and PBC - Ex-FX <sup>(3)</sup>	\$	376	\$	463	\$	306	\$	210	\$	43	(80%)	(89%
Net income - as reported	\$	205	\$	52	\$	167	\$	118	\$	267	NM	30%
Impact of FX translation <sup>(3)</sup>		3		-		5		-		-		
Total net income - Ex-FX <sup>(3)</sup>	_				_		•	446	•		<b>NIN</b> 4	000/
rotal net income - EX-FX**	\$	208	\$	52	\$	172	\$	118	\$	267	NM	28%

<sup>(1)</sup> Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented.

#### NM Not meaningful.

<sup>(2)</sup> See footnote1 on page 1.

<sup>(3)</sup> Reflects the impact of foreign currency (FX) translation into U.S. dollars at the first quarter of 2021 average exchange rates for all periods presented. Citigroup's results of operations excluding the impact of FX translation are non-GAAP financial measures.

PAGE 2		1Q		2Q		3Q		4Q		1Q		crease/ se) from
		2020		2020		2020		2020		2021	4Q20	1Q20
Retail Banking Key Indicators (in billions of dollars, except as otherwise noted)												
Branches (actual)		236		234		233		224		223	-	(6%)
Accounts (in millions)		16.9		16.9		17.1		17.3		17.2	(1%)	2%
Average deposits	\$	105.9	\$	108.8	\$	115.2	\$	120.0	\$	123.8	3%	17%
Investment sales		13.5		11.5		15.8		14.9		20.7	39%	53%
Investment AUMs		56.0		62.4		66.8		73.4		74.6	2%	33%
Average loans		61.5		60.5		62.9		65.2		66.1	1%	7%
EOP loans:												
Mortgages		32.0		33.4		34.7		35.9		36.0	-	13%
Personal, small business and other		28.2		28.1		28.8		30.6		29.8	(3%)	6%
Total EOP loans	\$	60.2	\$	61.5	\$	63.5	\$	66.5	\$	65.8	(1%)	9%
Total net interest revenue (in millions) <sup>(2)</sup>	\$	658	\$	628	\$	612	\$	615	\$	598	(3%)	(9%)
As a % of average loans <sup>(2)</sup>	Ť	4.30%	•	4.17%	•	3.87%	•	3.75%	•	3.67%	(5.1)	(0.11)
Net credit losses on loans (in millions)	\$	66	\$	75	\$	69	\$	86	\$	80	(7%)	21%
As a % of average loans	•	0.43%	•	0.50%	•	0.44%	•	0.52%	•	0.49%	()	
Loans 90+ days past due (in millions)	\$	178	\$	194	\$	181	\$	203	\$	193	(5%)	8%
As a % of EOP Loans		0.30%	•	0.32%		0.29%	•	0.31%	•	0.29%	(- )	
Loans 30-89 days past due (in millions)	\$	356	\$	327	\$	272	\$	312	\$	278	(11%)	(22%)
As a % of EOP loans		0.59%		0.53%		0.43%		0.47%		0.42%	, ,	,
Citi-Branded Cards Key Indicators (in billions of dollars, except as otherwise noted)												
EOP open accounts (in millions)		15.2		14.9		14.8		14.7		14.6	(1%)	(4%)
Purchase sales	\$	19.8	\$	15.0	\$	18.4	\$	20.9	\$	20.1	(4%)	2%
Average loans <sup>(3)</sup>	\$	18.8	\$	16.6	\$	16.8	\$	17.2	\$	17.3	1%	(8%)
EOP loans <sup>(3)</sup>	\$	17.3	\$	16.8	\$	16.8	\$	17.9	\$	16.8	(6%)	(3%)
Average yield <sup>(4)</sup>		12.37%		12.78%		11.99%		11.47%		10.96%	(4%)	(11%)
Total net interest revenue (in millions) <sup>(5)</sup>	\$	491	\$	444	\$	442	\$	430	\$	390	(9%)	(21%)
As a % of average loans <sup>(6)</sup>		10.50%		10.76%		10.47%		9.95%		9.14%		
Net credit losses on loans (in millions)	\$	107	\$	114	\$	119	\$	154	\$	185	20%	73%
As a % of average loans		2.29%		2.76%		2.82%		3.56%		4.34%		
Net credit margin (in millions) <sup>(6)</sup>	\$	511	\$	424	\$	434	\$	340	\$	336	(1%)	(34%)
As a % of average loans <sup>(6)</sup>		10.93%		10.27%		10.28%		7.86%		7.88%		
Loans 90+ days past due	\$	204	\$	214	\$	242	\$	312	\$	223	(29%)	9%
As a % of EOP loans		1.18%		1.27%		1.44%		1.74%		1.33%		
Loans 30-89 days past due	\$	271	\$	269	\$	289	\$	259	\$	229	(12%)	(15%)
As a % of EOP loans		1.57%		1.60%		1.72%		1.45%		1.36%		

<sup>(1)</sup> Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented.

<sup>(2)</sup> Also includes net interest revenue related to the region's average deposit balances in excess of the average loan portfolio.
(3) Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.
(4) Average yield is gross interest revenue earned on loans divided by average loans.

<sup>(5)</sup> Net interest revenue includes certain fees that are recorded as interest revenue.

<sup>(6)</sup> Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims.

#### INSTITUTIONAL CLIENTS GROUP

(In millions of dollars, except as otherwise noted)

	1Q		2Q		3Q		4Q		1Q		ncrease/ ise) from
	2020		2020		2020		4Q 2020		2021	4Q20	1Q20
				_							
Commissions and fees	\$ 1,222	\$	1,027	\$	1,099	\$	1,064	\$	1,252	18%	2%
Administration and other fiduciary fees	691		684		747		755		814	8%	18%
Investment banking	1,231		1,526		1,145		1,107		1,800	63%	46%
Principal transactions	5,359		3,909		2,292		1,748		3,842	NM	(28%)
Other	(114)		419		597		247		360	46%	NM
Total non-interest revenue	8,389		7,565		5,880		4,921		8,068	64%	(4%)
Net interest revenue (including dividends)	4.095		4,572		4.473		4,358		4,152	(5%)	1%
Total revenues, net of interest expense	12,484		12,137		10,353		9,279		12,220	32%	(2%)
Total operating expenses	5,810		5,933		5,778		5.946		6,264	5%	8%
Net credit losses on loans	127		324		326		210		186	(11%)	46%
Credit reserve build / (release) for loans	1,316		3,370		106		(1,620)		(1,312)	19%	NM
Provision for credit losses on unfunded lending commitments	553		107		423		352		(621)	NM	NM
Provisions for credit losses for HTM debt securities and other assets	8		53		(17)		(23)		(5)	78%	NM
Provision for credit losses	2,004		3.854	_	838		(1,081)		(1,752)	(62%)	NM
Income from continuing operations before taxes	4,670		2,350		3,737		4,414		7,708	75%	65%
										67%	66%
Income taxes	1,044		470		818		1,041		1,736		
Income from continuing operations	3,626		1,880		2,919		3,373		5,972	77%	65%
Noncontrolling interests	(1)	_	5	_	24	_	22	_	37	68%	NM 049/
Net income	\$ 3,627	\$	1,875	\$	2,895	\$	3,351	\$	5,935	77%	64%
EOP assets (in billions)	\$ 1,723	\$	1,716	\$	1,703	\$	1,730	\$	1,776	3%	3%
Average assets (in billions)	1,580		1,756		1,732		1,756		1,787	2%	13%
Return on average assets (ROA)	0.92%		0.43%		0.66%		0.76%		1.35%		
Efficiency ratio	47%		49%		56%		64%		51%		
Revenue by region											
North America	\$ 4,947	\$	4,987	\$	3,920	\$	3,331	\$	4,898	47%	(1%)
EMEA	3,470		3,392		3,085		2,867		3,713	30%	7%
Latin America	1.418		1.207		1.141		1.072		1.136	6%	(20%)
Asia	2,649		2,551		2,207		2,009		2,473	23%	(7%)
Total revenues, net of interest expense	\$ 12,484	\$	12,137	\$	10,353	\$	9,279	\$	12,220	32%	(2%)
Income (loss) from continuing operations by region											
North America	\$ 896	\$	660	\$	1.058	\$	847	\$	2.798	NM	NM
EMEA	ъ 696 1,035	Ф	493	Ф	893	ф	906	Ф	1,476	63%	43%
Latin America	526				108		966		646	(33%)	23%
			(194)								
Asia	1,169		921		860		654		1,052	61%	(10%)
Income from continuing operations	\$ 3,626	\$	1,880	\$	2,919	\$	3,373	\$	5,972	77%	65%
Average loans by region (in billions)											
North America	\$ 196	\$	215	\$	198	\$	193	\$	195	1%	(1%)
EMEA	88		91		88		86		89	3%	1%
Latin America	38		43		40		35		32	(9%)	(16%)
Asia	73		73		71		68		71	4%	(3%)
Total	\$ 395	\$	422	\$	397	\$	382	\$	387	1%	(2%)
EOP deposits by region (in billions)											
North America	\$ 444	\$	471	\$	476	\$	472	\$	470		6%
EMEA	210	φ	212	φ	218	φ	218	φ	232	7%	11%
	36		40		43		44			2%	
Latin America									45	2%	25%
Asia Total	188 \$ 878	\$	185 908	\$	188 925	\$	190 924	\$	191 938	2%	2% 7%
FOR days 16 by book and the book and the billions											
EOP deposits by business (in billions)		_	055	_	005	_	05/		0.40		40.
Treasury and trade solutions	\$ 622	\$	658	\$	660	\$	651	\$	649	-	4%
All other ICG businesses Total	256 \$ 878	\$	250 908	\$	265 925	\$	273 924	\$	289 938	6% 2%	13% 7%

NM Not meaningful.

# INSTITUTIONAL CLIENTS GROUP REVENUES BY BUSINESS

(In millions of dollars, except as otherwise noted)

3Q	4Q	1Q		ncrease/ ise) from
2020	2020	2021	4Q20	1Q20
\$ 163	\$ 232	\$ 281	21%	(27%)
484	438	876	100%	`NM ´
740	617	816	32%	4%
1,387	1,287	1,973	53%	46%
2,394	2,400	2,165	(10%)	(11%)
538	552	483	(13%)	8%
938	894	1,027	15%	8%
\$ 5,257	\$ 5,133	\$ 5,648	10%	9%
<u> </u>	_ +	<del>-                                    </del>	,	2,0
(124)	(312)	(81)	74%	NM
\$ 5,133	\$ 4,821	\$ 5,567	15%	(7%)
\$ 3,788	\$ 3,087	\$ 4,550	47%	(5%)
875	810	1,476	82%	26%
631	650	653	-	1%
(74)	(89)	(26)	71%	75%
\$ 5,220	\$ 4,458	\$ 6,653	49%	2%
\$ 10,353	\$ 9,279	\$ 12,220	32%	(2%)
\$ 104	\$ 137	\$ 99	(28%)	15%
\$ 10,457	\$ 9,416	\$ 12,319	31%	(2%)
\$ 159	\$ 175	\$ 200	14%	6%
2,178	1,782	2,930	64%	(17%)
301	107	356	NM	NM
\$ 2,638	\$ 2,064	\$ 3,486	69%	(5%)
1,150	1,023	1,064	4%	(4%)
\$ 3,788	\$ 3,087	\$ 4,550	47%	(5%)
\$ 2,520	\$ 2,009	\$ 3,039	51%	(25%)
1,268	1,078	1,511	40%	101%
\$ 3,788	\$ 3,087	\$ 4,550	47%	(5%)
\$ 279	\$ 299	\$ 392	31%	8%
125	189	835	NM	8%
267	45	32	(29%)	NM
\$ 671	\$ 533	\$ 1,259	NM	10%
		7 .,		NM
				26%
	\$ 671 204 <b>\$ 875</b>	204 277	204 277 217	204 277 217 (22%)

<sup>(1)</sup> Credit derivatives are used to economically hedge a portion of the corporate loan portfolio that includes both accrual loans and loans at fair value. Gain/(loss) on loan hedges includes the mark-to-market on the credit derivatives partially offset by the mark-to-market on the loans in the portfolio that are at fair value. Hedges on accrual loans reflect the mark-to-market on credit derivatives used to economically hedge the corporate loan accrual portfolio. The fixed premium costs of these hedges are netted against the private bank and corporate lending revenues to reflect the cost of credit protection. Citigroup's results of operations excluding the impact of gain/(loss) on loan hedges are non-GAAP financial measures.

### NM Not meaningful.

<sup>(2)</sup> Primarily relates to income tax credits related to affordable housing and alternative energy investments as well as tax exempt income from municipal bond investments.

<sup>(3)</sup> Excludes principal transactions revenues of ICG businesses other than Markets, primarily treasury and trade solutions and the private bank.

		1Q 2020		2Q 2020		3Q 2020		4Q 2020		1Q 2021		ncrease/ ase) from 1Q20
Net interest revenue	\$	325	\$	(26)	\$	(231)	\$	(218)	\$	61	NM	(81%)
Non-interest revenue		(252)		316		7		133	•	9	(93%)	`NM´
Total revenues, net of interest expense	-	73	_	290		(224)		(85)		70	NM	(4%)
Total operating expenses		416		469		969		647		413	(36%)	(1%)
Net credit losses		(2)		(5)		(5)		(10)		(18)	(80%)	NM
Credit reserve build / (release)		191		160		(128)		(35)		(109)	`NM´	NM
Provisions for benefits and claims, HTM debt securities and other assets		(2)		3		1		(1)		20	NM	NM
Provision for unfunded lending commitments		5		6		(4)		4		(5)	NM	NM
Total provisions for credit losses and for benefits and claims		192		164		(136)		(42)		(112)	NM	NM
Income from continuing operations before taxes		(535)		(343)		(1,057)		(690)		(231)	67%	57%
Income taxes (benefits)		(198)		(178)		(341)		(343)		(62)	82%	69%
Income (loss) from continuing operations		(337)		(165)		(716)		(347)		(169)	51%	50%
Income (loss) from discontinued operations, net of taxes		(18)		(1)		(7)		6		(2)	NM	89%
Noncontrolling interests		(4)		(3)		-		1		(1)	NM	75%
Net income (loss)	\$	(351)	\$	(163)	\$	(723)	\$	(342)	\$	(170)	50%	52%
EOP assets (in billions)	\$	94	\$	94	\$	96	\$	96	\$	99	3%	5%
Average assets (in billions)		94		93		93		96		91	(5%)	(3%)
Return on average assets		(1.50%)		(0.70%)		(3.09%)		(1.42%)		(0.76%)	, ,	,
Consumer - North America <sup>(2)</sup> - Key Indicators												
Average loans (in billions)	\$	9.4	\$	8.9	\$	8.2	\$	7.4	\$	6.4	(14%)	(32%)
EOP loans (in billions)	•	9.1	-	8.6	•	7.7	-	6.6	•	6.1	(8%)	(33%)
Net interest revenue		74		86		54		42		34	(19%)	(54%)
As a % of average loans		3.17%		3.89%		2.62%		2.26%		2.15%	. ,	(- /
Net credit losses (recoveries)	\$	-	\$	(5)	\$	(4)	\$	(10)	\$	(18)	(80%)	NM
As a % of average loans		0.00%		(0.23%)		(0.19%)		(0.54%)		(1.14%)	, ,	
Loans 90+ days past due <sup>(3)</sup>	\$	281	\$	295	\$	278	\$	313	\$	277	(12%)	(1%)
As a % of EOP loans	Ψ	3.23%	Ψ	3.60%	Ψ	3.86%	Ψ	5.13%	Ÿ	4.86%	(.270)	(.70)
Loans 30-89 days past due <sup>(3)</sup>	\$	252	\$	261	\$	198	\$	179	\$	138	(23%)	(45%)
As a % of EOP loans	Ψ	2.90%	Ψ	3.18%	Ψ	2.75%	Ψ	2.93%	Ψ	2.42%	(2070)	(4070)
		2.0070		0070		2 070		2.0070		,		

<sup>(1)</sup> Includes certain unallocated costs of global staff functions (including finance, risk, human resources, legal and compliance), other corporate expenses and unallocated global operations and technology expenses and income taxes, as well as Corporate Treasury, certain North America legacy consumer loan portfolios, other legacy assets and discontinued operations.

U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies.

The amounts excluded for Loans 90+ Days Past Due and (EOP Loans) for each period were \$167 million and (\$0.4 billion), \$173 million and (\$0.4 billion), and \$172 million and (\$0.5 billion), \$183 million and (\$0.5 billion), and \$169 million and (\$0.4 billion) as of March 31, 2020, June 30, 2020, September 30, 2020, December 31, 2020 and March 31, 2021, respectively.

The amounts excluded for Loans 30-89 Days Past Due and (EOP Loans) for each period were \$58 million and (\$0.4 billion), \$57 million and (\$0.4 billion), and \$66 million and (\$0.5 billion), \$73 million and (\$0.5 billion), and \$55 million and (\$0.4 billion) as of March 31, 2020, June 30, 2020, September 30, 2020, December 31, 2020 and March 31, 2021, respectively.

NM Not meaningful.

<sup>(2)</sup> Results and amounts primarily relate to consumer mortgages.

<sup>(3)</sup> The Loans 90+ Days Past Due and 30-89 Days Past Due and related ratios exclude U.S. mortgage loans that are guaranteed by

## AVERAGE BALANCES AND INTEREST RATES (1)(2)(3)(4)(5)

#### Taxable Equivalent Basis

	Average Volumes							li li	nterest			%	Average Rate (4)		
In millions of dollars, except as otherwise noted		First Quarter 2020		Fourth Quarter 2020		First Quarter 2021 <sup>(5)</sup>		First Quarter 2020	C	Fourth Quarter 2020		First Quarter 2021 <sup>(5)</sup>	First Quarter 2020	Fourth Quarter 2020	First Quarter 2021 <sup>(5)</sup>
Assets		2020		2020			-	2020		2020			2020	2020	
Deposits with banks	\$	207,130	\$	334,056	\$	307,340	\$	527	\$	126	\$	145	1.02%	0.15%	0.19%
Securities borrowed and purchased under resale agreements <sup>(6)</sup>	•	268,900	•	298,641		306,381	•	1,208	•	322	•	294	1.81%	0.43%	0.39%
Trading account assets <sup>(7)</sup>		252,458		295,397		307.817		1.594		1,406		1.338	2.54%	1.89%	1.76%
Investments		381,335		442,368		457,949		2,305		1.765		1.780	2.43%	1.59%	1.58%
Total loans (net of unearned income) <sup>(8)</sup>		694,675		666,229		665,970		11,268		9,389		8,933	6.52%	5.61%	5.44%
Other interest-earning assets		68,737		62,587		76,091		283		87		97	1.66%	0.55%	0.52%
Total average interest-earning assets	\$	1,873,235	\$	2,099,278	\$	2,121,548	\$	17,185	\$	13,095	\$	12,587	3.69%	2.48%	2.41%
Liabilities															
Deposits (excluding deposit insurance and FDIC assessment)	\$	934,451	\$	1,081,101	\$	1,073,827	\$	2,389	\$	828	\$	712	1.03%	0.30%	0.27%
Deposit insurance and FDIC assessment		-		-		-		225		333		340			
Total deposits		934,451		1,081,101		1,073,827		2,614		1,161		1,052	1.13%	0.43%	0.40%
Securities loaned and sold under repurchase agreements <sup>(6)</sup>		198,510		227,257		235,263		1,085		247		253	2.20%	0.43%	0.44%
Trading account liabilities <sup>(7)</sup>		84,500		95,475		117,364		239		122		114	1.14%	0.51%	0.39%
Short-term borrowings		106,560		88,553		93,344		384		18		31	1.45%	0.08%	0.13%
Long-term debt <sup>(9)</sup>		202,192		220,958		206,264		1,325		1,016		918	2.64%	1.83%	1.80%
Fotal average interest-bearing liabilities	\$	1,526,213	\$		\$	1,726,062	\$	5,647	\$	2,564	\$	2,368	1.49%	0.60%	0.56%
Total average interest-bearing liabilities															
(Excluding deposit insurance and FDIC assessment)	\$	1,526,213	\$	1,713,344	\$	1,726,062	\$	5,422	\$	2,231	\$	2,028	1.43%	0.52%	0.48%
Net interest revenue as a % of average interest-earning assets (NIM)							\$	11,538	\$	10,531	\$	10,219	2.48%	2.00%	1.95%
NIR as a % of average interest-earning assets (NIM) (excluding deposit insuran	ce and FDIC as	sessment)					\$	11,763	\$	10,864	\$	10,559	2.53%	2.06%	2.02%
1Q21 increase (decrease) from:													(53) bps	(5) bps	
1Q21 increase (decrease) (excluding deposit insurance and FDIC assessmen	nt) from:												(51) bps	(4) bps	

- (1) Interest revenue includes the taxable equivalent adjustments (based on the U.S. federal statutory tax rate of 21%) of \$46 million for 1Q20, \$48 million for 4Q20 and \$53 million for 1Q21
- (2) Citigroup average balances and interest rates include both domestic and international operations
- (3) Monthly averages have been used by certain subsidiaries where daily averages are unavailable
- (4) Average rate percentage is calculated as annualized interest over average volumes.
- (5) First quarter of 2021 is preliminary.
- (6) Average volumes of securities borrowed or purchased under agreements to resell and securities loaned or sold under agreements to repurchase are reported net pursuant to FIN 41; the related interes excludes the impact of ASU 2013-01 (Topic 210).
- (7) Interest expense on trading account liabilities of ICG is reported as a reduction of interest revenue. Interest revenue and interest expense on cash collateral positions are reported in trading account assets and trading account liabilities, respectively.
- (8) Nonperforming loans are included in the average loan balances
- (9) Excludes hybrid financial instruments with changes in fair value recorded in Principal transactions

#### **DEPOSITS**

(In billions of dollars)

	1Q		2Q		3Q		4Q		1Q		se) from
	2020		2020	_	2020		2020		2021	4Q20	1Q20
Olahal Ossassan Bankira											
Global Consumer Banking North America	\$ 166.4	\$	180.5	\$	186.0	\$	194.8	\$	204.0	5%	23%
Latin America	19.8	φ	21.5	Φ	22.2	Ф	25.8	φ	24.0	(7%)	21%
Asia <sup>(1)</sup>	107.8		112.5		117.4		123.9		125.3	1%	16%
Total	294.0		314.5		325.6		344.5		353.3	3%	20%
Total	204.0	_	014.0		020.0		044.0		000.0	070	2070
ICG											
North America	444.6		472.2		475.7		472.2		470.1	-	6%
EMEA	210.0		211.6		218.3		217.9		232.1	7%	11%
Latin America	36.1		39.7		43.3		44.2		45.2	2%	25%
Asia	187.6		184.9		187.5		190.0		190.9	-	2%
Total	878.3		908.4		924.8		924.3		938.3	2%	7%
Corporate/Other	12.6		10.8		12.2		11.9		9.4	(21%)	(25%)
Total deposits - EOP	\$ 1,184.9	\$	1,233.7	\$	1,262.6	\$	1,280.7	\$	1,301.0	2%	10%
Total deposits - average	\$ 1,114.5	\$	1,233.9	\$	1,267.8	\$	1,305.3	\$	1,304.0	-	17%
Foreign currency (EV) translation impact											
Foreign currency (FX) translation impact Total EOP deposits - as reported	\$ 1,184.9	\$	1,233.7	\$	1,262.6	\$	1,280.7	\$	1,301.0	2%	10%
Impact of FX translation <sup>(2)</sup>	25.4	φ	17.9	φ	9.2	φ	•	Ψ	1,501.0	2 /0	10 /0
Total EOP deposits - Ex-FX <sup>(2)</sup>		_		_		_	(9.7)	_	-	20/	70/
Total EOP deposits - Ex-FA-7	\$ 1,210.3	\$	1,251.6	\$	1,271.8	\$	1,271.0	\$	1,301.0	2%	7%

<sup>(1)</sup> Asia GCB includes deposits of certain EMEA countries for all periods presented.
(2) Reflects the impact of FX translation into U.S. dollars at the first quarter of 2021 exchange rates for all periods presented.
Citigroup's results of operations excluding the impact of FX translation are non-GAAP financial measures.

#### **EOP LOANS**

(In billions of dollars)

(III Sillions of Collars)		1Q		2Q		3Q		4Q		1Q		crease/ se) from
		2020		2020		2020		2020		2021	4Q20	1Q20
Global Consumer Banking												
North America												
Credit cards	\$	137.3	\$	128.0	\$	125.5	\$	130.4	\$	121.0	(7%)	(12%)
Retail banking		50.8		53.1		53.1		52.7		50.9	(3%)	
Total		188.1		181.1	\$	178.6	\$	183.1		171.9	(6%)	(9%)
Latin America												
Credit cards		4.5		4.2	\$	4.3	\$	4.8		4.3	(10%)	(4%)
Retail banking		9.2		9.0		9.2		9.8		9.1	(7%)	(1%)
Total		13.7		13.2	\$	13.5	\$	14.6		13.4	(8%)	(2%)
Asia <sup>(1)</sup>												
Credit cards		17.3		16.8	\$	16.8	\$	17.9		16.8	(6%)	(3%)
Retail banking		60.2		61.5		63.5		66.5		65.8	(1%)	9%
Total		77.5		78.3	\$	80.3	\$	84.4		82.6	(2%)	7%
		-								<del></del>		
Total GCB consumer loans												
Credit cards		159.1		149.0	\$	146.6	\$	153.1		142.1	(7%)	(11%)
Retail banking		120.2		123.6		125.8		129.0		125.8	(2%)	5%
Total GCB		279.3		272.6	\$	272.4	\$	282.1		267.9	(5%)	(4%)
Total Corporate/Other - consumer		9.1		8.5		7.6		6.7		6.1	(9%)	(33%)
Total consumer loans	\$	288.4	\$	281.1	\$	280.0	\$	288.8	\$	274.0	(5%)	(5%)
Corporate loans - by region												
North America	\$	223.5	\$	202.8	\$	195.0	\$	197.2	\$	199.3	1%	(11%)
EMEA	•	93.8	•	88.1	•	86.4	-	87.9	•	88.9	1%	(5%)
Latin America		41.3		42.1		36.6		33.4		31.7	(5%)	(23%)
Asia		74.0		71.2		68.9		68.5		72.1	5%	(3%)
Total corporate loans	<del></del>	432.6	\$	404.2	\$	386.9	\$	387.0	-	392.0	1%	(9%)
												, ,
Corporate loans - by product					_		_				(=4.1)	
Corporate lending		192.2		170.3	\$	150.9	\$	138.8		134.8	(3%)	(30%)
Private bank		112.0		108.3		111.5		117.5		121.3	3%	8%
Treasury and trade solutions		75.5		71.8		68.2		71.4		70.8	(1%)	(6%)
Markets and securities services		52.9		53.8		56.3		59.3		65.1	10%	23%
Total corporate loans		432.6		404.2	\$	386.9	\$	387.0		392.0	1%	(9%)
Total loans	\$	721.0	\$	685.3	\$	666.9	\$	675.9	\$	666.0	(1%)	(8%)
Foreign currency (FX) translation impact												
Total EOP loans - as reported	\$	721.0	\$	685.3	\$	666.9	\$	675.9	\$	666.0	(1%)	(8%)
Impact of FX translation <sup>(2)</sup>	Ψ	16.2	Ψ	11.1	Ψ	5.8	Ψ	(4.7)	Ψ	-	(170)	(070)
Total EOP loans - Ex-FX <sup>(2)</sup>	•		•	696.4	•	672.7	-	671.2	•		(40/)	(400()
I Utal LOF IUdils - EX-FA	\$	737.2	\$	696.4	\$	6/2./	\$	6/1.2	\$	666.0	(1%)	(10%)

Asia GCB includes loans of certain EMEA countries for all periods presented.
 Reflects the impact of FX translation into U.S. dollars at the first quarter of 2021 exchange rates for all periods presented. Citigroup's results of operations excluding the impact of FX translation are non-GAAP financial measures.

# CONSUMER LOANS 90+ DAYS DELINQUENCIES AND RATIOS BUSINESS VIEW

(In millions of dollars, except EOP loan amounts in billions)

(In millions of dollars, except EOP loan amounts in billions)	Loa	ıns 90+ Da	ys Pa								EO	P Loans
		1Q		2Q		3Q		4Q		1Q		1Q
		2020		2020		2020		2020		2021		2021
Global Consumer Banking <sup>(2)</sup>												
Total	\$	2,603	\$	2,466	\$	1,976	\$	2,507	\$	2,175	\$	267.9
Ratio		0.93%		0.91%		0.73%		0.89%		0.81%		
Retail banking <sup>(2)</sup>												
Total	\$	429	\$	497	\$	497	\$	632	\$	598	\$	125.8
Ratio		0.36%		0.40%		0.40%		0.49%		0.48%		
North America <sup>(2)</sup>	\$	161	\$	182	\$	211	\$	299	\$	263	\$	50.9
Ratio		0.32%		0.35%		0.40%		0.58%		0.52%		
Latin America	\$	90	\$	121	\$	105	\$	130	\$	142	\$	9.1
Ratio		0.98%		1.34%		1.14%		1.33%		1.56%		
Asia <sup>(3)</sup>	\$	178	\$	194	\$	181	\$	203	\$	193	\$	65.8
Ratio		0.30%		0.32%		0.29%		0.31%		0.29%		
Cards												
Total	\$	2,174	\$	1,969	\$	1,479	\$	1,875	\$	1,577	\$	142.1
Ratio		1.37%		1.32%		1.01%		1.22%		1.11%		
North America - Citi-branded <sup>(3)</sup>	\$	891	\$	784	\$	574	\$	686	\$	590	\$	78.5
Ratio		1.01%		0.95%		0.71%		0.82%		0.75%		
North America - retail services <sup>(3)</sup>	\$	958	\$	811	\$	557	\$	644	\$	591	\$	42.5
Ratio	Ψ	1.96%	Ψ	1.79%	Ψ	1.25%	φ	1.39%	φ	1.39%	φ	42.5
Latin America <sup>(3)</sup>	•	121	•	160		106	•		•	173	•	4.0
Ratio	\$	2.69%	\$	3.81%	\$	2.47%	\$	233 4.85%	\$	4.02%	\$	4.3
Asia <sup>(4)</sup>	\$	2.0976	\$	214	\$	2.47 70	\$	312	\$	223	\$	16.8
Ratio	Ą	1.18%	φ	1.27%	φ	1.44%	Φ	1.74%	Ф	1.33%	Φ	10.0
Naio		1.1070		1.21 /0		1.44 /0		1.7470		1.5570		
Corporate/Other - consumer <sup>(2)</sup>	\$	281	\$	295	\$	278	\$	313	\$	277	\$	6.1
Ratio		3.23%		3.60%		3.86%		5.13%		4.86%		
Total Citigroup <sup>(2)</sup>	\$	2,884	\$	2,761	\$	2,254	\$	2,820	\$	2,452	\$	274.0
Ratio		1.00%		0.99%		0.81%		0.98%		0.90%		

<sup>(1)</sup> The ratio of 90+ days past due is calculated based on end-of-period loans, net of unearned income.

The 90+ days past due and related ratios for North America retail banking and Corporate/Other North America exclude U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies. See footnote 2 on page 9 and footnote 1 on page 17.

<sup>(3)</sup> The decrease in loans 90+ days past due in North America and Latin America cards as of September 30, 2020, includes the impact of loan modifications that were implemented during the second quarter of 2020 related to various COVID-19 consumer relief programs.

<sup>(4)</sup> Asia includes delinquency amounts, ratios and loans of certain EMEA countries for all periods presented.

# CONSUMER LOANS 30-89 DAYS DELINQUENCIES AND RATIOS BUSINESS VIEW

(In millions of dollars, except EOP loan amounts in billions)

(III millions of dollars, except Eor loan amounts in billions)	Lo	ans 30-89	Days	Past Due <sup>(1)</sup>				EO	P Loans
		1Q		2Q	3Q	4Q	1Q		1Q
		2020		2020	2020	2020	2021		2021
Global Consumer Banking <sup>(2)</sup>									
Total	\$	2,870	\$	2,503	\$ 2,398	\$ 2,517	\$ 2,003	\$	267.9
Ratio		1.03%		0.92%	0.88%	0.89%	0.75%		
Retail banking <sup>(2)</sup>									
Total	\$	794	\$	918	\$ 786	\$ 860	\$ 662	\$	125.8
Ratio		0.66%		0.75%	0.63%	0.67%	0.53%		
North America <sup>(2)</sup>	\$	298	\$	440	\$ 378	\$ 328	\$ 220	\$	50.9
Ratio		0.59%		0.84%	0.72%	0.63%	0.44%		
Latin America	\$	140	\$	151	\$ 136	\$ 220	\$ 164	\$	9.1
Ratio		1.52%		1.68%	1.48%	2.24%	1.80%		
Asia <sup>(3)</sup>	\$	356	\$	327	\$ 272	\$ 312	\$ 278	\$	65.8
Ratio		0.59%		0.53%	0.43%	0.47%	0.42%		
Cards									
Total <sup>(3)</sup>	\$	2,076	\$	1,585	\$ 1,612	\$ 1,657	\$ 1,341	\$	142.1
Ratio		1.30%		1.06%	1.10%	1.08%	0.94%		
North America - Citi-branded <sup>(3)</sup>	\$	770	\$	594	\$ 624	\$ 589	\$ 484	\$	78.5
Ratio		0.87%		0.72%	0.77%	0.70%	0.62%		
North America - retail services <sup>(3)</sup>	\$	903	\$	611	\$ 610	\$ 639	\$ 513	\$	42.5
Ratio		1.85%		1.35%	1.37%	1.38%	1.21%		
Latin America <sup>(3)</sup>	\$	132	\$	111	\$ 89	\$ 170	\$ 115	\$	4.3
Ratio		2.93%		2.64%	2.07%	3.54%	2.67%		
Asia <sup>(4)</sup>	\$	271	\$	269	\$ 289	\$ 259	\$ 229	\$	16.8
Ratio		1.57%		1.60%	1.72%	1.45%	1.36%		
Corporate/Other - consumer <sup>(2)</sup>	\$	252	\$	261	\$ 198	\$ 179	\$ 138	\$	6.1
Ratio	_	2.90%		3.18%	 2.75%	 2.93%	 2.42%		
Total Citigroup <sup>(2)</sup>	\$	3,122	\$	2,764	\$ 2,596	\$ 2,696	\$ 2,141	\$	274.0
Ratio		1.09%		0.99%	0.93%	0.94%	0.78%		

<sup>(1)</sup> The ratio of 30-89 days past due is calculated based on end-of-period loans, net of unearned income.

The 30-89 days past due and related ratios for North America retail banking and Corporate/Other North America exclude U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies. See footnote 2 on page 9 and footnote 1 on page 17.

<sup>3)</sup> The decrease in loans 30-89 days past due in North America and Latin America cards beginning at June 30, 2020, includes the impact of loan modifications that were implemented during the second quarter of 2020 related to various COVID-19 consumer relief programs.

Asia includes delinquency amounts, ratios and loans of certain EMEA countries for all periods presented.

# ALLOWANCE FOR CREDIT LOSSES ON LOANS AND UNFUNDED LENDING COMMITMENTS Page 1 (In millions of dollars)

(In millions of dollars)	1Q 2Q				••		40		40		ncrease/	
	2	1Q 020 <sup>(1)</sup>		2Q 2020 <sup>(1)</sup>	:	3Q 2020 <sup>(1)</sup>		4Q 2020		1Q 2021	4Q20	1Q20
Total Citigroup												
Allowance for credit losses on loans (ACLL) at beginning of period	\$	12,783	\$	20,380	\$	26,298	\$	26,426	\$	24,956		
Adjustments to opening balance Financial instruments—credit losses (CECL) <sup>(1)</sup>		4,201		_		_		_		_		
Variable post-charge-off third-party collection costs <sup>(2)</sup>		(443)		-		-		-		-		
Adjusted ACLL at beginning of period		16,541		20,380		26,298		26,426		24,956	(6%)	51%
Gross credit (losses) on loans Gross recoveries on loans		(2,479) 420		(2,528) 367		(2,367) 448		(1,889) 417		(2,208) 460	(17%) 10%	11% 10%
Net credit (losses) / recoveries on loans (NCLs)	_	(2,059)		(2,161)		(1,919)		(1,472)	_	(1,748)	19%	(15%)
NCLs		2,059		2,161		1,919		1,472		1,748	19%	(15%)
Net reserve builds / (releases) for loans Net specific reserve builds / (releases) for loans		4,094 224		5,195 634		164 (152)		(1,818)		(3,068) (159)	(69%) NM	NM NM
Provision for credit losses on loans (PCLL)		6,377		7,990	-	1,931	_	(30)	-	(1,479)	NM	NM
Other, net <sup>(3)(4)(5)(6)(7)(8)</sup>		(479)		89		116		378		(91)	NM	81%
ACLL at end of period (a)	\$	20,380	\$	26,298	\$	26,426	\$	24,956	\$	21,638		
Allowance for credit losses on unfunded lending												
commitments (ACLUC) <sup>(9)(10)</sup> (a)	\$	1,813	\$	1,859	\$	2,299	\$	2,655	\$	2,012		
Provision (release) for credit losses on unfunded lending commitments	\$	557	\$	113	\$	424	\$	352	\$	(626)		
Total allowance for credit losses on loans, leases and												
unfunded lending commitments [sum of (a)]		22,193	\$	28,157	\$	28,725	\$	27,611	\$	23,650		
Total ACLL as a percentage of total loans <sup>(11)</sup>		2.84%		3.87%		4.00%		3.73%		3.29%		
Consumer ACLL at beginning of period	\$	9,897	\$	16,929	\$	19,474	\$	19,488	\$	19,554		
Adjustments to opening balance	•	-,	•	,	•	,	•	,	•	,		
Financial instruments—credit losses (CECL) <sup>(1)</sup>		4,922		-		-		-		-		
Variable post-charge-off third-party collection costs <sup>(2)</sup> Adjusted ACLL at beginning of period		(443) 14,376		16,929		19,474	-	19,488		19,554	_	36%
			-		-		-		-			
NCLs NCLs		(1,932) 1,932		(1,837) 1,837		(1,594) 1,594		(1,262) 1,262	-	(1,562) 1,562	24% 24%	(19%) (19%)
Net reserve builds / (releases) for loans		2,826		2,312		(103)		(289)		(1,795)	NM	NM
Net specific reserve builds / (releases) for loans		176		148		9		61		(121)	NM	NM
Provision for credit losses on loans (PCLL)  Other, net (3)(4)(5)(6)(7)(8)		4,934		4,297		1,500		1,034		(354)	NM	NM 048/
ACLL at end of period (b)	\$	(449) <b>16,929</b>	\$	85 19,474	\$	108 19,488	\$	294 19,554	\$	(84) 17,554	NM	81%
Consumer ACLUC <sup>(9)</sup> (b)	•		\$		\$		\$	1	\$	1		
Provision (release) for credit losses on unfunded lending commitments	\$	(1)	\$		\$	5	\$	1	\$	<del></del>		
Total allowance for credit losses on loans, leases and		<u> </u>			<u> </u>				<u> </u>			
unfunded lending commitments [sum of (b)]	\$	16,929	\$	19,474	\$	19,488	\$	19,555	\$	17,555		
Consumer ACLL as a percentage of total consumer loans		5.87%		6.93%		6.96%		6.77%		6.41%		
Corporate ACLL at beginning of period	\$	2,886	\$	3,451	\$	6,824	\$	6,938	\$	5,402		
Adjustment to opening balance for CECL adoption <sup>(1)</sup>	•	(721)	•	-	۳	-	٠	-	•	-		
Adjusted ACLL at beginning of period		2,165		3,451		6,824		6,938		5,402	(22%)	NM
NCLs		(127)		(324)		(325)		(210)		(186)	(11%)	46%
NCLs		127		324		325		210		186	(11%)	46%
Net reserve builds / (releases) for loans Net specific reserve builds / (releases) for loans		1,268 48		2,883 486		267 (161)		(1,529) (91)		(1,273) (38)	17% 58%	NM NM
Provision for credit losses on loans (PCLL)		1,443		3,693	-	431		(1,410)	-	(1,125)	20%	NM
Other, net <sup>(3)</sup> ACLL at end of period (c)	\$	(30) <b>3,451</b>	\$	6,824	\$	6,938	\$	5, <b>402</b>	\$	(7) 4,084		
Corporate ACLUC (9)(10) (c)										<u> </u>		
	\$	1,813	\$	1,859	\$	2,299	\$	2,654	\$	2,011		
Provision (release) for credit losses on unfunded lending commitments  Total allowance for credit losses on loans, leases and	\$	558	\$	113	\$	419	\$	351	\$	(626)		
unfunded lending commitments [sum of (c)]	\$	5,264	\$	8,683	\$	9,237	\$	8,056	\$	6,095		
Corporate ACLL as a percentage of total corporate loans <sup>(11)</sup>		0.81%		1.71%		1.82%		1.42%		1.06%		

Footnotes to this table are on the following page (page 24).

#### The following footnotes relate to the table on the preceding page (page 23):

- (1) On January 1, 2020, Citi adopted Accounting Standards Update (ASU) No. 2016-13, Financial Instruments Credit Losses (CECL) (Topic 326). The ASU introduces a new credit loss methodology requiring earlier recognition of credit losses while also providing additional transparency about credit risk. On January 1, 2020, Citi recorded a \$4.1 billion, or an approximate 29%, pretax increase in the Allowance for credit losses, along with a \$3.1 billion after-tax decrease in Retained earnings and a deferred tax asset increase of \$1.0 billion. This transition impact reflects (i) a \$4.9 billion build to the Allowance for credit losses for Citi's consumer exposures, primarily driven by the impact on credit card receivables of longer estimated tenors under the CECL lifetime expected credit loss methodology compared to shorter estimated tenors under the probable loss methodology under prior U.S. GAAP, net of recoveries; and (ii) a release of \$0.8 billion of reserves related to Citi's corporate net loan loss exposures, largely due to more precise contractual maturities that result in shorter remaining tenors, incorporation of recoveries and use of more specific historical loss data based on an increase in portfolio segmentation across industries and geographies.
  - Attribution of the allowance is made for analytical purposes only, and the entire allowance is available to absorb losses in the portfolios. The balances on page 23 do not include approximately \$0.2 billion of allowance for HTM debt securities and other assets at December 31, 2020.
- (2) See footnote1 on page 1.
- (3) Includes all adjustments to the allowance for credit losses, such as changes in the allowance from acquisitions, dispositions, securitizations, foreign currency translation (FX translation), purchase accounting adjustments, etc.
- (4) 1Q20 consumer includes a decrease of approximately \$456 million related to FX translation. The corporate allowance is predominantly sourced in U.S. dollars.
- (5) 2Q20 consumer includes an increase of approximately \$86 million related to FX translation. The corporate allowance is predominantly sourced in U.S. dollars.
- (6) 3Q20 consumer includes an increase of approximately \$108 million related to FX translation. The corporate allowance is predominantly sourced in U.S. dollars.
- (7) 4Q20 consumer includes an increase of approximately \$292 million related to FX translation.
- 8) 1Q21 consumer includes a decrease of approximately \$84 million related to FX translation.
- (9) Represents additional credit reserves recorded as other liabilities on the Consolidated Balance Sheet.
- (10) The June 30, 2020 corporate ACLUC includes a non-provision transfer of \$68 million, representing reserves on performance guarantees as of March 31, 2020. The reserves on these contracts were reclassified out of the allowance for credit losses on unfunded lending commitments and into other liabilities as of June 30, 2020.
- (11) March 31, 2020, June 30, 2020, September 30, 2020, December 31, 2020 and March 31, 2021 exclude \$4.0 billion, \$5.8 billion, \$5.5 billion, \$7.1 billion and \$7.5 billion, respectively, of loans that are carried at fair value.

NM Not meaningful.

### COMPONENTS OF PROVISION FOR CREDIT LOSSES ON LOANS

(In millions of dollars)

	1Q	2Q 2020 <sup>(1)</sup>		3Q 2020 <sup>(1)</sup>		4Q 2020		1Q 2021		1Q21 Increase/ (Decrease) from	
	2020(1)									4Q20	1Q20
Global Consumer Banking											
Net credit losses	\$ 1,934	\$	1,842	\$	1,598	\$	1,272	\$	1,580	24%	(18%)
Credit reserve build / (release)	2,811	•	2,299	•	34	•	(193)	-	(1,806)	NM	NM
North America	2,011		2,200		٠.		(.00)		(1,000)	••••	
Net credit losses	1,490		1,448		1,182		870		950	9%	(36%)
Credit reserve build / (release)	2.371		1.839		(10)		(85)		(1,417)	NM	NM
Retail Banking	2,0		1,000		(,		(55)		(1,111)	• • • • • • • • • • • • • • • • • • • •	
Net credit losses	37		33		31		31		26	(16%)	(30%)
Credit reserve build / (release)	178		179		(17)		(38)		(117)	NM	NM
Citi-Branded Cards	170		173		(17)		(50)		(117)	INIVI	INIVI
Net credit losses	781		780		647		500		551	10%	(29%)
	1,287		1,310		49				(699)		
Credit reserve build / (release)  Citi Retail Services	1,287		1,310		49		(39)		(699)	NM	NM
	070		005		504		000		070	400/	(440/)
Net credit losses	672		635		504		339		373	10%	(44%)
Credit reserve build / (release)	906		350		(42)		(8)		(601)	NM	NM
Latin America	074		005		000		400				0.50/
Net credit losses	271		205		228		162		365	NM	35%
Credit reserve build / (release)	256		209		(66)		(83)		(163)	(96%)	NM
Retail Banking											
Net credit losses	127		92		90		68		168	NM	32%
Credit reserve build / (release)	118		133		(41)		(73)		(106)	(45%)	NM
Citi-Branded Cards											
Net credit losses	144		113		138		94		197	NM	37%
Credit reserve build / (release)	138		76		(25)		(10)		(57)	NM	NM
Asia <sup>(2)</sup>											
Net credit losses	173		189		188		240		265	10%	53%
Credit reserve build / (release)	184		251		110		(25)		(226)	NM	NM
Retail Banking											
Net credit losses	66		75		69		86		80	(7%)	21%
Credit reserve build / (release)	101		76		37		(4)		(60)	NM	NM
Citi-Branded Cards							` '		` ,		
Net credit losses	107		114		119		154		185	20%	73%
Credit reserve build / (release)	83		175		73		(21)		(166)	NM	NM
Institutional Clients Group											
Net credit losses	127		324		326		210		186	(11%)	46%
Credit reserve build / (release)	1,316		3,370		106		(1,620)		(1,312)	`19% <sup>´</sup>	NM
Corporate / Other											
Net credit losses	(2)		(5)		(5)		(10)		(18)	(80%)	NM
Credit reserve build / (release)	191		160		(128)		(35)		(109)	NM	NM
Total provision for credit losses on loans	\$ 6,377	\$	7,990	\$	1,931	\$	(376)	\$	(1,479)	NM	NM

<sup>(1)</sup> See footnote1 on page 1.(2) Asia GCB includes NCLs and credit reserve builds (releases) for certain EMEA countries for all periods presented.

NM Not meaningful.

#### NON-ACCRUAL ASSETS

(In millions of dollars)

	1Q 2020			4Q 1C 2020 202		crease/ se) from 1Q20	
Non-accrual loans <sup>(1)</sup> Corporate non-accrual loans by region North America EMEA Latin America Asia	\$ 1,138 720 447 179	\$ 2,466 812 585 153	\$ 2,018 \$ 720 609 237	661 719 219	1,566 (19%) 591 (11%) 739 3% 210 (4%)	38% (18%) 65% 17%	
Total	\$ 2,484	\$ 4,016	\$ 3,584 \$	\$ 3,527	3,106 (12%)	25%	
Consumer non-accrual loans by region <sup>(1)</sup> North America Latin America Asia <sup>(2)</sup> Total	\$ 926 489 284 <b>\$ 1,699</b>	\$ 928 608 293 <b>\$ 1,829</b>	\$ 934 \$ 493 263 <b>\$ 1,690</b> \$	774 308	961 (9%) 720 (7%) 303 (2%) 1,984 (7%)	4% 47% 7% 1 <b>7%</b>	
Other real estate owned (OREO) <sup>(3)</sup> Institutional Clients Group Global Consumer Banking Corporate/Other Total	\$ 19 4 27 <b>\$ 50</b>	\$ 17 4 23 <b>\$ 44</b>	\$ 13 \$ 11 18 <b>\$</b> 42 <b>\$</b>	11 \$ 10 22 43 \$	10 (9%) 13 30% 20 (9%)	(47%) NM (26%) (14%)	
OREO by region North America EMEA Latin America Asia	\$ 35 1 6 8 \$ 50	\$ 32 - 6 6 6 \$ 44	\$ 22 \$	7 17	14 (26%) 	(60%) (100%) 67% NM (14%)	
Non-accrual assets (NAA) <sup>(4)</sup> Corporate non-accrual loans Consumer non-accrual loans Non-accrual loans (NAL) OREO Non-Accrual Assets (NAA) NAL as a percentage of total loans	\$ 2,484 1,699 4,183 50 \$ 4,233	\$ 4,016 1,829 5,845 44 \$ 5,889	\$ 3,584 \$ 1,690 5,274 42 \$ 5,316 \$	2,141 5,668 43 5,711 \$	3,106 (12%) 1,984 (7%) 5,090 (10%) 43 - 5,133 (10%)	25% 17% 22% (14%) <b>21%</b>	
NAA as a percentage of total assets	0.19%	0.26%	0.24%	0.25%	0.22%		
Allowance for loan losses as a percentage of NAL	487%	450%	501%	440%	425%		

<sup>(1)</sup> Corporate loans are placed on non-accrual status based upon a review by Citigroup's risk officers. Corporate non-accrual loans may still be current on interest payments. With limited exceptions, the following practices are applied for consumer loans: consumer loans, excluding credit cards and mortgages, are placed on non-accrual status at 90 days past due, and are charged off at 120 days past due; residential mortgage loans are placed on non-accrual status at 90 days past due and written down to net realizable value at 180 days past due. Consistent with industry conventions, Citigroup generally accrues interest on credit card loans until such loans are charged off, which typically occurs at 180 days contractual delinquency. As such, the non-accrual loan disclosures do not include credit card loans. The balances above represent non-accrual loans within Consumer Loans and Corporate Loans on the Consolidated Balance Sheet.

### NM Not meaningful.

<sup>(2)</sup> Asia GCB includes balances for certain EMEA countries for all periods presented.

<sup>(3)</sup> Represents the carrying value of all property acquired by foreclosure or other legal proceedings when Citigroup has taken possession of the collateral. Also includes former premises and property for use that is no longer contemplated.

<sup>(4)</sup> There is no industry-wide definition of non-accrual assets. As such, analysis against the industry is not always comparable.

# CET1 CAPITAL AND SUPPLEMENTARY LEVERAGE RATIOS, TANGIBLE COMMON EQUITY, BOOK VALUE PER SHARE AND TANGIBLE BOOK VALUE PER SHARE

(In millions of dollars or shares, except per share amounts and ratios)

Common Equity Tier 1 Capital Ratio and Components <sup>(1)</sup>	March 31, 2020 <sup>(2)</sup>		June 30, 2020 <sup>(2)</sup>		September 30, 2020 <sup>(2)</sup>		December 31, 2020		March 31, 2021 <sup>(3)</sup>	
Citigroup common stockholders' equity <sup>(4)</sup>	\$	174,846	\$	173,877	\$	176,047	\$	180,118	\$	182,402
Add: qualifying noncontrolling interests Regulatory capital adjustments and deductions:		138		145		141		141		132
Regulatory capital adjustments and deductions:  Add:										
CECL transition and 25% provision deferral <sup>(5)</sup>		4,112		5,503		5,638		5,348		4,359
Less:		2,020		2,094		1.859		1.593		1,037
Accumulated net unrealized gains (losses) on cash flow hedges, net of tax  Cumulative unrealized net gain (loss) related to changes in fair value of financial		2,020		2,094		1,659		1,593		1,037
liabilities attributable to own creditworthiness, net of tax		2,838		393		29		(1,109)		(1,172)
Intangible assets:  Goodwill, net of related deferred tax liabilities (DTLs) <sup>(6)</sup>		20,123		20.275		20,522		24 424		20,854
Identifiable intangible assets other than mortgage servicing rights		20,123		20,275		20,522		21,124		20,654
(MSRs), net of related DTLs		3,953		3,866		4,248		4,166		4,053
Defined benefit pension plan net assets		1,052		960		949		921		1,485
Deferred tax assets (DTAs) arising from net operating loss, foreign tax credit and general business credit carry-forwards		12,257		12,315		12,061		11,638		11,691
Common Equity Tier 1 Capital (CET1)	\$	136,853	\$	139,622	\$	142,158	\$	147,274	\$	148,945
Risk-Weighted Assets (RWA) <sup>(5)</sup>	<u> </u>	1,231,323	\$	1,213,940	\$	1,219,054	\$	1,255,284	\$	1,271,211
Common Equity Tier 1 Capital ratio (CET1/RWA)	Ψ	11.11%	Ψ	11.50%	Ψ	11.66%	Ψ_	11.73%	_ Ψ	11.7%
		11.1170		11.0070	_	11.0070	_	11.7070		11.770
Supplementary Leverage Ratio and Components										
Common Equity Tier 1 Capital (CET1) <sup>(5)</sup>	\$	136,853	\$	139,622	\$	142,158	\$	147,274	\$	148,945
Additional Tier 1 Capital (AT1) <sup>(7)</sup>		17,609		17,988	_	18,153	_	19,779	_	21,540
Total Tier 1 Capital (T1C) (CET1 + AT1)	\$	154,462	\$	157,610	\$	160,311	\$	167,053	\$	170,485
Total Leverage Exposure (TLE) <sup>(5)(8)</sup>	\$ 2	2,591,883	\$	2,374,170	\$	2,349,620	\$	2,386,881	\$	2,445,848
Supplementary Leverage ratio (T1C/TLE)		5.96%		6.64%		6.82%		7.00%	-	7.0%
Tangible Common Equity, Book Value Per Share and Tangible Book Value										
Per Share Common stockholders' equity	\$	174.695	\$	173.726	\$	175.896	\$	179.962	\$	182,269
Less:	Ψ	174,000	Ψ	173,720	Ψ	173,030	Ψ	173,302	Ψ	102,203
Goodwill		21,264		21,399		21,624		22,162		21,905
Intangible assets (other than MSRs) Tangible common equity (TCE)	•	4,193 149,238	\$	4,106 148,221	\$	4,470 149,802	\$	4,411 153,389	\$	4,308 156,056
Common shares outstanding (CSO)	•	2,081.8	<u> </u>	2,081.9	<b>3</b>	2,082.0	2	2,082.1	<b></b>	2,067.0
Book value per share (common equity/CSO)	\$	83.92	\$	83.45	\$	84.48	\$	86.43	\$	88.18
Tangible book value per share (TCE/CSO)	\$	71.69	\$	71.20	\$	71.95	\$	73.67	\$	75.50
Tangasa Soon Talab por Silato (102/000)	Ψ	7 1.00	Ψ	11.20	<u> </u>	7 1.00	<u> </u>	10.01	Ψ	70.00

<sup>(1)</sup> See footnote 3 on page 1.

<sup>(2)</sup> See footnote 1 on page 1.

<sup>(3)</sup> Preliminary.

<sup>(4)</sup> Excludes issuance costs related to outstanding preferred stock in accordance with Federal Reserve Board regulatory reporting requirements.

<sup>(5)</sup> See footnote 5 on page 1.

<sup>(6)</sup> Includes goodwill "embedded" in the valuation of significant common stock investments in unconsolidated financial institutions.

<sup>(7)</sup> Additional Tier 1 Capital primarily includes qualifying noncumulative perpetual preferred stock and qualifying trust preferred securities.

<sup>(8)</sup> Commencing with the second quarter of 2020, Citigroup's TLE temporarily excludes U.S. Treasuries and deposits at Federal Reserve banks. For additional information, please refer to the "Capital Resources" section of Citigroup's 2020 Form 10-K. This temporary SLR relief will expire as scheduled after March 31, 2021