Second Quarter 2017 Fixed Income Investor Review

July 20, 2017

John Gerspach Chief Financial Officer



Agenda

1H'17 Results

- \$8B of net income, up 6% year-over-year
- Efficiency ratio of 58%
- 9.7% RoTCE excluding impact of disallowed DTA⁽¹⁾

Balance Sheet

- Growth in average cash, loans and deposits
- Credit quality remained strong

Issuance

- Issuance program summary
- Long-term debt issuance and redemption guidance

Liquidity & Capital

- 125% average Liquidity Coverage Ratio (LCR)
- 13.0% Common Equity Tier 1 (CET1) Capital Ratio⁽²⁾
- 7.2% Supplementary Leverage Ratio (SLR)⁽²⁾

Note: RoTCE: Return on Tangible Common Equity.

⁽¹⁾ Preliminary. RoTCE excluding the impact of disallowed deferred tax assets (DTA) is a non-GAAP financial measure. For additional information on this measure, please refer to Slide 29.



Summary Financial Results

(\$MM, except EPS)

	2Q'17	1Q'17	%△	2Q'16	%△	1H'17	%△
Revenues	\$17,901	\$18,120	(1)%	\$17,548	2%	\$36,021	3%
Operating Expenses	10,506	10,477	0%	10,369	1%	20,983	0%
Efficiency Ratio	59%	58%		59%		58%	
Net Credit Losses	1,710	1,709	0%	1,616	6%	3,419	2%
Net LLR Build / (Release) ⁽¹⁾	(16)	(77)	79%	(256)	94%	(93)	NM
PB&C	23	30	(23)%	49	(53)%	53	(61)%
Cost of Credit	1,717	1,662	3%	1,409	22%	3,379	(2)%
ВТ	5,678	5,981	(5)%	5,770	(2)%	11,659	8%
let Income	\$3,872	\$4,090	(5)%	\$3,998	(3)%	\$7,962	6%
Return on Assets	0.83%	0.91%		0.89%		0.87%	
Return on Tangible Common Equity ⁽²⁾	7.8%	8.5%		8.0%		8.2%	
PS	\$1.28	\$1.35	(5)%	\$1.24	3%	\$2.63	12%
Average Diluted Shares	2,739	2,766	(1)%	2,916	(6)%	2,752	(6)%
Average Assets (\$B)	\$1,869	\$1,831	2%	\$1,807	3%	¦ \$1,850	3%
Average Assets (Constant \$B)	\$1,869	\$1,843	1%	\$1,804	4%	\$1,850	4%
verage Loans (Constant \$B)	634	628	1%	619	3%	629	2%
Average Deposits (Constant \$B)	960	948	1%	930	3%	950	4%

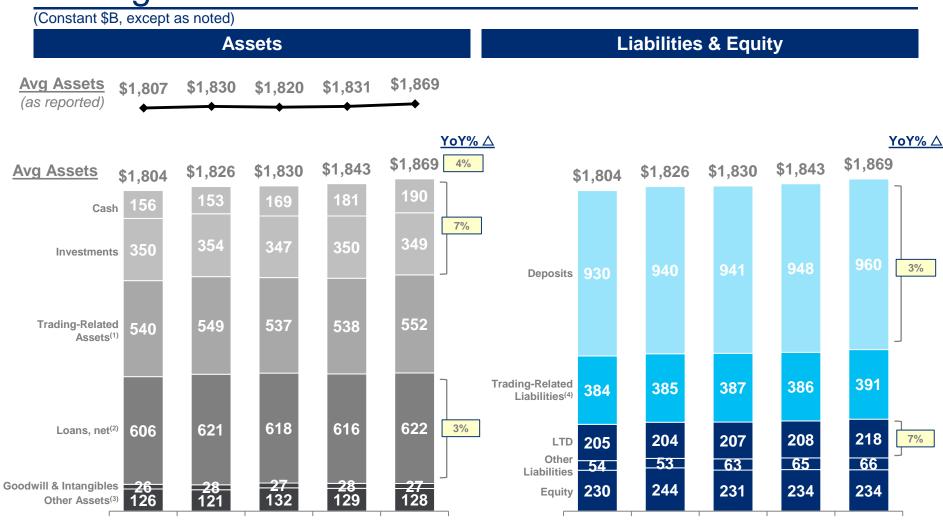
Note: Totals may not sum due to rounding. EBT: Earnings before tax. EPS: Earnings per share. NM: Not meaningful. Constant dollars exclude the impact of foreign exchange translation into U.S. dollars for reporting purposes, and represents a non-GAAP financial measure. For a reconciliation of constant dollars to reported results, please refer to Slide 29.



^{3 (1)} Includes provision for unfunded lending commitments.

²⁾ Preliminary. RoTCE is a non-GAAP financial measure. For additional information on this measure, please refer to Slide 29.

Average Balance Sheet Trends



Note: Totals may not sum due to rounding. LTD: Long-term debt. For a reconciliation of constant dollars to reported results, please refer to Slide 29.

2Q'17

1Q'17

- (1) Trading-related assets include federal funds sold and securities borrowed or purchased under agreement to resell, trading account assets and brokerage receivables.
- (2) Represents loans net of allowance for loan losses.

3Q'16

4Q'16

(3) Other assets include MSRs and all other assets.

2Q'16

(4) Trading-related liabilities include federal funds purchased and securities loaned or sold under agreement to repurchase, trading account liabilities, short-term borrowings and C brokerage payables.

2Q'16

3Q'16

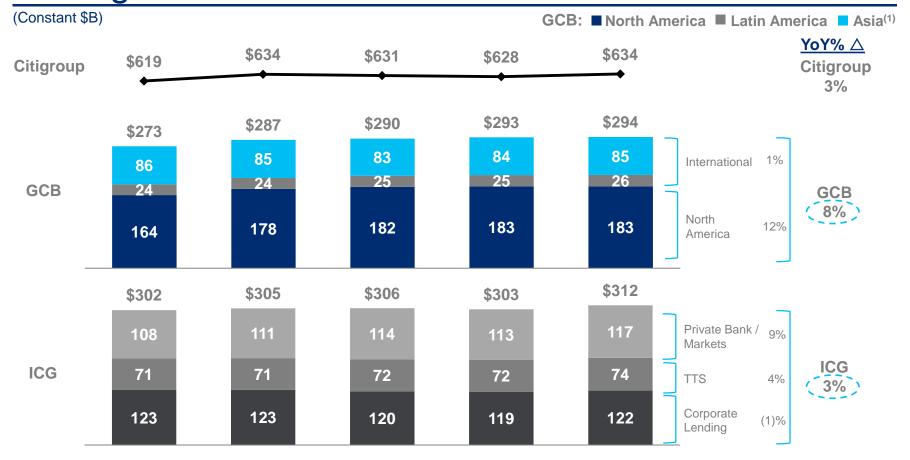
4Q'16

1Q'17

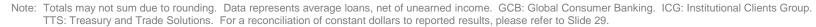
2Q'17

Average Loan Trends

5

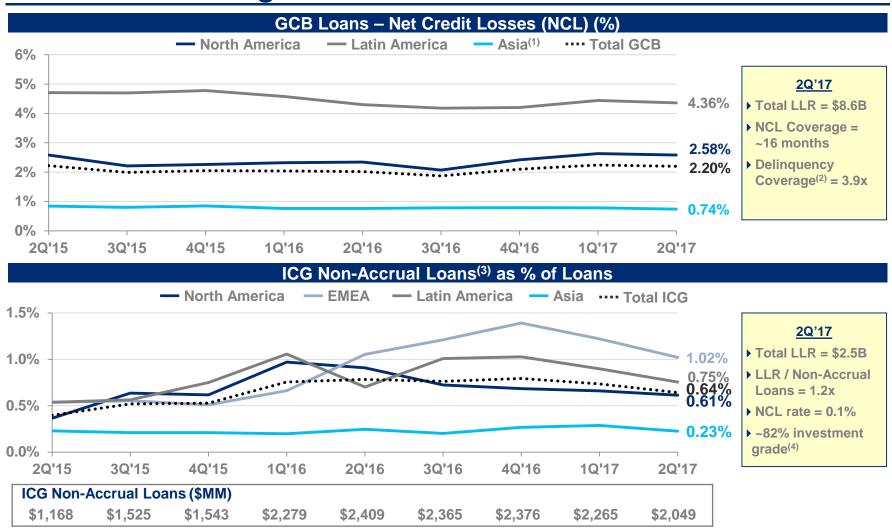








GCB & ICG Regional Credit Trends



Note: NCL rates shown are percentages of average consumer or corporate loans. Non-accrual loans shown as percentages of end-of-period corporate loans. LLR: Loan Loss Reserves.

- Asia consumer includes the results of operations of consumer activities in certain EMEA countries for all periods presented.
- (2) Loan loss reserves divided by 90+ day delinquencies.
- (3) Non-accrual loans as defined in Citigroup's 2016 Form 10-K.
- (4) Facility rating. Preliminary. As part of its risk management process, Citi assigns internal numeric risk ratings to its corporate loan facilities based on quantitative and qualitative assessments of the obligor and facility. Excludes Private Bank loans managed on a delinquency basis and loans carried at fair value.

Average Deposit Trends

(Constant \$B) YoY% △ \$960 \$948 \$940 \$941 \$930 Citigroup Citigroup 3% \$307 \$307 \$301 \$304 \$297 118 115 121 122 117 International **GCB** North 186 185 2% 182 184 186 America \$630 \$623 \$615 \$622 \$609 Markets / 84 83 81 82 3% Sec. Svcs. Banking 121 122 123 115 119 6% (ex-TTS)(1) **ICG** Treasury & Trade 412 412 417 419 424 3% Solutions (TTS) Corp / Other \$24 \$25 \$20 \$22 \$15 Corp / Other (8)% 2Q'16 1Q'17 3Q'16 4Q'16 2Q'17

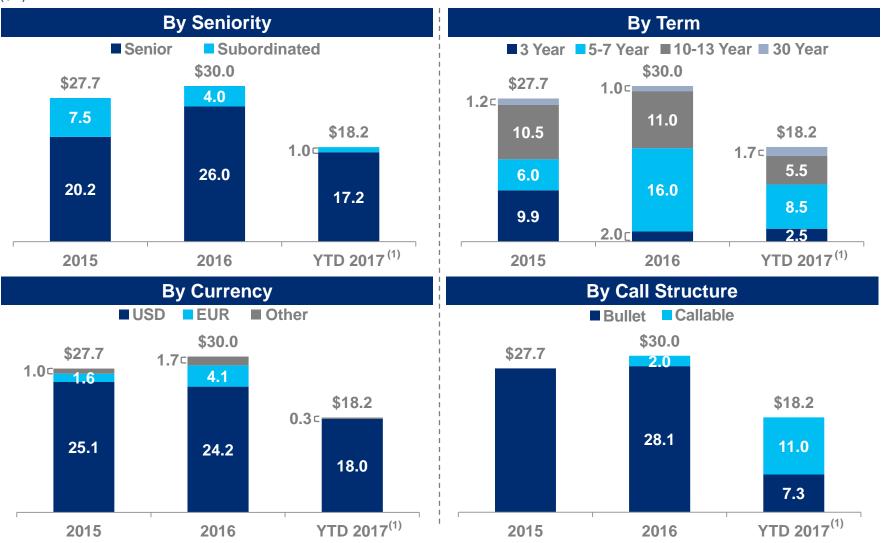


Note: Totals may not sum due to rounding. For a reconciliation of constant dollars to reported results, please refer to Slide 29.

(1) Banking ex-TTS includes Private Bank and Issuer Services.

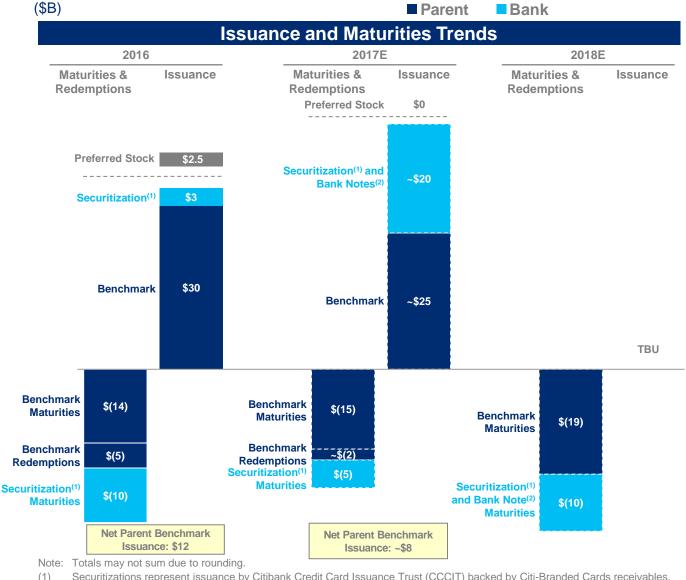
Parent Benchmark Issuance Program Summary

(\$B)





Benchmark & Securitization: Issuance & Maturities



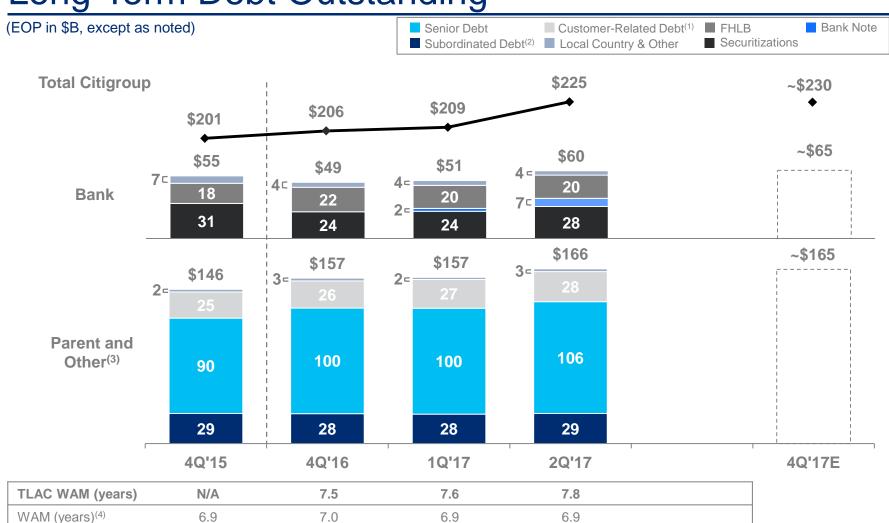
YTD 2017 **Maturities &** Issuance Redemptions **Preferred Stock** \$0 Securitization(1) and \$15 Bank Notes(2) \$18 **Benchmark** Benchmark[®] **Maturities** \$(8) **Benchmark** Redemptions **□**\$(1) Securitization⁽¹⁾ \$(3) **Maturities Net Parent Benchmark** Issuance: ~\$10

YTD 2017⁽³⁾

- Securitizations represent issuance by Citibank Credit Card Issuance Trust (CCCIT) backed by Citi-Branded Cards receivables.
- (2)Bank notes represent unsecured benchmark debt issued by Citibank, N.A.
- (3)Includes \$6B of issuances priced through July 20, 2017.



Long-Term Debt Outstanding



Note: Totals may not sum due to rounding. FHLB: Federal Home Loan Banks. TLAC: Total Loss-Absorbing Capacity.

- Customer-related debt includes structured notes, such as equity- and credit-linked notes, as well as non-structured notes.
- Includes Trust Preferred Securities of \$2B for all periods presented. (2)
- Includes long-term debt issued to third parties by Citigroup Inc., the parent holding company, and Citi's non-bank subsidiaries (including broker-dealer subsidiaries) that are (3)consolidated into Citigroup Inc.



Total Loss-Absorbing Capacity Requirements

(\$B)

		U.S. Final	Rule ⁽¹⁾
	2Q'17	Total Loss- Absorbing Capacity (TLAC)	Long-Term Debt (LTD)
Senior Debt – Benchmark Subordinated Debt – Benchmark Customer-Related Debt	\$106 27 28	\$86 27 7	\$80 26 7
Total Long-Term Debt Additional Tier 1 (AT1) Capital ⁽²⁾ Common Equity Tier 1 (CET1) Capital ⁽²⁾ Estimated Eligible Amount	\$20 \$155	\$121 \$18 \$155 \$294	\$113 - - - \$113
Risk-Weighted Assets (RWA) ⁽²⁾ and Ratios Required Ratios – Full Implementation Surplus	\$1,189	24.7% 22.5% ⁽³⁾ \$26	9.5% 9.0% ⁽⁴⁾ \$6
Total Leverage Exposure (TLE) ⁽²⁾ and Ratios Required Ratios – Full Implementation Surplus	\$2,418	12.2% 9.5% \$64	4.7% 4.5% (\$4)

Note: Totals may not sum due to rounding. Citi's discussion, assumptions and estimates of TLAC and LTD are based on Citi's interpretation of the Federal Reserve Board's final rule issued January 2017 and are subject to further regulatory guidance.

⁽²⁾ Preliminary. CET1 Capital, AT1 Capital, RWA and TLE reflect full implementation of the U.S. Basel III rules. RWA are based on the U.S. Basel III Standardized Approach. For additional information, please refer to Slides 27 and 28.







LTD estimates based on unpaid principal balance.

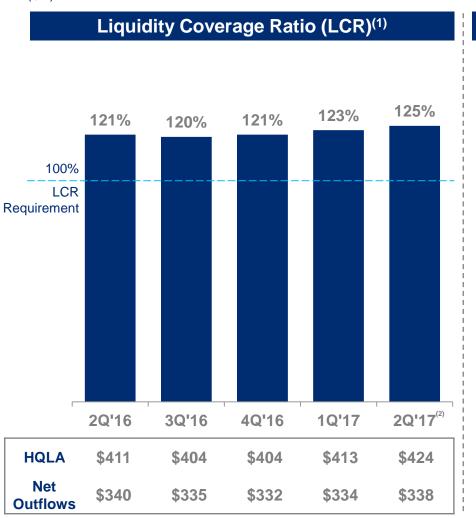
Citigroup – Net Interest Revenue & Margin

(NIR in Constant \$B) ■ Core Accrual Trading-Related Legacy Assets — Citigroup NIM — Core Accrual NIM 3.55% 3.53% 3.49% 3.48% 3.45% 3.44% 2.92% 2.86% 2.86% 2.79% 2.74% 2.72% 2Q'17 2Q'17 QoQ% △ YoY% △ \$11.48 \$11.28 2% \$11.24 \$11.18 \$11.17 \$10.93 0.48 (30)% (49)% 0.41 0.62 0.55 0.40 1.10 0.890.93 19% 0.75 (29)% 1.22 1.26 9.95 10.00 9.90 9.78 7% 2% 9.41 9.38 1Q'16 2Q'16 3Q'16 4Q'16 1Q'17 2Q'17 Core Accrual Net Interest Revenue / Day (Constant \$MM) 1% \$103.4 \$103.0 \$107.6 \$108.1 \$108.7 \$109.9

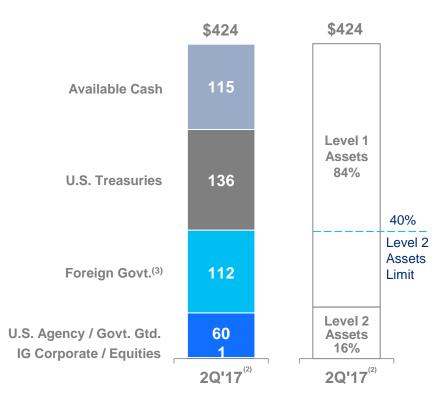


Regulatory Liquidity Metrics

(\$B)







Note: Totals may not sum due to rounding. IG: Investment Grade.

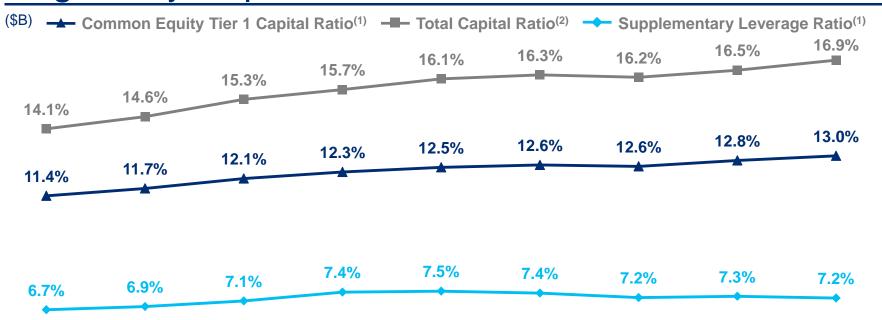


⁽¹⁾ LCR based on average HQLA and average net outflows, pursuant to the Federal Reserve Board's final rule on LCR disclosure requirements issued December 2016.

^{13 (2)} Preliminary.

⁽³⁾ Includes securities issued or guaranteed by foreign sovereigns, agencies and multilateral development banks.

Regulatory Capital Metrics



2Q'15	3Q'15	4Q'15	1Q'16	2Q'16	3Q'16	4Q'16	1Q'17 ⁽³⁾	2Q'17
Risk-Weigh	nted Assets (E	Basel III Adva	nced Approac	ches)				
\$1,279	\$1,254	\$1,216	\$1,240	\$1,233	\$1,228	\$1,190	\$1,191	\$1,184
Risk-Weigh	nted Assets (E	Basel III Stand	dardized Appı	oach)				
\$1,212	\$1,192	\$1,163	\$1,177	\$1,181	\$1,166	\$1,148	\$1,166	\$1,189
Total Lever	age Exposure	е						
\$2,386	\$2,364	\$2,318	\$2,300	\$2,327	\$2,361	\$2,345	\$2,372	\$2,418

Note: 2Q'17 data is preliminary. Certain reclassifications have been made to the prior periods' presentation to conform to the current period's presentation.

(3) See footnote 3 on page 28.



⁽¹⁾ For additional information, please refer to Slides 27 and 28.

Total Capital Ratio, which reflects full implementation of the U.S. Basel III rules, is a non-GAAP financial measure. Total Capital ratio for all periods presented was derived under the U.S. Basel III Advanced Approaches framework.

Key Takeaways

Operating Performance

- \$8B 1H'17 net income
- Efficiency ratio of 58% in 1H'17
- 9.7% 1H'17 RoTCE excluding impact of disallowed DTA⁽¹⁾

Strong, Regulatory-Compliant Balance Sheet

- Estimated \$4B surplus under TLAC LTD leverage requirement
- 125% average LCR
- Estimated NSFR >100%
- 13.0% CET1 Capital Ratio⁽²⁾
- 7.2% SLR⁽²⁾

Diversified Funding Sources

- \$18B of benchmark debt issued across multiple tenors, structures and currencies year-to-date⁽³⁾
- \$8B of CCCIT securitizations year-to-date
- Issued \$7B under bank note program











Certain statements in this presentation, including without limitation Citi's estimated compliance with the Federal Reserve Board's TLAC rules, are "forward-looking statements" within the meaning of the rules and regulations of the U.S. Securities and Exchange Commission. These statements are based on management's current expectations and are subject to uncertainty and changes in circumstances. These statements are not guarantees of future results or occurrences. Actual results and capital and other financial condition may differ materially from those included in these statements due to a variety of factors, including, among others, the precautionary statements included in this presentation and those contained in Citigroup's filings with the U.S. Securities and Exchange Commission, including without limitation the "Risk Factors" section of Citigroup's 2016 Form 10-K. Any forward-looking statements made by or on behalf of Citigroup speak only as to the date they are made, and Citi does not undertake to update forward-looking statements to reflect the impact of circumstances or events that arise after the date the forwardlooking statements were made.





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Regulatory Landscape Update

		CCAR / DFAST	Final Rule	Received non-objection to 2017 capital plan														
Capital																Revised RWA Methodologies	Final Rule / Proposed	 <u>Credit Risk</u> – Proposed BCBS rules issued December 2015 and March 2016 <u>Market Risk</u> – Final BCBS rule issued January 2016 (FRTB) <u>Operational Risk</u> – Proposed BCBS rule issued March 2016
Requirements		GSIB Surcharge	Final Rule / Proposed	Final U.S. rule issued August 2015Proposed BCBS rule revisions issued March 2017														
						Leverage Ratio ⁽¹⁾	Final Rules / Proposed	 Final U.S. SLR rules issued May 2014 and September 2014 Proposed BCBS rule issued April 2016 										
		TLAC	Final Rule	Final U.S. rule issued January 2017														
Liquidity		LCR	Final Rules	 Final U.S. rule issued October 2014 Final U.S. LCR disclosures rule issued December 2016 														
Requirements		NSFR	Final Rule / Proposed	Final BCBS rule issued October 2014Proposed U.S. rule issued June 2016														
		Resolution & Recovery	Final Rule	2017 resolution plan submitted July 2017														
Other		SCCL	Proposed	Proposed U.S. rule issued March 2016														
Requirements		Volcker Rule	Final Rule	Implemented July 2015														
		Derivatives Reform	Various	Multiple reforms in various jurisdictions														

Note: BCBS = Basel Committee on Banking Supervision. CCAR = Comprehensive Capital Analysis and Review. DFAST = Dodd-Frank Act Stress Testing.

FRTB = Fundamental Review of the Trading Book. GSIB = Global Systemically Important Bank. LCR = Liquidity Coverage Ratio.

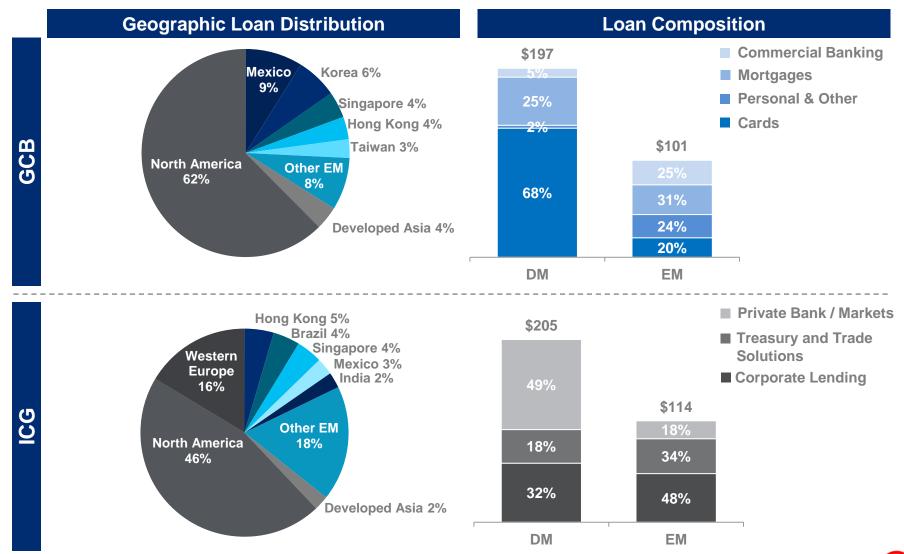
NSFR = Net Stable Funding Ratio. SCCL = Single-Counterparty Credit Limit. SLR: Supplementary Leverage Ratio. TLAC = Total Loss-Absorbing Capacity.

(1) The Basel III leverage ratio framework under consideration by the BCBS is most closely aligned with the U.S. Basel III SLR.



Regional Credit Portfolio

(2Q'17 EOP in \$B)





Consumer Credit

(Constant \$B)

	2Q'17 L	oans	Growth	Growth	90-	+ DPD Rat	io	NCL Ratio		
	(\$B)	(%)	YoY %	QoQ %	2Q'17	1Q'17	2Q'16	2Q'17	1Q'17	2Q'16
Korea	19.0	6.4%	(3.4)%	(0.5)%	0.2%	0.2%	0.2%	0.3%	0.4%	0.3%
Singapore	12.2	4.1%	(6.6)%	0.7%	0.1%	0.1%	0.1%	0.4%	0.5%	0.4%
Australia	10.9	3.6%	2.7%	0.3%	0.7%	0.7%	0.6%	1.3%	1.1%	1.4%
Hong Kong	10.5	3.5%	2.1%	2.9%	0.1%	0.1%	0.2%	0.1%	0.2%	0.4%
Taiwan	8.6	2.9%	2.6%	3.0%	0.2%	0.2%	0.1%	0.3%	0.3%	0.3%
India	6.5	2.2%	0.3%	2.3%	0.7%	0.7%	0.7%	0.7%	1.0%	0.8%
Malaysia	4.5	1.5%	(0.7)%	0.3%	1.0%	1.0%	1.0%	0.6%	0.6%	0.6%
China	4.4	1.5%	0.4%	1.9%	0.2%	0.2%	0.2%	0.5%	0.4%	0.2%
Thailand	2.0	0.7%	0.1%	(0.5)%	1.5%	1.6%	1.5%	2.5%	2.7%	2.6%
Indonesia	1.1	0.4%	(1.5)%	2.2%	1.7%	1.6%	1.4%	4.4%	4.8%	4.4%
All Other	1.3	0.4%	12.5%	4.8%	1.3%	1.3%	1.4%	2.7%	3.0%	3.1%
Asia	81.1	27.2%	(0.8)%	1.1%	0.4%	0.4%	0.4%	0.6%	0.7%	0.7%
Poland	1.8	0.6%	5.3%	2.4%	0.5%	0.5%	0.5%	1.0%	1.0%	0.7%
UAE	1.4	0.5%	9.4%	3.7%	1.5%	1.5%	1.4%	4.3%	4.6%	4.1%
Russia	1.0	0.3%	0.3%	2.0%	0.8%	0.8%	0.9%	2.1%	2.1%	2.5%
All Other	0.2	0.1%	(0.2)%	1.0%	1.3%	1.5%	0.9%	3.9%	3.8%	2.7%
EMEA	4.5	1.5%	5.1%	2.7%	0.9%	1.0%	0.9%	2.5%	2.6%	2.4%
Latin America	26.5	8.9%	7.5%	2.6%	1.2%	1.1%	1.2%	4.4%	4.3%	4.3%
Total International	112.1	37.6%	1.3%	1.5%	0.6%	0.6%	0.6%	1.6%	1.6%	1.5%
North America	186.4	62.4%	6.2%	2.5%	0.8%	0.9%	0.7%	2.6%	2.6%	2.3%
Global Consumer Banking	298.5	100.0%	4.3%	2.1%	0.7%	0.8%	0.7%	2.2%	2.2%	2.0%
Corp / Other Consumer:										
North America	24.9	NM	(30.3)%	(8.5)%	2.3%	2.4%	2.1%	(0.1)%	0.6%	0.3%
International	1.8	NM	(66.1)%	(9.0)%	3.5%	3.8%	3.2%	5.1%	5.1%	5.1%



ICG – Corporate Credit Exposure ex-Private Bank

(\$B)

Exposures									
Exposure Type	2Q'17	1Q'17							
Direct outstandings	\$239	\$231							
Unfunded lending commitments	347	357							
Total	\$586	\$588							

Industry Composition – % of Portfolio

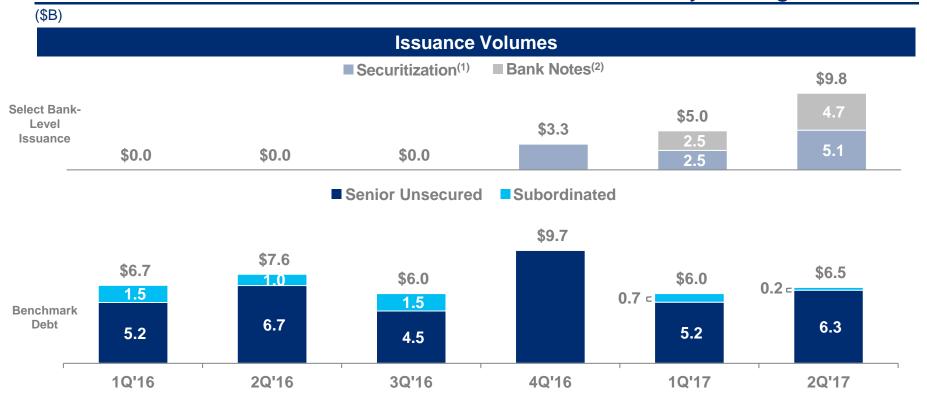
Industry	2Q'17	1Q'17
Transportation and industrial	21%	21%
Consumer retail and health	17	16
Technology, media and telecom	11	12
Power, chemical, metals & mining	10	11
Energy	9	8
Real estate	8	7
Banks / broker-dealers	7	6
Hedge funds	5	5
Public sector	5	5
Insurance & special purpose entities	5	5
Other industries	2	4
Total	100%	100%

Geographic Distribution – % of Portfolio							
Region	2Q'17	1Q'17					
North America	55 %	53 %					
EMEA	26	26					
Asia	12	13					
Latin America	7	8					
Total	100 %	100 %					

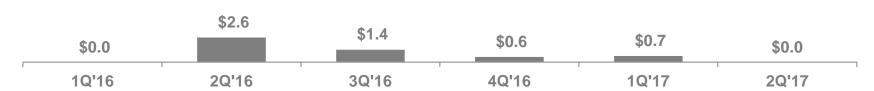
Ratings Detail – % of Portfolio							
	2Q'17	1Q'17					
AAA/AA/A	49 %	48 %					
BBB	34	34					
BB/B	16	16					
CCC or below	1	2					
Unrated	-	-					
Total	100 %	100 %					



Benchmark Debt and Preferred Stock: Issuance & Liability Management



Liability Management Activity – Benchmark Debt Tenders / Buybacks



Note: Totals may not sum due to rounding.

(2) Bank notes represent unsecured benchmark debt issued by Citibank, N.A.



⁽¹⁾ Securitizations represent issuance by CCCIT backed by Citi-Branded Cards receivables.

Select Additional Tier 1 Capital Securities⁽¹⁾

Preferred Stock & Trust Preferred Securities

Series	Par Value	Issue Date	Face Amount (\$B)	Current Dividend Rate	First Call Date	Dividend Rate After First Call Date ⁽²⁾
Series T	\$1,000	4/25/2016	\$1.50	6.250%	8/15/2026	LIBOR + 4.517%
Series S	25	2/2/2016	1.04	6.300%	2/12/2021	6.300%
Series R	1,000	11/13/2015	1.50	6.125%	11/15/2020	LIBOR + 4.478%
Series Q	1,000	8/12/2015	1.25	5.950%	8/15/2020	LIBOR + 4.095%
Series P	1,000	4/24/2015	2.00	5.950%	5/15/2025	LIBOR + 3.905%
Series O	1,000	3/20/2015	1.50	5.875%	3/27/2020	LIBOR + 4.059%
Series N	1,000	10/29/2014	1.50	5.800%	11/15/2019	LIBOR + 4.093%
Series M	1,000	4/30/2014	1.75	6.300%	5/15/2024	LIBOR + 3.423%
Series L	25	2/12/2014	0.48	6.875%	2/12/2019	6.875%
Series K	25	10/31/2013	1.50	6.875%	11/15/2023	LIBOR + 4.130%
Series J	25	9/19/2013	0.95	7.125%	9/30/2023	LIBOR + 4.040%
Series D	1,000	4/30/2013	1.25	5.350%	5/15/2023	LIBOR + 3.466%
Series C	25	3/26/2013	0.58	5.800%	4/22/2018	5.800%
Series B	1,000	12/13/2012	0.75	5.900%	2/15/2023	LIBOR + 4.230%
Series A	1,000	10/29/2012	1.50	5.950%	1/30/2023	LIBOR + 4.068%
Citigroup Capital XIII(3)	25	10/05/2010	2.25	LIBOR + 6.37% ⁽⁴⁾	10/30/2015	LIBOR + 6.370%

Note:

- (1) Offerings 2010 present.
- (2) Based on three-month LIBOR, as applicable.
- (3) Citigroup Capital XIII represent trust preferred securities (TruPs) that are permanently grandfathered as Additional Tier 1 Capital under the U.S. Basel III rules.
- Reflects dividend to third party investors on TruPS.



OCI and Other Effects on Capital

OCI Impacts on Common Equity Tier 1 Capital Ratio⁽¹⁾

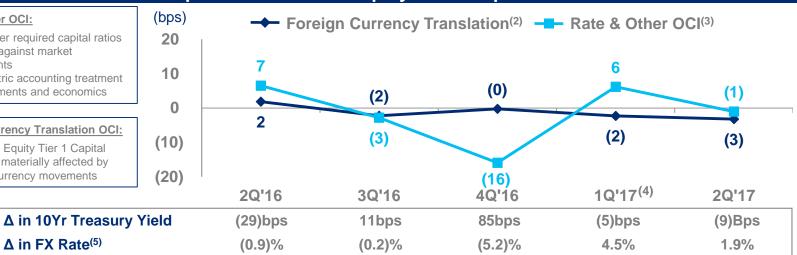
Rate & Other OCI:

- Buffer over required capital ratios protects against market movements
- Asymmetric accounting treatment of investments and economics

Foreign Currency Translation OCI:

Common Equity Tier 1 Capital ratio not materially affected by foreign currency movements

△ in FX Rate⁽⁵⁾



Changes in Tangible Common Equity (TCE)(1)

(\$B)

				(4)	
TCE Changes:	2Q'16	3Q'16	4Q'16	1Q'17 ⁽⁴⁾	2Q'17
Beginning TCE	\$183.7	\$184.6	\$184.4	\$179.0	\$181.4
Net Income	4.0	3.8	3.6	4.1	3.9
∆FX Translation ⁽⁶⁾	(0.4)	(0.4)	(1.7)	0.7	0.5
Δ Investment Securities OCI	0.9	(0.4)	(2.4)	0.7	(0.0)
△ Cash Flow Hedge & Pension OCI	0.1	(0.1)	0.1	(0.0)	(0.0)
Share Repurchases & Common Dividends	(1.5)	(3.0)	(4.7)	(2.2)	(2.2)
Other Δ in TCE ⁽⁷⁾	(2.2)	(0.1)	(0.2)	(0.9)	(0.1)
Ending TCE	\$184.6	\$184.4	\$179.0	\$181.4	\$183.4
△ OCI % TCE ⁽⁸⁾	0.3%	(0.6%)	(2.4%)	0.7%	0.2%

Totals may not sum due to rounding.

- (1) TCE is a non-GAAP financial measure. For additional information, please refer to Slide 28.
- (2)Citi's CET1 Capital ratio (bps) also includes foreign currency translation impacts in RWA.
- Includes unrealized gains and losses on investment securities (Investment Securities OCI) and defined benefit plans liability adjustments on an after-tax basis. (3)
- See footnote 3 on page 28. (4)
- (5)FX rate change is a weighted average of FX spot rates based upon the guarterly average GAAP capital exposure.
- Includes the impact of FX translation on goodwill and other intangibles.
- Includes the impact of preferred dividends and other TCE changes, as well as the impact of DVA FVO.
- (8)Includes the impact of FX translation, investment securities OCI, cash flow hedge & pension OCI and the impact of DVA FVO OCI.



Rating Agency Summary

	Fitch				S&P			Moody's			
	Rating	Notches to Supported Rating	Outlook	Rating	Notches to Supported Rating	Outlook	Rating	Notches to Supported Rating	Outlook		
Citigroup Inc.											
Senior Debt	Α	-	Stable	BBB+	-	Stable	Baa1	2	Stable		
Commercial Paper	F1			A-2			P-2				
Subordinated Debt	A-			BBB			Baa3				
Preferred Stock	BB+			BB+			Ba2				
Citibank, N.A.											
Senior Debt	A+	1	Stable	A+	2	Stable	A1	4	Stable		
Long-Term Deposits	AA-			A+			A1				
Short-Term Obligations	F1			A-1			P-1				



Common Equity Tier 1 Capital Ratio and Components

(\$MM)

_	6/30/2017 ⁽²⁾	3/31/2017 ⁽³⁾	12/31/2016	9/30/2016	6/30/2016
Citigroup Common Stockholders' Equity ⁽⁴⁾	\$210,950	\$208,907	\$206,051	\$212,506	\$212,819
Add: Qualifying noncontrolling interests	143	133	129	140	134
Regulatory Capital Adjustments and Deductions:					
Less:					
Accumulated net unrealized losses on cash flow hedges, net of tax ⁽⁵⁾ Cumulative unrealized net gain (loss) related to changes in fair value of financial	(445)	(562)	(560)	(232)	(149)
liabilities attributable to own creditworthiness, net of tax ⁽⁶⁾	(291)	(173)	(61)	335	574
Intangible Assets:					
Goodwill, net of related deferred tax liabilities (DTLs) ⁽⁷⁾	21,589	21,448	20,858	21,763	21,854
Identifiable intangible assets other than mortgage servicing rights (MSRs), net of related DTLs	4,587	4,738	4,876	5,177	5,358
Defined benefit pension plan net assets	796	836	857	891	964
Deferred tax assets (DTAs) arising from net operating loss, foreign tax credit and general business credit carry-forwards	20,832	21,077	21,337	22,503	22,942
Excess over 10% / 15% limitations for other DTAs, certain common stock investments and MSRs ⁽⁸⁾	8,851	9,012	9,357	7,077	6,876
Common Equity Tier 1 Capital (CET1)	\$155,174	\$152,664	\$149,516	\$155,132	\$154,534
Risk-Weighted Assets (RWA)	\$1,189,490	\$1,191,463	\$1,189,680	\$1,228,283	\$1,232,856
Common Equity Tier 1 Capital Ratio (CET1 / RWA)	13.0%	12.8%	12.6%	12.6%	12.5%

Note:

- (1) Citi's reportable CET1 Capital ratios were derived under the U.S. Basel III Standardized Approach framework for June 30, 2017 and U.S. Basel III Advanced Approaches framework for periods prior to June 30, 2017. This reflects the lower of the CET1 Capital ratios under both the Standardized Approach and the Advanced Approaches under the Collins Amendment. Citigroup's risk-based capital ratios, which reflect full implementation of the U.S. Basel III rules, are non-GAAP financial measures.
- (2) Preliminary.
- (3) See footnote 3 on page 28.
- (4) Excludes issuance costs related to outstanding preferred stock in accordance with Federal Reserve Board regulatory reporting requirements.
- (5) Common Equity Tier 1 Capital is adjusted for accumulated net unrealized gains (losses) on cash flow hedges included in accumulated other comprehensive income that relate to the hedging of items not recognized at fair value on the balance sheet.
- (6) The cumulative impact of changes in Citigroup's own creditworthiness in valuing liabilities for which the fair value option has been elected and own-credit valuation adjustments on derivatives are excluded from Common Equity Tier 1 Capital, in accordance with the U.S. Basel III rules.
- (7) Includes goodwill "embedded" in the valuation of significant common stock investments in unconsolidated financial institutions.
- Assets subject to 10% / 15% limitations include MSRs, DTAs arising from temporary differences and significant common stock investments in unconsolidated financial institutions. For all periods presented, the deduction related only to DTAs arising from temporary differences that exceeded the 10% limitation.



Supplementary Leverage Ratio; TCE Reconciliation

(\$MM, except per share amounts)

Supplementary Leverage Ratio and Components ⁽¹⁾							
	2Q'17 ⁽²⁾	1Q'17 ⁽³⁾	4Q'16	3Q'16	2Q'16		
Common Equity Tier 1 Capital (CET1)	\$155,174	\$152,664	\$149,516	\$155,132	\$154,534		
Additional Tier 1 Capital (AT1) ⁽⁴⁾	19,913	19,791	19,874	19,628	19,493		
Total Tier 1 Capital (T1C) (CET1 + AT1)	\$175,087	\$172,455	\$169,390	\$174,760	\$174,027		
Total Leverage Exposure (TLE)	\$2,418,375	\$2,372,333	\$2,345,391	\$2,360,520	\$2,326,929		
Supplementary Leverage Ratio (T1C / TLE)	7.2%	7.3%	7.2%	7.4%	7.5%		
Tangible Common Equity and Tangible Book \	2Q'17 ⁽²⁾	1Q'17 ⁽³⁾	4Q'16	3Q'16	2Q'16		
Total Citigroup Stockholders' Equity Less: Preferred Stock	\$230,019 19,253	\$227,976 19,253	\$225,120 19,253	\$231,575 19,253	\$231,888 19,253		
Common Stockholders' Equity	\$210,766	\$208,723	\$205,867	\$212,322	\$212,635		
Less: Goodwill	22,349	22,265	21,659	22,539	22,496		
Intangible Assets (other than Mortgage Servicing Rights)	4,887	5,013	5,114	5,358	5,521		
Goodwill and Identifiable Intangible Assets (other than Mortgage Servicing Rights) Related to Assets Held-for-Sale	120	48	72	30	30		
Tangible Common Equity (TCE)	\$183,410	\$181,397	\$179,022	\$184,395	\$184,588		
Common Shares Outstanding (CSO)	2,725	2,753	2,772	2,850	2,905		
Tangible Book Value Per Share (TCE / CSO)	\$67.32	\$65.88	\$64.57	\$64.71	\$63.53		

Note:

Citi's Supplementary Leverage Ratio and related components reflect full implementation of the U.S. Basel III rules.

- (2)Preliminary.
 - In March 2017, the FASB issued Accounting Standards Update 2017-08, Premium Amortization on purchased Callable Debt Securities (ASU 2017-08), which revises existing U.S. GAAP by shortening the amortization period for premiums on certain purchased callable debt securities to the earliest call date, rather than the contractual life of the security. During the second quarter of 2017, Citi early adopted ASU 2017-08 on a modified retrospective basis effective January 1, 2017, resulting in a \$156 million net reduction of Citi's stockholders' equity. Prior periods' regulatory capital ratios, book value and tangible book value per share have been restated, although the retrospective application was immaterial to these ratios and amounts.



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FX Impact and Other Reconciliations

(\$MM, except balance sheet items in \$B)

Citigroup			2Q'17	1Q'17	2Q'16	1H'17
Reported Net Income			\$3,872	\$4,090	\$3,998	\$7,962
Less: Preferred Dividends			320	301	322	621
Net Income to Common			\$3,552	\$3,789	\$3,676	\$7,341
Average TCE			\$182	\$180	\$184	\$181
Less: Average net DTAs excluded from CET1 Capital ⁽¹⁾		I ⁽¹⁾	28	29	29	29
Average TCE, ex. Net DTAs excluded from CET1 Capital		apital	\$154	\$151	\$156	\$153
RoTCE ⁽²⁾			7.8%	8.5%	8.0%	8.2%
RoTCE ex. DTA			9.3%	10.2%	9.5%	9.7%
Citigroup	2Q'17	1Q'17	4Q'16	3Q'16	2Q'16	1Q'16
Reported Net Interest Revenue	\$11,165	\$10,857	\$11,162	\$11,479	\$11,236	\$11,227
Impact of FX Translation		70	123	(1)	(57)	13_
Net Interest Revenue in Constant Dollars	\$11,165	\$10,927	\$11,285	\$11,478	\$11,179	\$11,240

Citigroup Balance Sheet	2Q'17	1Q'17	4Q'16	3Q'16	2Q'16
Reported Average Assets	\$1,869	\$1,831	\$1,820	\$1,830	\$1,807
Impact of FX Translation		12	10	(4)	(4)
Average Assets in Constant Dollars	\$1,869	\$1,843	\$1,830	\$1,826	\$1,804
Reported Average Loans	\$634	\$623	\$626	\$635	\$621
Impact of FX Translation	-	5	4	(1)	(2)
Average Loans in Constant Dollars	\$634	\$628	\$631	\$634	\$619
Reported Average Deposits	\$960	\$941	\$935	\$944	\$936
Impact of FX Translation		8	6	(4)	(6)
Average Deposits in Constant Dollars	\$960	\$948	\$941	\$940	\$930

Note: Totals may not sum due to rounding.

⁽¹⁾ The amount that is excluded from average tangible common equity represents the average net DTA excluded for purposes of calculating Citigroup's CET1 Capital under full implementation of the U.S Basel III rules.



